

STATE OF MONTANA  
Gross Lodging Tax Revenue

Date of this Run: 7/10/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u>        |  | <u>1988</u>               |  | <u>1989</u>               |  | <u>1990</u>               |  | <u>1991</u>               |
|---------------|--------------------|--|---------------------------|--|---------------------------|--|---------------------------|--|---------------------------|
| 1/1 - 3/31    |                    |  | \$864,768                 |  | \$982,970 (+14%)          |  | \$1,092,860 (+11%)        |  | \$1,226,208 (+12%)        |
| 4/1 - 6/30    |                    |  | \$1,164,656               |  | \$1,297,281 (+11%)        |  | \$1,441,836 (+11%)        |  | \$1,621,848 (+12%)        |
| 7/1 - 9/30    | \$1,778,775        |  | \$1,975,292 (+11%)        |  | \$2,201,085 (+11%)        |  | \$2,513,825 (+14%)        |  | \$2,909,536 (+16%)        |
| 10/1 -12/31   | \$776,874          |  | \$873,935 (+12%)          |  | \$963,269 (+10%)          |  | \$1,013,551 (+5%)         |  | \$1,171,868 (+16%)        |
| <b>Total:</b> | <b>\$2,555,649</b> |  | <b>\$4,878,650 (+11%)</b> |  | <b>\$5,444,605 (+12%)</b> |  | <b>\$6,062,072 (+11%)</b> |  | <b>\$6,929,460 (+14%)</b> |

|               | <u>1992</u>              |  | <u>1993</u>              |  | <u>1994</u>              |  | <u>1995</u>              |  | <u>1996</u>              |
|---------------|--------------------------|--|--------------------------|--|--------------------------|--|--------------------------|--|--------------------------|
| 1/1 - 3/31    | \$1,405,094 (+15%)       |  | \$1,459,098 (+4%)        |  | \$1,487,405 (+2%)        |  | \$1,567,965 (+5%)        |  | \$1,683,090 (+7%)        |
| 4/1 - 6/30    | \$1,792,861 (+11%)       |  | \$1,938,881 (+8%)        |  | \$1,992,399 (+3%)        |  | \$2,105,842 (+6%)        |  | \$2,196,825 (+4%)        |
| 7/1 - 9/30    | \$3,179,477 (+9%)        |  | \$3,523,651 (+11%)       |  | \$3,657,391 (+4%)        |  | \$3,942,774 (+8%)        |  | \$4,028,317 (+2%)        |
| 10/1 -12/31   | \$1,205,881 (+3%)        |  | \$1,313,850 (+9%)        |  | \$1,408,631 (+7%)        |  | \$1,480,768 (+5%)        |  | \$1,498,981 (+1%)        |
| <b>Total:</b> | <b>\$7,583,313 (+9%)</b> |  | <b>\$8,235,480 (+9%)</b> |  | <b>\$8,545,826 (+4%)</b> |  | <b>\$9,097,349 (+6%)</b> |  | <b>\$9,407,212 (+3%)</b> |

|               | <u>1997</u>              |  | <u>1998</u>               |  | <u>1999</u>               |  | <u>2000</u>               |  | <u>2001</u>               |
|---------------|--------------------------|--|---------------------------|--|---------------------------|--|---------------------------|--|---------------------------|
| 1/1 - 3/31    | \$1,746,960 (+4%)        |  | \$1,778,367 (+2%)         |  | \$1,901,579 (+7%)         |  | \$2,122,822 (+12%)        |  | \$2,225,885 (+5%)         |
| 4/1 - 6/30    | \$2,221,045 (+1%)        |  | \$2,378,998 (+7%)         |  | \$2,490,835 (+5%)         |  | \$2,636,218 (+6%)         |  | \$2,703,921 (+3%)         |
| 7/1 - 9/30    | \$4,279,525 (+6%)        |  | \$4,477,284 (+5%)         |  | \$4,628,661 (+3%)         |  | \$4,768,775 (+3%)         |  | \$4,828,453 (+1%)         |
| 10/1 -12/31   | \$1,553,064 (+4%)        |  | \$1,615,294 (+4%)         |  | \$1,681,592 (+4%)         |  | \$1,781,055 (+6%)         |  | \$1,857,551 (+4%)         |
| <b>Total:</b> | <b>\$9,800,593 (+4%)</b> |  | <b>\$10,249,943 (+5%)</b> |  | <b>\$10,702,667 (+4%)</b> |  | <b>\$11,308,871 (+6%)</b> |  | <b>\$11,615,810 (+3%)</b> |

|               | <u>2002</u>               |  | <u>2003</u>               |  | <u>2004</u>               |  | <u>2005</u>               |  | <u>2006</u>                |
|---------------|---------------------------|--|---------------------------|--|---------------------------|--|---------------------------|--|----------------------------|
| 1/1 - 3/31    | \$2,299,449 (+3%)         |  | \$2,233,904 (-3%)         |  | \$2,397,962 (+7%)         |  | \$2,529,452 (+5%)         |  | \$2,791,852 (+10%)         |
| 4/1 - 6/30    | \$3,046,451 (+13%)        |  | \$2,977,893 (-2%)         |  | \$3,182,362 (+7%)         |  | \$3,476,198 (+9%)         |  | \$3,757,351 (+8%)          |
| 7/1 - 9/30    | \$5,177,793 (+7%)         |  | \$5,381,443 (+4%)         |  | \$5,673,641 (+5%)         |  | \$6,244,250 (+10%)        |  | \$6,858,101 (+10%)         |
| 10/1 -12/31   | \$1,898,648 (+2%)         |  | \$2,018,325 (+6%)         |  | \$2,170,824 (+8%)         |  | \$2,379,719 (+10%)        |  | \$2,711,349 (+14%)         |
| <b>Total:</b> | <b>\$12,422,340 (+7%)</b> |  | <b>\$12,611,566 (+2%)</b> |  | <b>\$13,424,789 (+6%)</b> |  | <b>\$14,629,619 (+9%)</b> |  | <b>\$16,118,652 (+10%)</b> |

|               | <u>2007</u>                |  | <u>2008</u>               |  | <u>2009</u>               |  | <u>2010</u>               |  | <u>2011</u>               |
|---------------|----------------------------|--|---------------------------|--|---------------------------|--|---------------------------|--|---------------------------|
| 1/1 - 3/31    | \$3,056,377 (+9%)          |  | \$3,346,472 (+9%)         |  | \$2,958,645 (-12%)        |  | \$2,876,459 (-3%)         |  | \$3,218,844 (+12%)        |
| 4/1 - 6/30    | \$4,285,479 (+14%)         |  | \$4,496,795 (+5%)         |  | \$4,165,802 (-7%)         |  | \$4,441,809 (+7%)         |  | \$4,604,715 (+4%)         |
| 7/1 - 9/30    | \$7,647,039 (+12%)         |  | \$7,710,880 (+1%)         |  | \$7,397,218 (-4%)         |  | \$8,411,240 (+14%)        |  | \$8,996,232 (+7%)         |
| 10/1 -12/31   | \$2,977,332 (+10%)         |  | \$2,818,847 (-5%)         |  | \$2,679,927 (-5%)         |  | \$2,969,152 (+11%)        |  | \$3,272,133 (+10%)        |
| <b>Total:</b> | <b>\$17,966,228 (+11%)</b> |  | <b>\$18,372,994 (+2%)</b> |  | <b>\$17,201,592 (-6%)</b> |  | <b>\$18,698,660 (+9%)</b> |  | <b>\$20,091,923 (+7%)</b> |

|               | <u>2012</u>                |  | <u>2013</u>               |  | <u>2014</u>                |  | <u>2015</u>               |  | <u>2016</u>               |
|---------------|----------------------------|--|---------------------------|--|----------------------------|--|---------------------------|--|---------------------------|
| 1/1 - 3/31    | \$3,536,530 (+10%)         |  | \$3,858,015 (+9%)         |  | \$4,111,789 (+7%)          |  | \$4,472,342 (+9%)         |  | \$4,514,862 (+1%)         |
| 4/1 - 6/30    | \$5,261,618 (+14%)         |  | \$5,651,985 (+7%)         |  | \$6,310,517 (+12%)         |  | \$6,755,003 (+7%)         |  | \$7,328,565 (+8%)         |
| 7/1 - 9/30    | \$9,842,968 (+9%)          |  | \$10,539,258 (+7%)        |  | \$11,502,396 (+9%)         |  | \$12,158,820 (+6%)        |  | \$13,121,214 (+8%)        |
| 10/1 -12/31   | \$3,623,664 (+11%)         |  | \$3,641,726 (+0%)         |  | \$4,177,921 (+15%)         |  | \$4,244,673 (+2%)         |  | \$4,403,274 (+4%)         |
| <b>Total:</b> | <b>\$22,264,780 (+11%)</b> |  | <b>\$23,690,983 (+6%)</b> |  | <b>\$26,102,622 (+10%)</b> |  | <b>\$27,630,837 (+6%)</b> |  | <b>\$29,367,915 (+6%)</b> |

|               | <u>2017</u>               |  | <u>2018</u>              |  | <u>2019</u>      |  | <u>2020</u>      |  | <u>2021</u>      |
|---------------|---------------------------|--|--------------------------|--|------------------|--|------------------|--|------------------|
| 1/1 - 3/31    | \$4,818,450 (+7%)         |  | \$5,126,914 (+6%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| 4/1 - 6/30    | \$7,770,073 (+6%)         |  | \$0 (+0%)                |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| 7/1 - 9/30    | \$13,789,332 (+5%)        |  | \$0 (+0%)                |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| 10/1 -12/31   | \$4,485,816 (+2%)         |  | \$0 (+0%)                |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| <b>Total:</b> | <b>\$30,863,671 (+5%)</b> |  | <b>\$5,126,914 (+6%)</b> |  | <b>\$0 (+0%)</b> |  | <b>\$0 (+0%)</b> |  | <b>\$0 (+0%)</b> |

**CENTRAL MONTANA**  
Gross Lodging Tax Revenue

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|               | <u>1987</u>      | <u>1988</u>             | <u>1989</u>             | <u>1990</u>             | <u>1991</u>             |
|---------------|------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| 1/1 - 3/31    |                  | \$110,826               | \$133,745 (+21%)        | \$141,722 (+6%)         | \$156,364 (+10%)        |
| 4/1 - 6/30    |                  | \$157,088               | \$179,053 (+14%)        | \$197,761 (+10%)        | \$225,981 (+14%)        |
| 7/1 - 9/30    | \$198,343        | \$232,414 (+17%)        | \$255,024 (+10%)        | \$292,873 (+15%)        | \$332,368 (+13%)        |
| 10/1 -12/31   | \$123,318        | \$140,787 (+14%)        | \$159,324 (+13%)        | \$174,136 (+9%)         | \$199,596 (+15%)        |
| <b>Total:</b> | <b>\$321,661</b> | <b>\$641,115 (+16%)</b> | <b>\$727,146 (+13%)</b> | <b>\$806,491 (+11%)</b> | <b>\$914,309 (+13%)</b> |

|               | <u>1992</u>            | <u>1993</u>            | <u>1994</u>            | <u>1995</u>            | <u>1996</u>            |
|---------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31    | \$177,471 (+13%)       | \$162,275 (-9%)        | \$168,459 (+4%)        | \$169,466 (+1%)        | \$178,611 (+5%)        |
| 4/1 - 6/30    | \$231,292 (+2%)        | \$242,114 (+5%)        | \$224,904 (-7%)        | \$237,655 (+6%)        | \$242,062 (+2%)        |
| 7/1 - 9/30    | \$344,618 (+4%)        | \$339,844 (-1%)        | \$322,917 (-5%)        | \$351,348 (+9%)        | \$350,486 (-0%)        |
| 10/1 -12/31   | \$186,132 (-7%)        | \$187,325 (+1%)        | \$180,389 (-4%)        | \$198,374 (+10%)       | \$201,482 (+2%)        |
| <b>Total:</b> | <b>\$939,514 (+3%)</b> | <b>\$931,557 (-1%)</b> | <b>\$896,669 (-4%)</b> | <b>\$956,843 (+7%)</b> | <b>\$972,641 (+2%)</b> |

|               | <u>1997</u>            | <u>1998</u>              | <u>1999</u>              | <u>2000</u>              | <u>2001</u>              |
|---------------|------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31    | \$173,040 (-3%)        | \$184,079 (+6%)          | \$185,668 (+1%)          | \$192,562 (+4%)          | \$200,117 (+4%)          |
| 4/1 - 6/30    | \$247,492 (+2%)        | \$253,359 (+2%)          | \$257,777 (+2%)          | \$265,541 (+3%)          | \$281,575 (+6%)          |
| 7/1 - 9/30    | \$362,717 (+3%)        | \$360,855 (-1%)          | \$353,108 (-2%)          | \$387,241 (+10%)         | \$365,703 (-6%)          |
| 10/1 -12/31   | \$203,541 (+1%)        | \$203,826 (+0%)          | \$208,877 (+2%)          | \$221,354 (+6%)          | \$220,467 (-0%)          |
| <b>Total:</b> | <b>\$986,791 (+1%)</b> | <b>\$1,002,119 (+2%)</b> | <b>\$1,005,431 (+0%)</b> | <b>\$1,066,697 (+6%)</b> | <b>\$1,067,863 (+0%)</b> |

|               | <u>2002</u>              | <u>2003</u>              | <u>2004</u>              | <u>2005</u>              | <u>2006</u>               |
|---------------|--------------------------|--------------------------|--------------------------|--------------------------|---------------------------|
| 1/1 - 3/31    | \$219,060 (+9%)          | \$214,436 (-2%)          | \$233,730 (+9%)          | \$242,716 (+4%)          | \$268,582 (+11%)          |
| 4/1 - 6/30    | \$299,288 (+6%)          | \$300,020 (+0%)          | \$300,753 (+0%)          | \$342,713 (+14%)         | \$370,839 (+8%)           |
| 7/1 - 9/30    | \$412,081 (+13%)         | \$422,309 (+2%)          | \$428,586 (+1%)          | \$469,829 (+10%)         | \$515,441 (+10%)          |
| 10/1 -12/31   | \$234,757 (+6%)          | \$241,252 (+3%)          | \$261,137 (+8%)          | \$270,971 (+4%)          | \$307,399 (+13%)          |
| <b>Total:</b> | <b>\$1,165,186 (+9%)</b> | <b>\$1,178,017 (+1%)</b> | <b>\$1,224,206 (+4%)</b> | <b>\$1,326,229 (+8%)</b> | <b>\$1,462,261 (+10%)</b> |

|               | <u>2007</u>               | <u>2008</u>              | <u>2009</u>              | <u>2010</u>               | <u>2011</u>              |
|---------------|---------------------------|--------------------------|--------------------------|---------------------------|--------------------------|
| 1/1 - 3/31    | \$285,842 (+6%)           | \$346,091 (+21%)         | \$339,755 (-2%)          | \$345,553 (+2%)           | \$385,052 (+11%)         |
| 4/1 - 6/30    | \$398,910 (+8%)           | \$469,702 (+18%)         | \$443,805 (-6%)          | \$460,108 (+4%)           | \$499,364 (+9%)          |
| 7/1 - 9/30    | \$575,779 (+12%)          | \$603,533 (+5%)          | \$578,851 (-4%)          | \$674,412 (+17%)          | \$729,493 (+8%)          |
| 10/1 -12/31   | \$381,231 (+24%)          | \$374,117 (-2%)          | \$347,331 (-7%)          | \$405,418 (+17%)          | \$442,802 (+9%)          |
| <b>Total:</b> | <b>\$1,641,761 (+12%)</b> | <b>\$1,793,442 (+9%)</b> | <b>\$1,709,742 (-5%)</b> | <b>\$1,885,491 (+10%)</b> | <b>\$2,056,710 (+9%)</b> |

|               | <u>2012</u>              | <u>2013</u>              | <u>2014</u>              | <u>2015</u>              | <u>2016</u>              |
|---------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31    | \$418,916 (+9%)          | \$411,710 (-2%)          | \$426,630 (+4%)          | \$430,601 (+1%)          | \$438,312 (+2%)          |
| 4/1 - 6/30    | \$568,345 (+14%)         | \$559,544 (-2%)          | \$574,069 (+3%)          | \$551,886 (-4%)          | \$569,543 (+3%)          |
| 7/1 - 9/30    | \$782,392 (+7%)          | \$747,797 (-4%)          | \$765,595 (+2%)          | \$744,395 (-3%)          | \$757,565 (+2%)          |
| 10/1 -12/31   | \$474,842 (+7%)          | \$445,792 (-6%)          | \$472,544 (+6%)          | \$444,091 (-6%)          | \$423,407 (-5%)          |
| <b>Total:</b> | <b>\$2,244,495 (+9%)</b> | <b>\$2,164,844 (-4%)</b> | <b>\$2,238,837 (+3%)</b> | <b>\$2,170,972 (-3%)</b> | <b>\$2,188,826 (+1%)</b> |

|               | <u>2017</u>              | <u>2018</u>            | <u>2019</u>      | <u>2020</u>      | <u>2021</u>      |
|---------------|--------------------------|------------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$451,066 (+3%)          | \$432,209 (-4%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$568,996 (-0%)          | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$768,119 (+1%)          | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$430,967 (+2%)          | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$2,219,147 (+1%)</b> | <b>\$432,209 (-4%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

**GLACIER COUNTRY**  
Gross Lodging Tax Revenue

Date of this Run: 7/10/2018

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|               | <u>1987</u>      | <u>1988</u>               | <u>1989</u>               | <u>1990</u>               | <u>1991</u>               |
|---------------|------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| 1/1 - 3/31    |                  | \$232,246                 | \$270,521 (+16%)          | \$297,638 (+10%)          | \$331,992 (+12%)          |
| 4/1 - 6/30    |                  | \$339,539                 | \$373,659 (+10%)          | \$420,945 (+13%)          | \$491,800 (+17%)          |
| 7/1 - 9/30    | \$598,602        | \$682,862 (+14%)          | \$781,848 (+14%)          | \$889,180 (+14%)          | \$1,032,991 (+16%)        |
| 10/1 -12/31   | \$191,742        | \$228,026 (+19%)          | \$245,985 (+8%)           | \$263,122 (+7%)           | \$302,393 (+15%)          |
| <b>Total:</b> | <b>\$790,343</b> | <b>\$1,482,673 (+15%)</b> | <b>\$1,672,013 (+13%)</b> | <b>\$1,870,884 (+12%)</b> | <b>\$2,159,176 (+15%)</b> |

|               | <u>1992</u>               | <u>1993</u>               | <u>1994</u>              | <u>1995</u>              | <u>1996</u>              |
|---------------|---------------------------|---------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31    | \$375,224 (+13%)          | \$406,307 (+8%)           | \$377,501 (-7%)          | \$385,330 (+2%)          | \$374,764 (-3%)          |
| 4/1 - 6/30    | \$547,364 (+11%)          | \$640,441 (+17%)          | \$618,029 (-3%)          | \$623,569 (+1%)          | \$661,515 (+6%)          |
| 7/1 - 9/30    | \$1,176,238 (+14%)        | \$1,315,568 (+12%)        | \$1,332,429 (+1%)        | \$1,414,152 (+6%)        | \$1,424,708 (+1%)        |
| 10/1 -12/31   | \$320,144 (+6%)           | \$353,666 (+10%)          | \$381,603 (+8%)          | \$383,966 (+1%)          | \$380,938 (-1%)          |
| <b>Total:</b> | <b>\$2,418,971 (+12%)</b> | <b>\$2,715,981 (+12%)</b> | <b>\$2,709,563 (-0%)</b> | <b>\$2,807,017 (+4%)</b> | <b>\$2,841,925 (+1%)</b> |

|               | <u>1997</u>              | <u>1998</u>              | <u>1999</u>              | <u>2000</u>              | <u>2001</u>              |
|---------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31    | \$371,837 (-1%)          | \$385,412 (+4%)          | \$410,637 (+7%)          | \$480,487 (+17%)         | \$487,210 (+1%)          |
| 4/1 - 6/30    | \$640,528 (-3%)          | \$714,789 (+12%)         | \$738,753 (+3%)          | \$807,090 (+9%)          | \$806,696 (-0%)          |
| 7/1 - 9/30    | \$1,508,891 (+6%)        | \$1,608,966 (+7%)        | \$1,633,118 (+2%)        | \$1,714,600 (+5%)        | \$1,767,030 (+3%)        |
| 10/1 -12/31   | \$378,256 (-1%)          | \$394,971 (+4%)          | \$455,757 (+15%)         | \$476,745 (+5%)          | \$480,550 (+1%)          |
| <b>Total:</b> | <b>\$2,899,513 (+2%)</b> | <b>\$3,104,138 (+7%)</b> | <b>\$3,238,266 (+4%)</b> | <b>\$3,478,923 (+7%)</b> | <b>\$3,541,486 (+2%)</b> |

|               | <u>2002</u>              | <u>2003</u>              | <u>2004</u>               | <u>2005</u>              | <u>2006</u>               |
|---------------|--------------------------|--------------------------|---------------------------|--------------------------|---------------------------|
| 1/1 - 3/31    | \$434,276 (-11%)         | \$435,119 (+0%)          | \$539,388 (+24%)          | \$540,825 (+0%)          | \$602,301 (+11%)          |
| 4/1 - 6/30    | \$831,345 (+3%)          | \$908,601 (+9%)          | \$966,168 (+6%)           | \$1,062,068 (+10%)       | \$1,141,643 (+7%)         |
| 7/1 - 9/30    | \$1,896,165 (+7%)        | \$1,908,121 (+1%)        | \$2,096,381 (+10%)        | \$2,315,882 (+10%)       | \$2,501,124 (+8%)         |
| 10/1 -12/31   | \$500,009 (+4%)          | \$516,193 (+3%)          | \$580,683 (+12%)          | \$624,687 (+8%)          | \$734,366 (+18%)          |
| <b>Total:</b> | <b>\$3,661,794 (+3%)</b> | <b>\$3,768,033 (+3%)</b> | <b>\$4,182,621 (+11%)</b> | <b>\$4,543,463 (+9%)</b> | <b>\$4,979,434 (+10%)</b> |

|               | <u>2007</u>               | <u>2008</u>              | <u>2009</u>              | <u>2010</u>              | <u>2011</u>              |
|---------------|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31    | \$678,977 (+13%)          | \$751,333 (+11%)         | \$643,940 (-14%)         | \$649,145 (+1%)          | \$694,007 (+7%)          |
| 4/1 - 6/30    | \$1,280,312 (+12%)        | \$1,356,614 (+6%)        | \$1,206,026 (-11%)       | \$1,267,634 (+5%)        | \$1,242,530 (-2%)        |
| 7/1 - 9/30    | \$2,772,259 (+11%)        | \$2,827,399 (+2%)        | \$2,652,570 (-6%)        | \$2,986,965 (+13%)       | \$3,141,278 (+5%)        |
| 10/1 -12/31   | \$784,882 (+7%)           | \$742,881 (-5%)          | \$689,308 (-7%)          | \$729,729 (+6%)          | \$763,388 (+5%)          |
| <b>Total:</b> | <b>\$5,516,431 (+11%)</b> | <b>\$5,678,227 (+3%)</b> | <b>\$5,191,844 (-9%)</b> | <b>\$5,633,473 (+9%)</b> | <b>\$5,841,204 (+4%)</b> |

|               | <u>2012</u>               | <u>2013</u>               | <u>2014</u>              | <u>2015</u>              | <u>2016</u>               |
|---------------|---------------------------|---------------------------|--------------------------|--------------------------|---------------------------|
| 1/1 - 3/31    | \$719,532 (+4%)           | \$815,654 (+13%)          | \$865,646 (+6%)          | \$921,392 (+6%)          | \$931,749 (+1%)           |
| 4/1 - 6/30    | \$1,369,193 (+10%)        | \$1,543,684 (+13%)        | \$1,626,411 (+5%)        | \$1,823,026 (+12%)       | \$2,037,244 (+12%)        |
| 7/1 - 9/30    | \$3,501,573 (+11%)        | \$3,841,865 (+10%)        | \$4,090,212 (+6%)        | \$4,231,163 (+3%)        | \$4,704,948 (+11%)        |
| 10/1 -12/31   | \$846,317 (+11%)          | \$881,410 (+4%)           | \$960,111 (+9%)          | \$974,067 (+1%)          | \$1,085,646 (+11%)        |
| <b>Total:</b> | <b>\$6,436,615 (+10%)</b> | <b>\$7,082,613 (+10%)</b> | <b>\$7,542,381 (+6%)</b> | <b>\$7,949,649 (+5%)</b> | <b>\$8,759,587 (+10%)</b> |

|               | <u>2017</u>              | <u>2018</u>              | <u>2019</u>      | <u>2020</u>      | <u>2021</u>      |
|---------------|--------------------------|--------------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$991,084 (+6%)          | \$1,037,876 (+5%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$2,198,765 (+8%)        | \$0 (+0%)                | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$5,207,280 (+11%)       | \$0 (+0%)                | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$1,126,237 (+4%)        | \$0 (+0%)                | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$9,523,367 (+9%)</b> | <b>\$1,037,876 (+5%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

**MISSOURI RIVER COUNTRY**  
Gross Lodging Tax Revenue

Date of this Run: 7/10/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u>     | <u>1988</u>            | <u>1989</u>            | <u>1990</u>             | <u>1991</u>             |
|---------------|-----------------|------------------------|------------------------|-------------------------|-------------------------|
| 1/1 - 3/31    |                 | \$22,997               | \$20,873 (-9%)         | \$23,107 (+11%)         | \$24,938 (+8%)          |
| 4/1 - 6/30    |                 | \$33,208               | \$33,923 (+2%)         | \$38,214 (+13%)         | \$41,369 (+8%)          |
| 7/1 - 9/30    | \$40,393        | \$41,372 (+2%)         | \$44,912 (+9%)         | \$49,161 (+9%)          | \$56,364 (+15%)         |
| 10/1 -12/31   | \$28,777        | \$28,127 (-2%)         | \$31,211 (+11%)        | \$32,889 (+5%)          | \$39,213 (+19%)         |
| <b>Total:</b> | <b>\$69,170</b> | <b>\$125,704 (+0%)</b> | <b>\$130,919 (+4%)</b> | <b>\$143,371 (+10%)</b> | <b>\$161,884 (+13%)</b> |

|               | <u>1992</u>            | <u>1993</u>            | <u>1994</u>            | <u>1995</u>            | <u>1996</u>            |
|---------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31    | \$28,424 (+14%)        | \$27,258 (-4%)         | \$27,224 (-0%)         | \$28,221 (+4%)         | \$31,042 (+10%)        |
| 4/1 - 6/30    | \$44,944 (+9%)         | \$45,024 (+0%)         | \$45,900 (+2%)         | \$46,737 (+2%)         | \$50,879 (+9%)         |
| 7/1 - 9/30    | \$55,892 (-1%)         | \$60,708 (+9%)         | \$61,985 (+2%)         | \$62,772 (+1%)         | \$64,664 (+3%)         |
| 10/1 -12/31   | \$37,525 (-4%)         | \$44,190 (+18%)        | \$45,612 (+3%)         | \$49,783 (+9%)         | \$47,516 (-5%)         |
| <b>Total:</b> | <b>\$166,785 (+3%)</b> | <b>\$177,180 (+6%)</b> | <b>\$180,722 (+2%)</b> | <b>\$187,512 (+4%)</b> | <b>\$194,100 (+4%)</b> |

|               | <u>1997</u>            | <u>1998</u>            | <u>1999</u>            | <u>2000</u>             | <u>2001</u>            |
|---------------|------------------------|------------------------|------------------------|-------------------------|------------------------|
| 1/1 - 3/31    | \$33,424 (+8%)         | \$31,451 (-6%)         | \$26,027 (-17%)        | \$31,257 (+20%)         | \$33,806 (+8%)         |
| 4/1 - 6/30    | \$53,678 (+6%)         | \$50,647 (-6%)         | \$46,446 (-8%)         | \$51,299 (+10%)         | \$48,561 (-5%)         |
| 7/1 - 9/30    | \$72,216 (+12%)        | \$68,660 (-5%)         | \$65,891 (-4%)         | \$70,848 (+8%)          | \$68,477 (-3%)         |
| 10/1 -12/31   | \$47,315 (-0%)         | \$45,044 (-5%)         | \$45,019 (-0%)         | \$48,719 (+8%)          | \$50,719 (+4%)         |
| <b>Total:</b> | <b>\$206,633 (+6%)</b> | <b>\$195,802 (-5%)</b> | <b>\$183,383 (-6%)</b> | <b>\$202,123 (+10%)</b> | <b>\$201,563 (-0%)</b> |

|               | <u>2002</u>            | <u>2003</u>             | <u>2004</u>            | <u>2005</u>            | <u>2006</u>            |
|---------------|------------------------|-------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31    | \$33,145 (-2%)         | \$38,934 (+17%)         | \$38,880 (-0%)         | \$42,676 (+10%)        | \$48,544 (+14%)        |
| 4/1 - 6/30    | \$55,067 (+13%)        | \$63,307 (+15%)         | \$64,085 (+1%)         | \$66,275 (+3%)         | \$71,574 (+8%)         |
| 7/1 - 9/30    | \$73,278 (+7%)         | \$80,017 (+9%)          | \$85,534 (+7%)         | \$92,491 (+8%)         | \$91,779 (-1%)         |
| 10/1 -12/31   | \$54,695 (+8%)         | \$60,235 (+10%)         | \$63,410 (+5%)         | \$69,435 (+10%)        | \$70,775 (+2%)         |
| <b>Total:</b> | <b>\$216,185 (+7%)</b> | <b>\$242,493 (+12%)</b> | <b>\$251,908 (+4%)</b> | <b>\$270,876 (+8%)</b> | <b>\$282,672 (+4%)</b> |

|               | <u>2007</u>            | <u>2008</u>             | <u>2009</u>            | <u>2010</u>             | <u>2011</u>             |
|---------------|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| 1/1 - 3/31    | \$49,064 (+1%)         | \$56,591 (+15%)         | \$62,114 (+10%)        | \$63,770 (+3%)          | \$81,628 (+28%)         |
| 4/1 - 6/30    | \$79,807 (+12%)        | \$81,171 (+2%)          | \$82,026 (+1%)         | \$99,657 (+21%)         | \$108,426 (+9%)         |
| 7/1 - 9/30    | \$92,964 (+1%)         | \$104,135 (+12%)        | \$105,296 (+1%)        | \$129,811 (+23%)        | \$142,892 (+10%)        |
| 10/1 -12/31   | \$75,664 (+7%)         | \$84,648 (+12%)         | \$83,257 (-2%)         | \$102,163 (+23%)        | \$118,306 (+16%)        |
| <b>Total:</b> | <b>\$297,498 (+5%)</b> | <b>\$326,546 (+10%)</b> | <b>\$332,692 (+2%)</b> | <b>\$395,401 (+19%)</b> | <b>\$451,252 (+14%)</b> |

|               | <u>2012</u>             | <u>2013</u>             | <u>2014</u>            | <u>2015</u>             | <u>2016</u>             |
|---------------|-------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| 1/1 - 3/31    | \$101,962 (+25%)        | \$182,303 (+79%)        | \$141,157 (-23%)       | \$134,608 (-5%)         | \$90,245 (-33%)         |
| 4/1 - 6/30    | \$168,618 (+56%)        | \$191,826 (+14%)        | \$204,469 (+7%)        | \$181,744 (-11%)        | \$134,716 (-26%)        |
| 7/1 - 9/30    | \$244,766 (+71%)        | \$237,419 (-3%)         | \$261,947 (+10%)       | \$210,123 (-20%)        | \$170,250 (-19%)        |
| 10/1 -12/31   | \$204,786 (+73%)        | \$203,924 (-0%)         | \$224,738 (+10%)       | \$154,515 (-31%)        | \$121,580 (-21%)        |
| <b>Total:</b> | <b>\$720,132 (+60%)</b> | <b>\$815,471 (+13%)</b> | <b>\$832,312 (+2%)</b> | <b>\$680,991 (-18%)</b> | <b>\$516,946 (-24%)</b> |

|               | <u>2017</u>             | <u>2018</u>            | <u>2019</u>      | <u>2020</u>      | <u>2021</u>      |
|---------------|-------------------------|------------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$76,599 (-15%)         | \$68,831 (-10%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$132,765 (-1%)         | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$148,027 (-13%)        | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$107,401 (-12%)        | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$464,792 (-10%)</b> | <b>\$68,831 (-10%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

**SOUTHEAST MONTANA**  
Gross Lodging Tax Revenue

Date of this Run: 7/10/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u>      |  | <u>1988</u>        |              | <u>1989</u>  |              | <u>1990</u>        |              | <u>1991</u>        |               |
|---------------|------------------|--|--------------------|--------------|--------------|--------------|--------------------|--------------|--------------------|---------------|
| 1/1 - 3/31    |                  |  | \$2,238,837        |              | #REF!        | #REF!        | \$205,197          | #REF!        | \$201,548          | (-2%)         |
| 4/1 - 6/30    |                  |  | \$253,897          |              | \$278,631    | (+10%)       | \$292,437          | (+5%)        | \$324,333          | (+11%)        |
| 7/1 - 9/30    | \$309,468        |  | \$332,896          | (+8%)        | \$358,200    | (+8%)        | \$384,619          | (+7%)        | \$456,901          | (+19%)        |
| 10/1 -12/31   | \$185,005        |  | \$201,547          | (+9%)        | \$212,543    | (+5%)        | \$218,308          | (+3%)        | \$248,152          | (+14%)        |
| <b>Total:</b> | <b>\$494,473</b> |  | <b>\$3,027,177</b> | <b>(+8%)</b> | <b>#REF!</b> | <b>#REF!</b> | <b>\$1,100,560</b> | <b>#REF!</b> | <b>\$1,230,934</b> | <b>(+12%)</b> |

|               | <u>1992</u>        |              | <u>1993</u>        |              | <u>1994</u>        |               | <u>1995</u>        |              | <u>1996</u>        |              |
|---------------|--------------------|--------------|--------------------|--------------|--------------------|---------------|--------------------|--------------|--------------------|--------------|
| 1/1 - 3/31    | \$233,431          | (+16%)       | \$219,962          | (-6%)        | \$242,571          | (+10%)        | \$257,552          | (+6%)        | \$288,342          | (+12%)       |
| 4/1 - 6/30    | \$345,646          | (+7%)        | \$345,975          | (+0%)        | \$379,588          | (+10%)        | \$403,190          | (+6%)        | \$447,609          | (+11%)       |
| 7/1 - 9/30    | \$424,648          | (-7%)        | \$479,943          | (+13%)       | \$524,783          | (+9%)         | \$548,049          | (+4%)        | \$581,318          | (+6%)        |
| 10/1 -12/31   | \$238,207          | (-4%)        | \$267,387          | (+12%)       | \$296,085          | (+11%)        | \$319,594          | (+8%)        | \$333,184          | (+4%)        |
| <b>Total:</b> | <b>\$1,241,932</b> | <b>(+1%)</b> | <b>\$1,313,268</b> | <b>(+6%)</b> | <b>\$1,443,026</b> | <b>(+10%)</b> | <b>\$1,528,385</b> | <b>(+6%)</b> | <b>\$1,650,453</b> | <b>(+8%)</b> |

|               | <u>1997</u>        |              | <u>1998</u>        |              | <u>1999</u>        |              | <u>2000</u>        |              | <u>2001</u>        |              |
|---------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|
| 1/1 - 3/31    | \$291,037          | (+1%)        | \$304,279          | (+5%)        | \$321,419          | (+6%)        | \$348,991          | (+9%)        | \$373,935          | (+7%)        |
| 4/1 - 6/30    | \$439,965          | (-2%)        | \$471,957          | (+7%)        | \$483,002          | (+2%)        | \$496,506          | (+3%)        | \$561,178          | (+13%)       |
| 7/1 - 9/30    | \$573,126          | (-1%)        | \$600,954          | (+5%)        | \$615,743          | (+2%)        | \$677,158          | (+10%)       | \$680,091          | (+0%)        |
| 10/1 -12/31   | \$334,562          | (+0%)        | \$353,022          | (+6%)        | \$349,372          | (-1%)        | \$371,712          | (+6%)        | \$421,072          | (+13%)       |
| <b>Total:</b> | <b>\$1,638,689</b> | <b>(-1%)</b> | <b>\$1,730,212</b> | <b>(+6%)</b> | <b>\$1,769,536</b> | <b>(+2%)</b> | <b>\$1,894,367</b> | <b>(+7%)</b> | <b>\$2,036,277</b> | <b>(+7%)</b> |

|               | <u>2002</u>        |               | <u>2003</u>        |              | <u>2004</u>        |              | <u>2005</u>        |              | <u>2006</u>        |               |
|---------------|--------------------|---------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|---------------|
| 1/1 - 3/31    | \$434,347          | (+16%)        | \$388,462          | (-11%)       | \$414,927          | (+7%)        | \$429,106          | (+3%)        | \$475,244          | (+11%)        |
| 4/1 - 6/30    | \$740,307          | (+32%)        | \$605,343          | (-18%)       | \$608,649          | (+1%)        | \$648,558          | (+7%)        | \$704,545          | (+9%)         |
| 7/1 - 9/30    | \$705,031          | (+4%)         | \$734,740          | (+4%)        | \$740,188          | (+1%)        | \$778,089          | (+5%)        | \$902,956          | (+16%)        |
| 10/1 -12/31   | \$413,039          | (-2%)         | \$440,771          | (+7%)        | \$450,200          | (+2%)        | \$490,048          | (+9%)        | \$551,972          | (+13%)        |
| <b>Total:</b> | <b>\$2,292,724</b> | <b>(+13%)</b> | <b>\$2,169,317</b> | <b>(-5%)</b> | <b>\$2,213,964</b> | <b>(+2%)</b> | <b>\$2,345,800</b> | <b>(+6%)</b> | <b>\$2,634,716</b> | <b>(+12%)</b> |

|               | <u>2007</u>        |               | <u>2008</u>        |              | <u>2009</u>        |              | <u>2010</u>        |              | <u>2011</u>        |               |
|---------------|--------------------|---------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|---------------|
| 1/1 - 3/31    | \$514,741          | (+8%)         | \$572,888          | (+11%)       | \$570,591          | (-0%)        | \$566,618          | (-1%)        | \$608,704          | (+7%)         |
| 4/1 - 6/30    | \$809,655          | (+15%)        | \$845,422          | (+4%)        | \$835,282          | (-1%)        | \$851,454          | (+2%)        | \$948,137          | (+11%)        |
| 7/1 - 9/30    | \$1,036,637        | (+15%)        | \$1,028,191        | (-1%)        | \$995,927          | (-3%)        | \$1,109,459        | (+11%)       | \$1,367,149        | (+23%)        |
| 10/1 -12/31   | \$621,935          | (+13%)        | \$615,894          | (-1%)        | \$582,669          | (-5%)        | \$661,517          | (+14%)       | \$803,828          | (+22%)        |
| <b>Total:</b> | <b>\$2,982,968</b> | <b>(+13%)</b> | <b>\$3,062,394</b> | <b>(+3%)</b> | <b>\$2,984,468</b> | <b>(-3%)</b> | <b>\$3,189,047</b> | <b>(+7%)</b> | <b>\$3,727,818</b> | <b>(+17%)</b> |

|               | <u>2012</u>        |              | <u>2013</u>        |              | <u>2014</u>        |               | <u>2015</u>        |              | <u>2016</u>        |              |
|---------------|--------------------|--------------|--------------------|--------------|--------------------|---------------|--------------------|--------------|--------------------|--------------|
| 1/1 - 3/31    | \$765,742          | (+26%)       | \$752,374          | (-2%)        | \$833,843          | (+11%)        | \$883,663          | (+6%)        | \$772,232          | (-13%)       |
| 4/1 - 6/30    | \$1,102,260        | (+16%)       | \$1,143,804        | (+4%)        | \$1,302,844        | (+14%)        | \$1,238,747        | (-5%)        | \$1,263,192        | (+2%)        |
| 7/1 - 9/30    | \$1,348,030        | (-1%)        | \$1,332,369        | (-1%)        | \$1,567,404        | (+18%)        | \$1,604,697        | (+2%)        | \$1,579,678        | (-2%)        |
| 10/1 -12/31   | \$835,800          | (+4%)        | \$833,318          | (-0%)        | \$978,615          | (+17%)        | \$885,629          | (-10%)       | \$861,364          | (-3%)        |
| <b>Total:</b> | <b>\$4,051,832</b> | <b>(+9%)</b> | <b>\$4,061,865</b> | <b>(+0%)</b> | <b>\$4,682,705</b> | <b>(+15%)</b> | <b>\$4,612,736</b> | <b>(-1%)</b> | <b>\$4,476,466</b> | <b>(-3%)</b> |

|               | <u>2017</u>        |              | <u>2018</u>      |              | <u>2019</u> |              | <u>2020</u> |              | <u>2021</u> |              |
|---------------|--------------------|--------------|------------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|
| 1/1 - 3/31    | \$812,474          | (+5%)        | \$785,836        | (-3%)        | \$0         | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        |
| 4/1 - 6/30    | \$1,334,305        | (+6%)        | \$0              | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        |
| 7/1 - 9/30    | \$1,467,426        | (-7%)        | \$0              | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        |
| 10/1 -12/31   | \$842,668          | (-2%)        | \$0              | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        |
| <b>Total:</b> | <b>\$4,456,873</b> | <b>(-0%)</b> | <b>\$785,836</b> | <b>(-3%)</b> | <b>\$0</b>  | <b>(+0%)</b> | <b>\$0</b>  | <b>(+0%)</b> | <b>\$0</b>  | <b>(+0%)</b> |

**SOUTHWEST MONTANA**  
Gross Lodging Tax Revenue

Date of this Run: 7/10/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u>      | <u>1988</u>             | <u>1989</u>             | <u>1990</u>            | <u>1991</u>             |
|---------------|------------------|-------------------------|-------------------------|------------------------|-------------------------|
| 1/1 - 3/31    |                  | \$116,002               | \$131,554 (+13%)        | \$133,440 (+1%)        | \$151,575 (+14%)        |
| 4/1 - 6/30    |                  | \$179,247               | \$204,764 (+14%)        | \$224,672 (+10%)       | \$236,761 (+5%)         |
| 7/1 - 9/30    | \$250,194        | \$275,829 (+10%)        | \$299,260 (+8%)         | \$335,113 (+12%)       | \$373,487 (+11%)        |
| 10/1 -12/31   | \$124,965        | \$136,448 (+9%)         | \$143,415 (+5%)         | \$150,329 (+5%)        | \$174,865 (+16%)        |
| <b>Total:</b> | <b>\$375,159</b> | <b>\$707,526 (+10%)</b> | <b>\$778,994 (+10%)</b> | <b>\$843,554 (+8%)</b> | <b>\$936,688 (+11%)</b> |

|               | <u>1992</u>               | <u>1993</u>              | <u>1994</u>              | <u>1995</u>              | <u>1996</u>              |
|---------------|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31    | \$171,146 (+13%)          | \$177,709 (+4%)          | \$178,880 (+1%)          | \$193,870 (+8%)          | \$184,346 (-5%)          |
| 4/1 - 6/30    | \$263,209 (+11%)          | \$284,094 (+8%)          | \$303,746 (+7%)          | \$308,737 (+2%)          | \$297,989 (-3%)          |
| 7/1 - 9/30    | \$415,092 (+11%)          | \$446,729 (+8%)          | \$459,864 (+3%)          | \$474,511 (+3%)          | \$451,360 (-5%)          |
| 10/1 -12/31   | \$185,906 (+6%)           | \$195,670 (+5%)          | \$208,792 (+7%)          | \$198,161 (-5%)          | \$214,837 (+8%)          |
| <b>Total:</b> | <b>\$1,035,353 (+11%)</b> | <b>\$1,104,202 (+7%)</b> | <b>\$1,151,282 (+4%)</b> | <b>\$1,175,278 (+2%)</b> | <b>\$1,148,533 (-2%)</b> |

|               | <u>1997</u>               | <u>1998</u>              | <u>1999</u>              | <u>2000</u>              | <u>2001</u>              |
|---------------|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31    | \$200,830 (+9%)           | \$213,791 (+6%)          | \$226,400 (+6%)          | \$227,811 (+1%)          | \$235,119 (+3%)          |
| 4/1 - 6/30    | \$324,646 (+9%)           | \$336,559 (+4%)          | \$342,358 (+2%)          | \$374,545 (+9%)          | \$373,898 (-0%)          |
| 7/1 - 9/30    | \$520,296 (+15%)          | \$535,791 (+3%)          | \$550,315 (+3%)          | \$575,449 (+5%)          | \$561,751 (-2%)          |
| 10/1 -12/31   | \$248,154 (+16%)          | \$236,602 (-5%)          | \$236,540 (-0%)          | \$252,798 (+7%)          | \$250,721 (-1%)          |
| <b>Total:</b> | <b>\$1,293,925 (+13%)</b> | <b>\$1,322,744 (+2%)</b> | <b>\$1,355,613 (+2%)</b> | <b>\$1,430,604 (+6%)</b> | <b>\$1,421,489 (-1%)</b> |

|               | <u>2002</u>              | <u>2003</u>              | <u>2004</u>              | <u>2005</u>              | <u>2006</u>               |
|---------------|--------------------------|--------------------------|--------------------------|--------------------------|---------------------------|
| 1/1 - 3/31    | \$233,891 (-1%)          | \$246,951 (+6%)          | \$262,128 (+6%)          | \$297,040 (+13%)         | \$317,519 (+7%)           |
| 4/1 - 6/30    | \$407,665 (+9%)          | \$405,453 (-1%)          | \$437,153 (+8%)          | \$468,958 (+7%)          | \$524,806 (+12%)          |
| 7/1 - 9/30    | \$608,361 (+8%)          | \$638,768 (+5%)          | \$668,984 (+5%)          | \$707,149 (+6%)          | \$765,971 (+8%)           |
| 10/1 -12/31   | \$260,233 (+4%)          | \$276,166 (+6%)          | \$308,265 (+12%)         | \$318,728 (+3%)          | \$373,294 (+17%)          |
| <b>Total:</b> | <b>\$1,510,151 (+6%)</b> | <b>\$1,567,338 (+4%)</b> | <b>\$1,676,529 (+7%)</b> | <b>\$1,791,874 (+7%)</b> | <b>\$1,981,590 (+11%)</b> |

|               | <u>2007</u>               | <u>2008</u>              | <u>2009</u>              | <u>2010</u>              | <u>2011</u>              |
|---------------|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31    | \$360,624 (+14%)          | \$367,126 (+2%)          | \$363,374 (-1%)          | \$343,816 (-5%)          | \$391,221 (+14%)         |
| 4/1 - 6/30    | \$576,055 (+10%)          | \$581,710 (+1%)          | \$547,630 (-6%)          | \$581,879 (+6%)          | \$561,462 (-4%)          |
| 7/1 - 9/30    | \$837,138 (+9%)           | \$819,291 (-2%)          | \$797,589 (-3%)          | \$868,318 (+9%)          | \$898,661 (+3%)          |
| 10/1 -12/31   | \$404,245 (+8%)           | \$394,722 (-2%)          | \$374,216 (-5%)          | \$391,310 (+5%)          | \$432,991 (+11%)         |
| <b>Total:</b> | <b>\$2,178,061 (+10%)</b> | <b>\$2,162,849 (-1%)</b> | <b>\$2,082,808 (-4%)</b> | <b>\$2,185,323 (+5%)</b> | <b>\$2,284,335 (+5%)</b> |

|               | <u>2012</u>              | <u>2013</u>              | <u>2014</u>               | <u>2015</u>              | <u>2016</u>              |
|---------------|--------------------------|--------------------------|---------------------------|--------------------------|--------------------------|
| 1/1 - 3/31    | \$406,336 (+4%)          | \$426,045 (+5%)          | \$425,958 (-0%)           | \$469,909 (+10%)         | \$483,495 (+3%)          |
| 4/1 - 6/30    | \$648,257 (+15%)         | \$634,243 (-2%)          | \$730,287 (+15%)          | \$776,761 (+6%)          | \$843,500 (+9%)          |
| 7/1 - 9/30    | \$963,859 (+7%)          | \$970,589 (+1%)          | \$1,057,882 (+9%)         | \$1,150,071 (+9%)        | \$1,191,900 (+4%)        |
| 10/1 -12/31   | \$450,606 (+4%)          | \$437,620 (-3%)          | \$506,774 (+16%)          | \$528,873 (+4%)          | \$574,830 (+9%)          |
| <b>Total:</b> | <b>\$2,469,059 (+8%)</b> | <b>\$2,468,497 (-0%)</b> | <b>\$2,720,902 (+10%)</b> | <b>\$2,925,614 (+8%)</b> | <b>\$3,093,725 (+6%)</b> |

|               | <u>2017</u>              | <u>2018</u>            | <u>2019</u>      | <u>2020</u>      | <u>2021</u>      |
|---------------|--------------------------|------------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$508,075 (+5%)          | \$503,894 (-1%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$883,765 (+5%)          | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$1,259,226 (+6%)        | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$565,217 (-2%)          | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$3,216,283 (+4%)</b> | <b>\$503,894 (-1%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

**YELLOWSTONE COUNTRY**  
Gross Lodging Tax Revenue

Date of this Run: 7/10/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u>      |  | <u>1988</u>            |  | <u>1989</u>               |  | <u>1990</u>               |  | <u>1991</u>               |
|---------------|------------------|--|------------------------|--|---------------------------|--|---------------------------|--|---------------------------|
| 1/1 - 3/31    |                  |  | \$210,588              |  | \$240,652 (+14%)          |  | \$291,756 (+21%)          |  | \$359,792 (+23%)          |
| 4/1 - 6/30    |                  |  | \$201,677              |  | \$227,251 (+13%)          |  | \$267,808 (+18%)          |  | \$301,605 (+13%)          |
| 7/1 - 9/30    | \$381,776        |  | \$409,919 (+7%)        |  | \$461,840 (+13%)          |  | \$562,880 (+22%)          |  | \$657,424 (+17%)          |
| 10/1 -12/31   | \$123,067        |  | \$139,000 (+13%)       |  | \$170,791 (+23%)          |  | \$174,767 (+2%)           |  | \$207,649 (+19%)          |
| <b>Total:</b> | <b>\$504,843</b> |  | <b>\$961,185 (+9%)</b> |  | <b>\$1,100,535 (+14%)</b> |  | <b>\$1,297,212 (+18%)</b> |  | <b>\$1,526,469 (+18%)</b> |

|               | <u>1992</u>               |  | <u>1993</u>               |  | <u>1994</u>              |  | <u>1995</u>               |  | <u>1996</u>              |
|---------------|---------------------------|--|---------------------------|--|--------------------------|--|---------------------------|--|--------------------------|
| 1/1 - 3/31    | \$419,398 (+17%)          |  | \$465,587 (+11%)          |  | \$492,770 (+6%)          |  | \$533,526 (+8%)           |  | \$625,985 (+17%)         |
| 4/1 - 6/30    | \$360,406 (+19%)          |  | \$381,234 (+6%)           |  | \$420,232 (+10%)         |  | \$485,955 (+16%)          |  | \$496,771 (+2%)          |
| 7/1 - 9/30    | \$762,989 (+16%)          |  | \$880,860 (+15%)          |  | \$955,413 (+8%)          |  | \$1,091,942 (+14%)        |  | \$1,155,781 (+6%)        |
| 10/1 -12/31   | \$237,965 (+15%)          |  | \$265,611 (+12%)          |  | \$296,149 (+11%)         |  | \$330,890 (+12%)          |  | \$321,024 (-3%)          |
| <b>Total:</b> | <b>\$1,780,758 (+17%)</b> |  | <b>\$1,993,292 (+12%)</b> |  | <b>\$2,164,564 (+9%)</b> |  | <b>\$2,442,313 (+13%)</b> |  | <b>\$2,599,561 (+6%)</b> |

|               | <u>1997</u>              |  | <u>1998</u>              |  | <u>1999</u>              |  | <u>2000</u>              |  | <u>2001</u>              |
|---------------|--------------------------|--|--------------------------|--|--------------------------|--|--------------------------|--|--------------------------|
| 1/1 - 3/31    | \$676,793 (+8%)          |  | \$659,355 (-3%)          |  | \$731,427 (+11%)         |  | \$841,714 (+15%)         |  | \$895,698 (+6%)          |
| 4/1 - 6/30    | \$514,735 (+4%)          |  | \$551,687 (+7%)          |  | \$622,499 (+13%)         |  | \$641,238 (+3%)          |  | \$632,012 (-1%)          |
| 7/1 - 9/30    | \$1,242,279 (+7%)        |  | \$1,302,058 (+5%)        |  | \$1,410,485 (+8%)        |  | \$1,343,479 (-5%)        |  | \$1,385,400 (+3%)        |
| 10/1 -12/31   | \$341,235 (+6%)          |  | \$381,829 (+12%)         |  | \$386,026 (+1%)          |  | \$409,727 (+6%)          |  | \$434,023 (+6%)          |
| <b>Total:</b> | <b>\$2,775,042 (+7%)</b> |  | <b>\$2,894,929 (+4%)</b> |  | <b>\$3,150,438 (+9%)</b> |  | <b>\$3,236,158 (+3%)</b> |  | <b>\$3,347,132 (+3%)</b> |

|               | <u>2002</u>              |  | <u>2003</u>              |  | <u>2004</u>              |  | <u>2005</u>               |  | <u>2006</u>               |
|---------------|--------------------------|--|--------------------------|--|--------------------------|--|---------------------------|--|---------------------------|
| 1/1 - 3/31    | \$944,731 (+5%)          |  | \$910,004 (-4%)          |  | \$908,908 (-0%)          |  | \$977,090 (+8%)           |  | \$1,079,662 (+10%)        |
| 4/1 - 6/30    | \$712,779 (+13%)         |  | \$695,170 (-2%)          |  | \$805,554 (+16%)         |  | \$887,626 (+10%)          |  | \$943,944 (+6%)           |
| 7/1 - 9/30    | \$1,482,876 (+7%)        |  | \$1,597,488 (+8%)        |  | \$1,653,968 (+4%)        |  | \$1,880,810 (+14%)        |  | \$2,080,830 (+11%)        |
| 10/1 -12/31   | \$435,914 (+0%)          |  | \$483,707 (+11%)         |  | \$507,130 (+5%)          |  | \$605,849 (+19%)          |  | \$673,542 (+11%)          |
| <b>Total:</b> | <b>\$3,576,300 (+7%)</b> |  | <b>\$3,686,369 (+3%)</b> |  | <b>\$3,875,561 (+5%)</b> |  | <b>\$4,351,376 (+12%)</b> |  | <b>\$4,777,979 (+10%)</b> |

|               | <u>2007</u>               |  | <u>2008</u>              |  | <u>2009</u>              |  | <u>2010</u>               |  | <u>2011</u>              |
|---------------|---------------------------|--|--------------------------|--|--------------------------|--|---------------------------|--|--------------------------|
| 1/1 - 3/31    | \$1,167,130 (+8%)         |  | \$1,252,443 (+7%)        |  | \$978,872 (-22%)         |  | \$907,557 (-7%)           |  | \$1,058,232 (+17%)       |
| 4/1 - 6/30    | \$1,140,741 (+21%)        |  | \$1,162,176 (+2%)        |  | \$1,051,034 (-10%)       |  | \$1,181,076 (+12%)        |  | \$1,244,795 (+5%)        |
| 7/1 - 9/30    | \$2,332,262 (+12%)        |  | \$2,328,332 (-0%)        |  | \$2,266,985 (-3%)        |  | \$2,642,276 (+17%)        |  | \$2,716,759 (+3%)        |
| 10/1 -12/31   | \$709,375 (+5%)           |  | \$606,585 (-14%)         |  | \$603,147 (-1%)          |  | \$679,016 (+13%)          |  | \$710,819 (+5%)          |
| <b>Total:</b> | <b>\$5,349,508 (+12%)</b> |  | <b>\$5,349,537 (+0%)</b> |  | <b>\$4,900,038 (-8%)</b> |  | <b>\$5,409,925 (+10%)</b> |  | <b>\$5,730,604 (+6%)</b> |

|               | <u>2012</u>               |  | <u>2013</u>               |  | <u>2014</u>               |  | <u>2015</u>               |  | <u>2016</u>                |
|---------------|---------------------------|--|---------------------------|--|---------------------------|--|---------------------------|--|----------------------------|
| 1/1 - 3/31    | \$1,124,042 (+6%)         |  | \$1,269,928 (+13%)        |  | \$1,418,555 (+12%)        |  | \$1,632,169 (+15%)        |  | \$1,798,676 (+10%)         |
| 4/1 - 6/30    | \$1,404,944 (+13%)        |  | \$1,578,884 (+12%)        |  | \$1,872,436 (+19%)        |  | \$2,182,839 (+17%)        |  | \$2,480,370 (+14%)         |
| 7/1 - 9/30    | \$3,002,348 (+11%)        |  | \$3,409,219 (+14%)        |  | \$3,759,356 (+10%)        |  | \$4,218,370 (+12%)        |  | \$4,716,873 (+12%)         |
| 10/1 -12/31   | \$811,313 (+14%)          |  | \$839,661 (+3%)           |  | \$1,035,138 (+23%)        |  | \$1,257,497 (+21%)        |  | \$1,336,447 (+6%)          |
| <b>Total:</b> | <b>\$6,342,647 (+11%)</b> |  | <b>\$7,097,693 (+12%)</b> |  | <b>\$8,085,485 (+14%)</b> |  | <b>\$9,290,875 (+15%)</b> |  | <b>\$10,332,366 (+11%)</b> |

|               | <u>2017</u>               |  | <u>2018</u>               |  | <u>2019</u>      |  | <u>2020</u>      |  | <u>2021</u>      |
|---------------|---------------------------|--|---------------------------|--|------------------|--|------------------|--|------------------|
| 1/1 - 3/31    | \$1,979,153 (+10%)        |  | \$2,298,268 (+16%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| 4/1 - 6/30    | \$2,651,477 (+7%)         |  | \$0 (+0%)                 |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| 7/1 - 9/30    | \$4,939,253 (+5%)         |  | \$0 (+0%)                 |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| 10/1 -12/31   | \$1,413,326 (+6%)         |  | \$0 (+0%)                 |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| <b>Total:</b> | <b>\$10,983,209 (+6%)</b> |  | <b>\$2,298,268 (+16%)</b> |  | <b>\$0 (+0%)</b> |  | <b>\$0 (+0%)</b> |  | <b>\$0 (+0%)</b> |

CITY OF BELGRADE  
Gross Lodging Tax Revenue

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u> | <u>1988</u>      | <u>1989</u>      | <u>1990</u>      | <u>1991</u>      |
|---------------|-------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31    |             | \$0              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    |             | \$0              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$0         | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$0         | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$0</b>  | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

|               | <u>1992</u>      | <u>1993</u>      | <u>1994</u>      | <u>1995</u>      | <u>1996</u>      |
|---------------|------------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

|               | <u>1997</u>      | <u>1998</u>      | <u>1999</u>      | <u>2000</u>      | <u>2001</u>      |
|---------------|------------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

|               | <u>2002</u>      | <u>2003</u>           | <u>2004</u>            | <u>2005</u>            | <u>2006</u>            |
|---------------|------------------|-----------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31    | \$0 (+0%)        | \$12,254 (+0%)        | \$12,712 (+4%)         | \$15,210 (+20%)        | \$17,689 (+16%)        |
| 4/1 - 6/30    | \$0 (+0%)        | \$15,107 (+0%)        | \$17,806 (+18%)        | \$20,533 (+15%)        | \$23,155 (+13%)        |
| 7/1 - 9/30    | \$0 (+0%)        | \$24,517 (+0%)        | \$27,588 (+13%)        | \$30,390 (+10%)        | \$35,536 (+17%)        |
| 10/1 -12/31   | \$0 (+0%)        | \$11,695 (+0%)        | \$12,439 (+6%)         | \$16,868 (+36%)        | \$17,367 (+3%)         |
| <b>Total:</b> | <b>\$0 (+0%)</b> | <b>\$63,573 (+0%)</b> | <b>\$70,544 (+11%)</b> | <b>\$83,001 (+18%)</b> | <b>\$93,747 (+13%)</b> |

|               | <u>2007</u>             | <u>2008</u>             | <u>2009</u>            | <u>2010</u>            | <u>2011</u>            |
|---------------|-------------------------|-------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31    | \$18,811 (+6%)          | \$17,961 (-5%)          | \$21,303 (+19%)        | \$19,568 (-8%)         | \$19,286 (-1%)         |
| 4/1 - 6/30    | \$25,096 (+8%)          | \$24,547 (-2%)          | \$30,287 (+23%)        | \$30,145 (-0%)         | \$27,660 (-8%)         |
| 7/1 - 9/30    | \$40,479 (+14%)         | \$49,037 (+21%)         | \$50,535 (+3%)         | \$54,026 (+7%)         | \$51,423 (-5%)         |
| 10/1 -12/31   | \$18,563 (+7%)          | \$22,788 (+23%)         | \$21,884 (-4%)         | \$23,998 (+10%)        | \$21,994 (-8%)         |
| <b>Total:</b> | <b>\$102,949 (+10%)</b> | <b>\$114,333 (+11%)</b> | <b>\$124,010 (+8%)</b> | <b>\$127,736 (+3%)</b> | <b>\$120,362 (-6%)</b> |

|               | <u>2012</u>             | <u>2013</u>             | <u>2014</u>             | <u>2015</u>             | <u>2016</u>            |
|---------------|-------------------------|-------------------------|-------------------------|-------------------------|------------------------|
| 1/1 - 3/31    | \$20,747 (+8%)          | \$23,687 (+14%)         | \$34,310 (+45%)         | \$38,516 (+12%)         | \$44,060 (+14%)        |
| 4/1 - 6/30    | \$33,804 (+22%)         | \$39,119 (+16%)         | \$62,704 (+60%)         | \$71,172 (+14%)         | \$75,682 (+6%)         |
| 7/1 - 9/30    | \$56,167 (+9%)          | \$67,377 (+20%)         | \$104,234 (+55%)        | \$111,716 (+7%)         | \$111,777 (+0%)        |
| 10/1 -12/31   | \$23,395 (+6%)          | \$36,710 (+57%)         | \$45,197 (+23%)         | \$50,289 (+11%)         | \$50,928 (+1%)         |
| <b>Total:</b> | <b>\$134,112 (+11%)</b> | <b>\$166,893 (+24%)</b> | <b>\$246,446 (+48%)</b> | <b>\$271,692 (+10%)</b> | <b>\$282,447 (+4%)</b> |

|               | <u>2017</u>            | <u>2018</u>           | <u>2019</u>      | <u>2020</u>      | <u>2021</u>      |
|---------------|------------------------|-----------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$50,898 (+16%)        | \$51,408 (+1%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$78,888 (+4%)         | \$0 (+0%)             | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$114,195 (+2%)        | \$0 (+0%)             | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$53,905 (+6%)         | \$0 (+0%)             | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$297,885 (+5%)</b> | <b>\$51,408 (+1%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |



**BIG SKY RESORT AREA DISTRICT**  
Gross Lodging Tax Revenue

Date of this Run: 7/10/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u>     | <u>1988</u>             | <u>1989</u>            | <u>1990</u>             | <u>1991</u>             |
|---------------|-----------------|-------------------------|------------------------|-------------------------|-------------------------|
| 1/1 - 3/31    |                 | \$81,884                | \$91,393 (+12%)        | \$116,221 (+27%)        | \$170,268 (+47%)        |
| 4/1 - 6/30    |                 | \$11,968                | \$10,329 (-14%)        | \$18,529 (+79%)         | \$26,367 (+42%)         |
| 7/1 - 9/30    | \$21,859        | \$31,698 (+45%)         | \$24,587 (-22%)        | \$38,988 (+59%)         | \$53,344 (+37%)         |
| 10/1 -12/31   | \$18,175        | \$18,959 (+4%)          | \$26,964 (+42%)        | \$37,640 (+40%)         | \$39,820 (+6%)          |
| <b>Total:</b> | <b>\$40,034</b> | <b>\$144,508 (+27%)</b> | <b>\$153,272 (+6%)</b> | <b>\$211,379 (+38%)</b> | <b>\$289,799 (+37%)</b> |

|               | <u>1992</u>             | <u>1993</u>             | <u>1994</u>            | <u>1995</u>             | <u>1996</u>             |
|---------------|-------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| 1/1 - 3/31    | \$189,935 (+12%)        | \$208,536 (+10%)        | \$220,634 (+6%)        | \$219,026 (-1%)         | \$304,764 (+39%)        |
| 4/1 - 6/30    | \$35,800 (+36%)         | \$25,159 (-30%)         | \$38,392 (+53%)        | \$45,218 (+18%)         | \$39,086 (-14%)         |
| 7/1 - 9/30    | \$71,817 (+35%)         | \$99,105 (+38%)         | \$97,232 (-2%)         | \$111,088 (+14%)        | \$111,450 (+0%)         |
| 10/1 -12/31   | \$45,439 (+14%)         | \$55,646 (+22%)         | \$60,129 (+8%)         | \$86,338 (+44%)         | \$79,444 (-8%)          |
| <b>Total:</b> | <b>\$342,991 (+18%)</b> | <b>\$388,447 (+13%)</b> | <b>\$416,387 (+7%)</b> | <b>\$461,669 (+11%)</b> | <b>\$534,745 (+16%)</b> |

|               | <u>1997</u>             | <u>1998</u>            | <u>1999</u>             | <u>2000</u>             | <u>2001</u>             |
|---------------|-------------------------|------------------------|-------------------------|-------------------------|-------------------------|
| 1/1 - 3/31    | \$338,459 (+11%)        | \$309,788 (-8%)        | \$342,500 (+11%)        | \$407,612 (+19%)        | \$483,822 (+19%)        |
| 4/1 - 6/30    | \$56,371 (+44%)         | \$47,401 (-16%)        | \$65,586 (+38%)         | \$61,504 (-6%)          | \$44,807 (-27%)         |
| 7/1 - 9/30    | \$125,456 (+13%)        | \$138,547 (+10%)       | \$155,826 (+12%)        | \$171,887 (+10%)        | \$193,415 (+13%)        |
| 10/1 -12/31   | \$83,439 (+5%)          | \$82,802 (-1%)         | \$84,389 (+2%)          | \$112,954 (+34%)        | \$106,152 (-6%)         |
| <b>Total:</b> | <b>\$603,726 (+13%)</b> | <b>\$578,538 (-4%)</b> | <b>\$648,302 (+12%)</b> | <b>\$753,957 (+16%)</b> | <b>\$828,195 (+10%)</b> |

|               | <u>2002</u>            | <u>2003</u>            | <u>2004</u>            | <u>2005</u>               | <u>2006</u>              |
|---------------|------------------------|------------------------|------------------------|---------------------------|--------------------------|
| 1/1 - 3/31    | \$486,012 (+0%)        | \$496,147 (+2%)        | \$500,690 (+1%)        | \$547,076 (+9%)           | \$594,205 (+9%)          |
| 4/1 - 6/30    | \$72,627 (+62%)        | \$53,556 (-26%)        | \$67,272 (+26%)        | \$73,437 (+9%)            | \$61,567 (-16%)          |
| 7/1 - 9/30    | \$175,250 (-9%)        | \$184,175 (+5%)        | \$203,414 (+10%)       | \$248,507 (+22%)          | \$253,817 (+2%)          |
| 10/1 -12/31   | \$96,051 (-10%)        | \$119,524 (+24%)       | \$134,602 (+13%)       | \$166,253 (+24%)          | \$181,443 (+9%)          |
| <b>Total:</b> | <b>\$829,939 (+0%)</b> | <b>\$853,402 (+3%)</b> | <b>\$905,979 (+6%)</b> | <b>\$1,035,274 (+14%)</b> | <b>\$1,091,032 (+5%)</b> |

|               | <u>2007</u>               | <u>2008</u>              | <u>2009</u>             | <u>2010</u>            | <u>2011</u>               |
|---------------|---------------------------|--------------------------|-------------------------|------------------------|---------------------------|
| 1/1 - 3/31    | \$664,149 (+12%)          | \$730,005 (+10%)         | \$531,010 (-27%)        | \$464,710 (-12%)       | \$577,537 (+24%)          |
| 4/1 - 6/30    | \$107,607 (+75%)          | \$64,701 (-40%)          | \$50,047 (-23%)         | \$62,642 (+25%)        | \$110,525 (+76%)          |
| 7/1 - 9/30    | \$271,089 (+7%)           | \$232,179 (-14%)         | \$168,926 (-27%)        | \$187,424 (+11%)       | \$182,385 (-3%)           |
| 10/1 -12/31   | \$177,148 (-2%)           | \$126,063 (-29%)         | \$145,814 (+16%)        | \$154,133 (+6%)        | \$154,895 (+0%)           |
| <b>Total:</b> | <b>\$1,219,993 (+12%)</b> | <b>\$1,152,948 (-5%)</b> | <b>\$895,797 (-22%)</b> | <b>\$868,908 (-3%)</b> | <b>\$1,025,341 (+18%)</b> |

|               | <u>2012</u>               | <u>2013</u>               | <u>2014</u>               | <u>2015</u>               | <u>2016</u>               |
|---------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| 1/1 - 3/31    | \$586,826 (+2%)           | \$697,706 (+19%)          | \$788,467 (+13%)          | \$934,891 (+19%)          | \$1,010,495 (+8%)         |
| 4/1 - 6/30    | \$99,828 (-10%)           | \$121,327 (+22%)          | \$163,076 (+34%)          | \$197,468 (+21%)          | \$201,384 (+2%)           |
| 7/1 - 9/30    | \$285,016 (+56%)          | \$375,495 (+32%)          | \$387,741 (+3%)           | \$471,763 (+22%)          | \$547,412 (+16%)          |
| 10/1 -12/31   | \$190,023 (+23%)          | \$208,065 (+9%)           | \$267,020 (+28%)          | \$324,673 (+22%)          | \$356,629 (+10%)          |
| <b>Total:</b> | <b>\$1,161,692 (+13%)</b> | <b>\$1,402,594 (+21%)</b> | <b>\$1,606,304 (+15%)</b> | <b>\$1,928,796 (+20%)</b> | <b>\$2,115,920 (+10%)</b> |

|               | <u>2017</u>              | <u>2018</u>               | <u>2019</u>      | <u>2020</u>      | <u>2021</u>      |
|---------------|--------------------------|---------------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$1,108,352 (+10%)       | \$1,382,393 (+25%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$226,229 (+12%)         | \$0 (+0%)                 | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$559,369 (+2%)          | \$0 (+0%)                 | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$382,859 (+7%)          | \$0 (+0%)                 | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$2,276,809 (+8%)</b> | <b>\$1,382,393 (+25%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

**CITY OF BILLINGS**  
Gross Lodging Tax Revenue

Date of this Run: 7/10/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u>      |  | <u>1988</u>      |               | <u>1989</u>      |              | <u>1990</u>      |              | <u>1991</u>      |              |
|---------------|------------------|--|------------------|---------------|------------------|--------------|------------------|--------------|------------------|--------------|
| 1/1 - 3/31    |                  |  | \$140,190        |               | \$152,811        | (+9%)        | \$167,011        | (+9%)        | \$154,323        | (-8%)        |
| 4/1 - 6/30    |                  |  | \$187,466        |               | \$204,662        | (+9%)        | \$213,422        | (+4%)        | \$218,343        | (+2%)        |
| 7/1 - 9/30    | \$214,046        |  | \$238,655        | (+11%)        | \$253,831        | (+6%)        | \$261,838        | (+3%)        | \$292,709        | (+12%)       |
| 10/1 -12/31   | \$138,651        |  | \$154,320        | (+11%)        | \$160,945        | (+4%)        | \$156,426        | (-3%)        | \$181,733        | (+16%)       |
| <b>Total:</b> | <b>\$352,697</b> |  | <b>\$720,631</b> | <b>(+11%)</b> | <b>\$772,249</b> | <b>(+7%)</b> | <b>\$798,697</b> | <b>(+3%)</b> | <b>\$847,108</b> | <b>(+6%)</b> |

|               | <u>1992</u>      |              | <u>1993</u>      |              | <u>1994</u>        |              | <u>1995</u>        |              | <u>1996</u>        |               |
|---------------|------------------|--------------|------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|---------------|
| 1/1 - 3/31    | \$182,064        | (+18%)       | \$178,194        | (-2%)        | \$194,567          | (+9%)        | \$207,248          | (+7%)        | \$237,924          | (+15%)        |
| 4/1 - 6/30    | \$235,398        | (+8%)        | \$247,715        | (+5%)        | \$265,494          | (+7%)        | \$289,554          | (+9%)        | \$332,975          | (+15%)        |
| 7/1 - 9/30    | \$291,382        | (-0%)        | \$336,573        | (+16%)       | \$366,952          | (+9%)        | \$379,364          | (+3%)        | \$404,754          | (+7%)         |
| 10/1 -12/31   | \$178,395        | (-2%)        | \$202,831        | (+14%)       | \$223,619          | (+10%)       | \$242,825          | (+9%)        | \$257,225          | (+6%)         |
| <b>Total:</b> | <b>\$887,239</b> | <b>(+5%)</b> | <b>\$965,312</b> | <b>(+9%)</b> | <b>\$1,050,632</b> | <b>(+9%)</b> | <b>\$1,118,991</b> | <b>(+7%)</b> | <b>\$1,232,878</b> | <b>(+10%)</b> |

|               | <u>1997</u>        |              | <u>1998</u>        |              | <u>1999</u>        |              | <u>2000</u>        |              | <u>2001</u>        |              |
|---------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|
| 1/1 - 3/31    | \$239,419          | (+1%)        | \$239,726          | (+0%)        | \$257,006          | (+7%)        | \$279,136          | (+9%)        | \$312,278          | (+12%)       |
| 4/1 - 6/30    | \$319,739          | (-4%)        | \$347,100          | (+9%)        | \$353,050          | (+2%)        | \$368,569          | (+4%)        | \$419,818          | (+14%)       |
| 7/1 - 9/30    | \$396,878          | (-2%)        | \$419,344          | (+6%)        | \$446,808          | (+7%)        | \$489,223          | (+9%)        | \$487,752          | (-0%)        |
| 10/1 -12/31   | \$247,682          | (-4%)        | \$261,179          | (+5%)        | \$274,672          | (+5%)        | \$286,780          | (+4%)        | \$328,513          | (+15%)       |
| <b>Total:</b> | <b>\$1,203,719</b> | <b>(-2%)</b> | <b>\$1,267,349</b> | <b>(+5%)</b> | <b>\$1,331,537</b> | <b>(+5%)</b> | <b>\$1,423,707</b> | <b>(+7%)</b> | <b>\$1,548,362</b> | <b>(+9%)</b> |

|               | <u>2002</u>        |               | <u>2003</u>        |               | <u>2004</u>        |              | <u>2005</u>        |              | <u>2006</u>        |               |
|---------------|--------------------|---------------|--------------------|---------------|--------------------|--------------|--------------------|--------------|--------------------|---------------|
| 1/1 - 3/31    | \$370,819          | (+19%)        | \$311,875          | (-16%)        | \$332,968          | (+7%)        | \$334,458          | (+0%)        | \$377,471          | (+13%)        |
| 4/1 - 6/30    | \$586,890          | (+40%)        | \$435,291          | (-26%)        | \$431,874          | (-1%)        | \$461,358          | (+7%)        | \$503,176          | (+9%)         |
| 7/1 - 9/30    | \$499,938          | (+2%)         | \$507,779          | (+2%)         | \$506,266          | (-0%)        | \$542,738          | (+7%)        | \$633,796          | (+17%)        |
| 10/1 -12/31   | \$303,887          | (-7%)         | \$324,020          | (+7%)         | \$330,027          | (+2%)        | \$366,175          | (+11%)       | \$409,060          | (+12%)        |
| <b>Total:</b> | <b>\$1,761,534</b> | <b>(+14%)</b> | <b>\$1,578,965</b> | <b>(-10%)</b> | <b>\$1,601,134</b> | <b>(+1%)</b> | <b>\$1,704,730</b> | <b>(+6%)</b> | <b>\$1,923,503</b> | <b>(+13%)</b> |

|               | <u>2007</u>        |               | <u>2008</u>        |              | <u>2009</u>        |              | <u>2010</u>        |              | <u>2011</u>        |               |
|---------------|--------------------|---------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|---------------|
| 1/1 - 3/31    | \$417,974          | (+11%)        | \$460,624          | (+10%)       | \$468,491          | (+2%)        | \$465,677          | (-1%)        | \$463,047          | (-1%)         |
| 4/1 - 6/30    | \$591,448          | (+18%)        | \$619,898          | (+5%)        | \$612,466          | (-1%)        | \$629,790          | (+3%)        | \$657,915          | (+4%)         |
| 7/1 - 9/30    | \$748,608          | (+18%)        | \$747,273          | (-0%)        | \$706,543          | (-5%)        | \$775,759          | (+10%)       | \$953,657          | (+23%)        |
| 10/1 -12/31   | \$469,713          | (+15%)        | \$467,784          | (-0%)        | \$435,256          | (-7%)        | \$482,332          | (+11%)       | \$568,481          | (+18%)        |
| <b>Total:</b> | <b>\$2,227,743</b> | <b>(+16%)</b> | <b>\$2,295,579</b> | <b>(+3%)</b> | <b>\$2,222,756</b> | <b>(-3%)</b> | <b>\$2,353,557</b> | <b>(+6%)</b> | <b>\$2,643,100</b> | <b>(+12%)</b> |

|               | <u>2012</u>        |              | <u>2013</u>        |              | <u>2014</u>        |               | <u>2015</u>        |              | <u>2016</u>        |              |
|---------------|--------------------|--------------|--------------------|--------------|--------------------|---------------|--------------------|--------------|--------------------|--------------|
| 1/1 - 3/31    | \$572,580          | (+24%)       | \$567,032          | (-1%)        | \$633,249          | (+12%)        | \$673,315          | (+6%)        | \$617,508          | (-8%)        |
| 4/1 - 6/30    | \$777,769          | (+18%)       | \$804,302          | (+3%)        | \$906,160          | (+13%)        | \$895,517          | (-1%)        | \$909,493          | (+2%)        |
| 7/1 - 9/30    | \$926,899          | (-3%)        | \$918,574          | (-1%)        | \$1,059,373        | (+15%)        | \$1,154,382        | (+9%)        | \$1,112,001        | (-4%)        |
| 10/1 -12/31   | \$607,534          | (+7%)        | \$589,962          | (-3%)        | \$686,551          | (+16%)        | \$665,868          | (-3%)        | \$636,423          | (-4%)        |
| <b>Total:</b> | <b>\$2,884,781</b> | <b>(+9%)</b> | <b>\$2,879,870</b> | <b>(-0%)</b> | <b>\$3,285,334</b> | <b>(+14%)</b> | <b>\$3,389,082</b> | <b>(+3%)</b> | <b>\$3,275,425</b> | <b>(-3%)</b> |

|               | <u>2017</u>        |              | <u>2018</u>      |              | <u>2019</u> |              | <u>2020</u> |              | <u>2021</u> |              |
|---------------|--------------------|--------------|------------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|
| 1/1 - 3/31    | \$644,626          | (+4%)        | \$648,949        | (+1%)        | \$0         | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        |
| 4/1 - 6/30    | \$965,800          | (+6%)        | \$0              | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        |
| 7/1 - 9/30    | \$1,035,416        | (-7%)        | \$0              | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        |
| 10/1 -12/31   | \$642,098          | (+1%)        | \$0              | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        |
| <b>Total:</b> | <b>\$3,287,939</b> | <b>(+0%)</b> | <b>\$648,949</b> | <b>(+1%)</b> | <b>\$0</b>  | <b>(+0%)</b> | <b>\$0</b>  | <b>(+0%)</b> | <b>\$0</b>  | <b>(+0%)</b> |

**CITY OF BOZEMAN**  
Gross Lodging Tax Revenue

Date of this Run: 7/10/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u>      |  | <u>1988</u>            |  | <u>1989</u>             |  | <u>1990</u>            |  | <u>1991</u>             |
|---------------|------------------|--|------------------------|--|-------------------------|--|------------------------|--|-------------------------|
| 1/1 - 3/31    |                  |  | \$56,048               |  | \$62,673 (+12%)         |  | \$74,196 (+18%)        |  | \$75,360 (+2%)          |
| 4/1 - 6/30    |                  |  | \$72,327               |  | \$88,941 (+23%)         |  | \$90,078 (+1%)         |  | \$97,117 (+8%)          |
| 7/1 - 9/30    | \$98,478         |  | \$108,119 (+10%)       |  | \$123,271 (+14%)        |  | \$131,701 (+7%)        |  | \$150,124 (+14%)        |
| 10/1 -12/31   | \$50,854         |  | \$55,043 (+8%)         |  | \$65,489 (+19%)         |  | \$63,844 (-3%)         |  | \$75,717 (+19%)         |
| <b>Total:</b> | <b>\$149,332</b> |  | <b>\$291,537 (+9%)</b> |  | <b>\$340,374 (+17%)</b> |  | <b>\$359,819 (+6%)</b> |  | <b>\$398,318 (+11%)</b> |

|               | <u>1992</u>             |  | <u>1993</u>             |  | <u>1994</u>            |  | <u>1995</u>            |  | <u>1996</u>            |
|---------------|-------------------------|--|-------------------------|--|------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31    | \$89,021 (+18%)         |  | \$99,865 (+12%)         |  | \$104,120 (+4%)        |  | \$99,358 (-5%)         |  | \$101,954 (+3%)        |
| 4/1 - 6/30    | \$112,264 (+16%)        |  | \$128,156 (+14%)        |  | \$135,544 (+6%)        |  | \$139,899 (+3%)        |  | \$138,386 (-1%)        |
| 7/1 - 9/30    | \$167,931 (+12%)        |  | \$198,156 (+18%)        |  | \$210,859 (+6%)        |  | \$219,100 (+4%)        |  | \$215,386 (-2%)        |
| 10/1 -12/31   | \$85,593 (+13%)         |  | \$90,487 (+6%)          |  | \$99,309 (+10%)        |  | \$99,447 (+0%)         |  | \$89,091 (-10%)        |
| <b>Total:</b> | <b>\$454,809 (+14%)</b> |  | <b>\$516,664 (+14%)</b> |  | <b>\$549,832 (+6%)</b> |  | <b>\$557,804 (+1%)</b> |  | <b>\$544,817 (-2%)</b> |

|               | <u>1997</u>            |  | <u>1998</u>            |  | <u>1999</u>            |  | <u>2000</u>            |  | <u>2001</u>             |
|---------------|------------------------|--|------------------------|--|------------------------|--|------------------------|--|-------------------------|
| 1/1 - 3/31    | \$99,451 (-2%)         |  | \$106,868 (+7%)        |  | \$109,819 (+3%)        |  | \$121,559 (+11%)       |  | \$123,402 (+2%)         |
| 4/1 - 6/30    | \$134,830 (-3%)        |  | \$147,813 (+10%)       |  | \$158,122 (+7%)        |  | \$158,282 (+0%)        |  | \$189,760 (+20%)        |
| 7/1 - 9/30    | \$233,386 (+8%)        |  | \$235,265 (+1%)        |  | \$244,029 (+4%)        |  | \$232,813 (-5%)        |  | \$255,130 (+10%)        |
| 10/1 -12/31   | \$98,541 (+11%)        |  | \$104,193 (+6%)        |  | \$106,075 (+2%)        |  | \$102,848 (-3%)        |  | \$130,322 (+27%)        |
| <b>Total:</b> | <b>\$566,208 (+4%)</b> |  | <b>\$594,139 (+5%)</b> |  | <b>\$618,044 (+4%)</b> |  | <b>\$615,502 (-0%)</b> |  | <b>\$698,614 (+14%)</b> |

|               | <u>2002</u>            |  | <u>2003</u>            |  | <u>2004</u>            |  | <u>2005</u>             |  | <u>2006</u>               |
|---------------|------------------------|--|------------------------|--|------------------------|--|-------------------------|--|---------------------------|
| 1/1 - 3/31    | \$138,811 (+12%)       |  | \$137,869 (-1%)        |  | \$150,669 (+9%)        |  | \$156,845 (+4%)         |  | \$187,581 (+20%)          |
| 4/1 - 6/30    | \$190,231 (+0%)        |  | \$189,335 (-0%)        |  | \$210,063 (+11%)       |  | \$232,091 (+10%)        |  | \$258,529 (+11%)          |
| 7/1 - 9/30    | \$268,223 (+5%)        |  | \$298,930 (+11%)       |  | \$302,135 (+1%)        |  | \$343,574 (+14%)        |  | \$397,689 (+16%)          |
| 10/1 -12/31   | \$127,866 (-2%)        |  | \$146,189 (+14%)       |  | \$150,757 (+3%)        |  | \$178,722 (+19%)        |  | \$199,066 (+11%)          |
| <b>Total:</b> | <b>\$725,130 (+4%)</b> |  | <b>\$772,323 (+7%)</b> |  | <b>\$813,625 (+5%)</b> |  | <b>\$911,231 (+12%)</b> |  | <b>\$1,042,865 (+14%)</b> |

|               | <u>2007</u>               |  | <u>2008</u>              |  | <u>2009</u>              |  | <u>2010</u>               |  | <u>2011</u>              |
|---------------|---------------------------|--|--------------------------|--|--------------------------|--|---------------------------|--|--------------------------|
| 1/1 - 3/31    | \$209,440 (+12%)          |  | \$220,728 (+5%)          |  | \$200,736 (-9%)          |  | \$202,811 (+1%)           |  | \$239,004 (+18%)         |
| 4/1 - 6/30    | \$303,207 (+17%)          |  | \$320,029 (+6%)          |  | \$287,620 (-10%)         |  | \$308,158 (+7%)           |  | \$338,724 (+10%)         |
| 7/1 - 9/30    | \$427,175 (+7%)           |  | \$431,855 (+1%)          |  | \$424,738 (-2%)          |  | \$528,615 (+24%)          |  | \$532,678 (+1%)          |
| 10/1 -12/31   | \$223,917 (+12%)          |  | \$205,310 (-8%)          |  | \$200,977 (-2%)          |  | \$220,482 (+10%)          |  | \$251,265 (+14%)         |
| <b>Total:</b> | <b>\$1,163,739 (+12%)</b> |  | <b>\$1,177,921 (+1%)</b> |  | <b>\$1,114,071 (-5%)</b> |  | <b>\$1,260,066 (+13%)</b> |  | <b>\$1,361,671 (+8%)</b> |

|               | <u>2012</u>               |  | <u>2013</u>               |  | <u>2014</u>              |  | <u>2015</u>               |  | <u>2016</u>              |
|---------------|---------------------------|--|---------------------------|--|--------------------------|--|---------------------------|--|--------------------------|
| 1/1 - 3/31    | \$263,148 (+10%)          |  | \$283,866 (+8%)           |  | \$293,622 (+3%)          |  | \$329,304 (+12%)          |  | \$357,935 (+9%)          |
| 4/1 - 6/30    | \$379,020 (+12%)          |  | \$418,473 (+10%)          |  | \$467,050 (+12%)         |  | \$542,420 (+16%)          |  | \$577,176 (+6%)          |
| 7/1 - 9/30    | \$591,160 (+11%)          |  | \$702,503 (+19%)          |  | \$778,371 (+11%)         |  | \$872,424 (+12%)          |  | \$928,303 (+6%)          |
| 10/1 -12/31   | \$267,564 (+6%)           |  | \$313,975 (+17%)          |  | \$342,883 (+9%)          |  | \$394,339 (+15%)          |  | \$380,686 (-3%)          |
| <b>Total:</b> | <b>\$1,500,892 (+10%)</b> |  | <b>\$1,718,816 (+15%)</b> |  | <b>\$1,881,925 (+9%)</b> |  | <b>\$2,138,488 (+14%)</b> |  | <b>\$2,244,100 (+5%)</b> |

|               | <u>2017</u>              |  | <u>2018</u>            |  | <u>2019</u>      |  | <u>2020</u>      |  | <u>2021</u>      |
|---------------|--------------------------|--|------------------------|--|------------------|--|------------------|--|------------------|
| 1/1 - 3/31    | \$377,329 (+5%)          |  | \$400,929 (+6%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| 4/1 - 6/30    | \$619,027 (+7%)          |  | \$0 (+0%)              |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| 7/1 - 9/30    | \$987,974 (+6%)          |  | \$0 (+0%)              |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| 10/1 -12/31   | \$420,326 (+10%)         |  | \$0 (+0%)              |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| <b>Total:</b> | <b>\$2,404,656 (+7%)</b> |  | <b>\$400,929 (+6%)</b> |  | <b>\$0 (+0%)</b> |  | <b>\$0 (+0%)</b> |  | <b>\$0 (+0%)</b> |

**CITY OF BUTTE**  
Gross Lodging Tax Revenue

Date of this Run: 7/10/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u>      |  | <u>1988</u>             |  | <u>1989</u>            |  | <u>1990</u>             |  | <u>1991</u>             |
|---------------|------------------|--|-------------------------|--|------------------------|--|-------------------------|--|-------------------------|
| 1/1 - 3/31    |                  |  | \$45,061                |  | \$50,314 (+12%)        |  | \$52,143 (+4%)          |  | \$61,621 (+18%)         |
| 4/1 - 6/30    |                  |  | \$66,212                |  | \$77,655 (+17%)        |  | \$87,104 (+12%)         |  | \$94,803 (+9%)          |
| 7/1 - 9/30    | \$89,979         |  | \$106,424 (+18%)        |  | \$112,613 (+6%)        |  | \$127,544 (+13%)        |  | \$150,086 (+18%)        |
| 10/1 -12/31   | \$43,019         |  | \$48,492 (+13%)         |  | \$49,902 (+3%)         |  | \$57,492 (+15%)         |  | \$65,450 (+14%)         |
| <b>Total:</b> | <b>\$132,998</b> |  | <b>\$266,189 (+16%)</b> |  | <b>\$290,484 (+9%)</b> |  | <b>\$324,283 (+12%)</b> |  | <b>\$371,960 (+15%)</b> |

|               | <u>1992</u>            |  | <u>1993</u>            |  | <u>1994</u>            |  | <u>1995</u>            |  | <u>1996</u>            |
|---------------|------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31    | \$70,400 (+14%)        |  | \$72,212 (+3%)         |  | \$77,445 (+7%)         |  | \$72,130 (-7%)         |  | \$70,823 (-2%)         |
| 4/1 - 6/30    | \$104,224 (+10%)       |  | \$114,932 (+10%)       |  | \$120,809 (+5%)        |  | \$116,277 (-4%)        |  | \$116,334 (+0%)        |
| 7/1 - 9/30    | \$162,272 (+8%)        |  | \$174,953 (+8%)        |  | \$173,093 (-1%)        |  | \$181,345 (+5%)        |  | \$171,158 (-6%)        |
| 10/1 -12/31   | \$67,438 (+3%)         |  | \$71,324 (+6%)         |  | \$69,598 (-2%)         |  | \$71,805 (+3%)         |  | \$76,928 (+7%)         |
| <b>Total:</b> | <b>\$404,334 (+9%)</b> |  | <b>\$433,421 (+7%)</b> |  | <b>\$440,945 (+2%)</b> |  | <b>\$441,557 (+0%)</b> |  | <b>\$435,243 (-1%)</b> |

|               | <u>1997</u>             |  | <u>1998</u>            |  | <u>1999</u>            |  | <u>2000</u>            |  | <u>2001</u>            |
|---------------|-------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31    | \$78,029 (+10%)         |  | \$91,949 (+18%)        |  | \$88,250 (-4%)         |  | \$92,430 (+5%)         |  | \$88,514 (-4%)         |
| 4/1 - 6/30    | \$130,566 (+12%)        |  | \$139,455 (+7%)        |  | \$133,790 (-4%)        |  | \$146,054 (+9%)        |  | \$141,722 (-3%)        |
| 7/1 - 9/30    | \$202,612 (+18%)        |  | \$202,418 (-0%)        |  | \$211,169 (+4%)        |  | \$211,460 (+0%)        |  | \$201,495 (-5%)        |
| 10/1 -12/31   | \$97,985 (+27%)         |  | \$86,460 (-12%)        |  | \$84,648 (-2%)         |  | \$88,791 (+5%)         |  | \$85,320 (-4%)         |
| <b>Total:</b> | <b>\$509,192 (+17%)</b> |  | <b>\$520,282 (+2%)</b> |  | <b>\$517,857 (-0%)</b> |  | <b>\$538,735 (+4%)</b> |  | <b>\$517,050 (-4%)</b> |

|               | <u>2002</u>            |  | <u>2003</u>            |  | <u>2004</u>            |  | <u>2005</u>            |  | <u>2006</u>            |
|---------------|------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31    | \$97,586 (+10%)        |  | \$96,457 (-1%)         |  | \$106,751 (+11%)       |  | \$105,674 (-1%)        |  | \$122,846 (+16%)       |
| 4/1 - 6/30    | \$146,724 (+4%)        |  | \$155,814 (+6%)        |  | \$157,551 (+1%)        |  | \$162,674 (+3%)        |  | \$175,703 (+8%)        |
| 7/1 - 9/30    | \$203,601 (+1%)        |  | \$224,876 (+10%)       |  | \$230,955 (+3%)        |  | \$238,128 (+3%)        |  | \$246,717 (+4%)        |
| 10/1 -12/31   | \$85,486 (+0%)         |  | \$100,186 (+17%)       |  | \$98,825 (-1%)         |  | \$102,737 (+4%)        |  | \$121,083 (+18%)       |
| <b>Total:</b> | <b>\$533,397 (+3%)</b> |  | <b>\$577,333 (+8%)</b> |  | <b>\$594,082 (+3%)</b> |  | <b>\$609,213 (+3%)</b> |  | <b>\$666,349 (+9%)</b> |

|               | <u>2007</u>             |  | <u>2008</u>            |  | <u>2009</u>            |  | <u>2010</u>            |  | <u>2011</u>            |
|---------------|-------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31    | \$133,146 (+8%)         |  | \$144,517 (+9%)        |  | \$130,906 (-9%)        |  | \$132,130 (+1%)        |  | \$138,834 (+5%)        |
| 4/1 - 6/30    | \$207,176 (+18%)        |  | \$200,015 (-3%)        |  | \$193,344 (-3%)        |  | \$198,079 (+2%)        |  | \$187,770 (-5%)        |
| 7/1 - 9/30    | \$279,596 (+13%)        |  | \$276,149 (-1%)        |  | \$277,832 (+1%)        |  | \$297,053 (+7%)        |  | \$299,477 (+1%)        |
| 10/1 -12/31   | \$136,244 (+13%)        |  | \$133,927 (-2%)        |  | \$129,155 (-4%)        |  | \$131,593 (+2%)        |  | \$145,015 (+10%)       |
| <b>Total:</b> | <b>\$756,162 (+13%)</b> |  | <b>\$754,608 (-0%)</b> |  | <b>\$731,237 (-3%)</b> |  | <b>\$758,855 (+4%)</b> |  | <b>\$771,095 (+2%)</b> |

|               | <u>2012</u>            |  | <u>2013</u>            |  | <u>2014</u>            |  | <u>2015</u>            |  | <u>2016</u>              |
|---------------|------------------------|--|------------------------|--|------------------------|--|------------------------|--|--------------------------|
| 1/1 - 3/31    | \$156,869 (+13%)       |  | \$157,705 (+1%)        |  | \$160,419 (+2%)        |  | \$172,241 (+7%)        |  | \$183,657 (+7%)          |
| 4/1 - 6/30    | \$210,003 (+12%)       |  | \$220,238 (+5%)        |  | \$243,889 (+11%)       |  | \$261,009 (+7%)        |  | \$273,103 (+5%)          |
| 7/1 - 9/30    | \$300,852 (+0%)        |  | \$338,106 (+12%)       |  | \$351,421 (+4%)        |  | \$381,858 (+9%)        |  | \$397,485 (+4%)          |
| 10/1 -12/31   | \$149,194 (+3%)        |  | \$146,190 (-2%)        |  | \$168,854 (+16%)       |  | \$174,875 (+4%)        |  | \$183,714 (+5%)          |
| <b>Total:</b> | <b>\$816,918 (+6%)</b> |  | <b>\$862,239 (+6%)</b> |  | <b>\$924,583 (+7%)</b> |  | <b>\$989,984 (+7%)</b> |  | <b>\$1,037,960 (+5%)</b> |

|               | <u>2017</u>              |  | <u>2018</u>             |  | <u>2019</u>      |  | <u>2020</u>      |  | <u>2021</u>      |
|---------------|--------------------------|--|-------------------------|--|------------------|--|------------------|--|------------------|
| 1/1 - 3/31    | \$184,149 (+0%)          |  | \$201,753 (+10%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| 4/1 - 6/30    | \$296,606 (+9%)          |  | \$0 (+0%)               |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| 7/1 - 9/30    | \$433,966 (+9%)          |  | \$0 (+0%)               |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| 10/1 -12/31   | \$183,689 (-0%)          |  | \$0 (+0%)               |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| <b>Total:</b> | <b>\$1,098,409 (+6%)</b> |  | <b>\$201,753 (+10%)</b> |  | <b>\$0 (+0%)</b> |  | <b>\$0 (+0%)</b> |  | <b>\$0 (+0%)</b> |

City of Dillon  
Gross Lodging Tax Revenue

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u> | <u>1988</u>      | <u>1989</u>      | <u>1990</u>      | <u>1991</u>           |
|---------------|-------------|------------------|------------------|------------------|-----------------------|
| 1/1 - 3/31    |             | \$0              | \$0 (+0%)        | \$0 (+0%)        | \$2,502 (+0%)         |
| 4/1 - 6/30    |             | \$0              | \$0 (+0%)        | \$0 (+0%)        | \$12,121 (+0%)        |
| 7/1 - 9/30    | \$0         | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$29,543 (+0%)        |
| 10/1 -12/31   | \$0         | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$6,541 (+0%)         |
| <b>Total:</b> | <b>\$0</b>  | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$50,707 (+0%)</b> |

|               | <u>1992</u>      | <u>1993</u>      | <u>1994</u>      | <u>1995</u>      | <u>1996</u>      |
|---------------|------------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

|               | <u>1997</u>      | <u>1998</u>      | <u>1999</u>      | <u>2000</u>      | <u>2001</u>            |
|---------------|------------------|------------------|------------------|------------------|------------------------|
| 1/1 - 3/31    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$17,754 (+0%)         |
| 4/1 - 6/30    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$29,254 (+0%)         |
| 7/1 - 9/30    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$41,250 (+0%)         |
| 10/1 -12/31   | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$24,279 (+0%)         |
| <b>Total:</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$112,537 (+0%)</b> |

|               | <u>2002</u>            | <u>2003</u>            | <u>2004</u>            | <u>2005</u>            | <u>2006</u>             |
|---------------|------------------------|------------------------|------------------------|------------------------|-------------------------|
| 1/1 - 3/31    | \$18,650 (+5%)         | \$17,556 (-6%)         | \$21,976 (+25%)        | \$19,551 (-11%)        | \$25,070 (+28%)         |
| 4/1 - 6/30    | \$31,429 (+7%)         | \$31,476 (+0%)         | \$32,667 (+4%)         | \$34,430 (+5%)         | \$37,713 (+10%)         |
| 7/1 - 9/30    | \$43,649 (+6%)         | \$44,810 (+3%)         | \$44,667 (-0%)         | \$47,969 (+7%)         | \$52,246 (+9%)          |
| 10/1 -12/31   | \$22,628 (-7%)         | \$25,600 (+13%)        | \$25,479 (-0%)         | \$28,576 (+12%)        | \$31,657 (+11%)         |
| <b>Total:</b> | <b>\$116,355 (+3%)</b> | <b>\$119,442 (+3%)</b> | <b>\$124,790 (+4%)</b> | <b>\$130,527 (+5%)</b> | <b>\$146,686 (+12%)</b> |

|               | <u>2007</u>            | <u>2008</u>            | <u>2009</u>             | <u>2010</u>            | <u>2011</u>            |
|---------------|------------------------|------------------------|-------------------------|------------------------|------------------------|
| 1/1 - 3/31    | \$25,032 (-0%)         | \$28,351 (+13%)        | \$24,710 (-13%)         | \$24,086 (-3%)         | \$25,540 (+6%)         |
| 4/1 - 6/30    | \$41,903 (+11%)        | \$45,194 (+8%)         | \$41,449 (-8%)          | \$43,922 (+6%)         | \$41,914 (-5%)         |
| 7/1 - 9/30    | \$57,882 (+11%)        | \$57,971 (+0%)         | \$49,947 (-14%)         | \$55,216 (+11%)        | \$57,631 (+4%)         |
| 10/1 -12/31   | \$33,666 (+6%)         | \$35,290 (+5%)         | \$30,532 (-13%)         | \$33,136 (+9%)         | \$34,541 (+4%)         |
| <b>Total:</b> | <b>\$158,483 (+8%)</b> | <b>\$166,806 (+5%)</b> | <b>\$146,638 (-12%)</b> | <b>\$156,360 (+7%)</b> | <b>\$159,625 (+2%)</b> |

|               | <u>2012</u>             | <u>2013</u>            | <u>2014</u>            | <u>2015</u>            | <u>2016</u>            |
|---------------|-------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31    | \$33,050 (+29%)         | \$33,451 (+1%)         | \$31,928 (-5%)         | \$34,393 (+8%)         | \$36,764 (+7%)         |
| 4/1 - 6/30    | \$51,642 (+23%)         | \$51,419 (-2%)         | \$51,910 (+1%)         | \$56,108 (+8%)         | \$59,488 (+6%)         |
| 7/1 - 9/30    | \$66,253 (+15%)         | \$65,446 (-1%)         | \$69,838 (+7%)         | \$67,288 (-4%)         | \$78,016 (+16%)        |
| 10/1 -12/31   | \$38,863 (+13%)         | \$39,180 (-4%)         | \$43,764 (+12%)        | \$45,656 (+4%)         | \$47,073 (+3%)         |
| <b>Total:</b> | <b>\$189,809 (+19%)</b> | <b>\$189,497 (-2%)</b> | <b>\$197,440 (+4%)</b> | <b>\$203,445 (+3%)</b> | <b>\$221,340 (+9%)</b> |

|               | <u>2017</u>            | <u>2018</u>           | <u>2019</u>      | <u>2020</u>      | <u>2021</u>      |
|---------------|------------------------|-----------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$33,364 (-9%)         | \$33,287 (-0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$58,004 (-2%)         | \$0 (+0%)             | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$78,729 (+1%)         | \$0 (+0%)             | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$45,999 (-2%)         | \$0 (+0%)             | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$216,095 (-2%)</b> | <b>\$33,287 (-0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

**CITY OF GARDINER**  
Gross Lodging Tax Revenue

Date of this Run: 7/10/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u> | <u>1988</u>      | <u>1989</u>      | <u>1990</u>      | <u>1991</u>           |
|---------------|-------------|------------------|------------------|------------------|-----------------------|
| 1/1 - 3/31    |             | \$0              | \$0 (+0%)        | \$0 (+0%)        | \$2,502 (+0%)         |
| 4/1 - 6/30    |             | \$0              | \$0 (+0%)        | \$0 (+0%)        | \$12,121 (+0%)        |
| 7/1 - 9/30    | \$0         | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$29,543 (+0%)        |
| 10/1 -12/31   | \$0         | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$6,541 (+0%)         |
| <b>Total:</b> | <b>\$0</b>  | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$50,707 (+0%)</b> |

|               | <u>1992</u>            | <u>1993</u>            | <u>1994</u>            | <u>1995</u>             | <u>1996</u>            |
|---------------|------------------------|------------------------|------------------------|-------------------------|------------------------|
| 1/1 - 3/31    | \$3,679 (+47%)         | \$3,254 (-12%)         | \$3,240 (-0%)          | \$5,121 (+58%)          | \$4,526 (-12%)         |
| 4/1 - 6/30    | \$18,299 (+51%)        | \$17,378 (-5%)         | \$19,264 (+11%)        | \$25,145 (+31%)         | \$24,320 (-3%)         |
| 7/1 - 9/30    | \$39,505 (+34%)        | \$48,051 (+22%)        | \$53,440 (+11%)        | \$73,131 (+37%)         | \$67,780 (-7%)         |
| 10/1 -12/31   | \$5,968 (-9%)          | \$6,799 (+14%)         | \$7,485 (+10%)         | \$7,487 (+0%)           | \$8,067 (+8%)          |
| <b>Total:</b> | <b>\$67,451 (+33%)</b> | <b>\$75,482 (+12%)</b> | <b>\$83,429 (+11%)</b> | <b>\$110,884 (+33%)</b> | <b>\$104,693 (-6%)</b> |

|               | <u>1997</u>            | <u>1998</u>           | <u>1999</u>           | <u>2000</u>            | <u>2001</u>            |
|---------------|------------------------|-----------------------|-----------------------|------------------------|------------------------|
| 1/1 - 3/31    | \$3,236 (-29%)         | \$2,435 (-25%)        | \$3,585 (+47%)        | \$3,394 (-5%)          | \$3,546 (+4%)          |
| 4/1 - 6/30    | \$20,178 (-17%)        | \$17,877 (-11%)       | \$20,822 (+16%)       | \$20,383 (-2%)         | \$20,448 (+0%)         |
| 7/1 - 9/30    | \$57,321 (-15%)        | \$51,363 (-10%)       | \$54,364 (+6%)        | \$46,640 (-14%)        | \$57,616 (+24%)        |
| 10/1 -12/31   | \$6,299 (-22%)         | \$11,539 (+83%)       | \$5,893 (-49%)        | \$6,103 (+4%)          | \$6,367 (+4%)          |
| <b>Total:</b> | <b>\$87,034 (-17%)</b> | <b>\$83,214 (-4%)</b> | <b>\$84,664 (+2%)</b> | <b>\$76,520 (-10%)</b> | <b>\$87,977 (+15%)</b> |

|               | <u>2002</u>            | <u>2003</u>            | <u>2004</u>           | <u>2005</u>            | <u>2006</u>             |
|---------------|------------------------|------------------------|-----------------------|------------------------|-------------------------|
| 1/1 - 3/31    | \$5,080 (+43%)         | \$3,425 (-33%)         | \$3,816 (+11%)        | \$3,928 (+3%)          | \$3,769 (-4%)           |
| 4/1 - 6/30    | \$23,228 (+14%)        | \$23,480 (+1%)         | \$25,642 (+9%)        | \$31,101 (+21%)        | \$31,352 (+1%)          |
| 7/1 - 9/30    | \$42,155 (-27%)        | \$51,893 (+23%)        | \$46,063 (-11%)       | \$52,664 (+14%)        | \$71,759 (+36%)         |
| 10/1 -12/31   | \$6,176 (-3%)          | \$6,805 (+10%)         | \$7,157 (+5%)         | \$7,661 (+7%)          | \$8,029 (+5%)           |
| <b>Total:</b> | <b>\$76,639 (-13%)</b> | <b>\$85,603 (+12%)</b> | <b>\$82,678 (-3%)</b> | <b>\$95,355 (+15%)</b> | <b>\$114,909 (+21%)</b> |

|               | <u>2007</u>             | <u>2008</u>             | <u>2009</u>            | <u>2010</u>             | <u>2011</u>            |
|---------------|-------------------------|-------------------------|------------------------|-------------------------|------------------------|
| 1/1 - 3/31    | \$5,533 (+47%)          | \$7,266 (+31%)          | \$6,556 (-10%)         | \$6,820 (+4%)           | \$7,347 (+8%)          |
| 4/1 - 6/30    | \$39,891 (+27%)         | \$57,853 (+45%)         | \$57,144 (-1%)         | \$64,407 (+13%)         | \$61,586 (-4%)         |
| 7/1 - 9/30    | \$88,374 (+23%)         | \$113,684 (+29%)        | \$121,886 (+7%)        | \$132,008 (+8%)         | \$135,858 (+3%)        |
| 10/1 -12/31   | \$10,445 (+30%)         | \$11,314 (+8%)          | \$13,102 (+16%)        | \$15,238 (+16%)         | \$13,686 (-10%)        |
| <b>Total:</b> | <b>\$144,244 (+26%)</b> | <b>\$190,118 (+32%)</b> | <b>\$198,689 (+5%)</b> | <b>\$218,474 (+10%)</b> | <b>\$218,476 (+0%)</b> |

|               | <u>2012</u>            | <u>2013</u>            | <u>2014</u>             | <u>2015</u>             | <u>2016</u>             |
|---------------|------------------------|------------------------|-------------------------|-------------------------|-------------------------|
| 1/1 - 3/31    | \$6,788 (-8%)          | \$7,771 (+14%)         | \$8,642 (+11%)          | \$11,387 (+32%)         | \$13,999 (+23%)         |
| 4/1 - 6/30    | \$66,689 (+8%)         | \$73,904 (+11%)        | \$83,220 (+13%)         | \$92,320 (+11%)         | \$132,837 (+44%)        |
| 7/1 - 9/30    | \$141,622 (+4%)        | \$144,377 (+2%)        | \$166,105 (+15%)        | \$185,362 (+12%)        | \$250,029 (+35%)        |
| 10/1 -12/31   | \$14,585 (+7%)         | \$8,462 (-42%)         | \$16,345 (+93%)         | \$20,959 (+28%)         | \$24,587 (+17%)         |
| <b>Total:</b> | <b>\$229,684 (+5%)</b> | <b>\$234,514 (+2%)</b> | <b>\$274,313 (+17%)</b> | <b>\$310,028 (+13%)</b> | <b>\$421,452 (+36%)</b> |

|               | <u>2017</u>            | <u>2018</u>            | <u>2019</u>      | <u>2020</u>      | <u>2021</u>      |
|---------------|------------------------|------------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$16,870 (+21%)        | \$14,787 (-12%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$148,589 (+12%)       | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$240,905 (-4%)        | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$24,876 (+1%)         | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$431,240 (+2%)</b> | <b>\$14,787 (-12%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

City of Glendive  
Gross Lodging Tax Revenue

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u> | <u>1988</u>      | <u>1989</u>      | <u>1990</u>      | <u>1991</u>      |
|---------------|-------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31    |             | \$0              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    |             | \$0              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$0         | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$0         | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$0</b>  | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

  

|               | <u>1992</u>      | <u>1993</u>      | <u>1994</u>      | <u>1995</u>      | <u>1996</u>      |
|---------------|------------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

  

|               | <u>1997</u>      | <u>1998</u>      | <u>1999</u>      | <u>2000</u>      | <u>2001</u>      |
|---------------|------------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

  

|               | <u>2002</u>      | <u>2003</u>           | <u>2004</u>           | <u>2005</u>           | <u>2006</u>            |
|---------------|------------------|-----------------------|-----------------------|-----------------------|------------------------|
| 1/1 - 3/31    | \$0 (+0%)        | \$12,951 (+0%)        | \$13,627 (+5%)        | \$15,732 (+15%)       | \$14,829 (-6%)         |
| 4/1 - 6/30    | \$0 (+0%)        | \$26,143 (+0%)        | \$25,650 (-2%)        | \$27,786 (+8%)        | \$28,671 (+3%)         |
| 7/1 - 9/30    | \$0 (+0%)        | \$35,377 (+0%)        | \$36,053 (+2%)        | \$36,820 (+2%)        | \$37,824 (+3%)         |
| 10/1 -12/31   | \$0 (+0%)        | \$17,850 (+0%)        | \$17,308 (-3%)        | \$19,026 (+10%)       | \$19,423 (+2%)         |
| <b>Total:</b> | <b>\$0 (+0%)</b> | <b>\$92,320 (+0%)</b> | <b>\$92,639 (+0%)</b> | <b>\$99,364 (+7%)</b> | <b>\$100,748 (+1%)</b> |

  

|               | <u>2007</u>            | <u>2008</u>           | <u>2009</u>           | <u>2010</u>             | <u>2011</u>             |
|---------------|------------------------|-----------------------|-----------------------|-------------------------|-------------------------|
| 1/1 - 3/31    | \$14,107 (-5%)         | \$16,198 (+15%)       | \$12,801 (-21%)       | \$15,278 (+19%)         | \$31,547 (+106%)        |
| 4/1 - 6/30    | \$28,653 (-0%)         | \$30,831 (+8%)        | \$23,702 (-23%)       | \$28,634 (+21%)         | \$38,105 (+33%)         |
| 7/1 - 9/30    | \$37,940 (+0%)         | \$30,723 (-19%)       | \$32,262 (+5%)        | \$41,056 (+27%)         | \$48,914 (+19%)         |
| 10/1 -12/31   | \$21,359 (+10%)        | \$17,477 (-18%)       | \$20,438 (+17%)       | \$25,840 (+26%)         | \$37,776 (+46%)         |
| <b>Total:</b> | <b>\$102,059 (+1%)</b> | <b>\$95,229 (-7%)</b> | <b>\$89,203 (-6%)</b> | <b>\$110,807 (+24%)</b> | <b>\$156,342 (+41%)</b> |

  

|               | <u>2012</u>             | <u>2013</u>             | <u>2014</u>             | <u>2015</u>             | <u>2016</u>             |
|---------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| 1/1 - 3/31    | \$36,963 (+17%)         | \$43,738 (+4%)          | \$48,841 (+12%)         | \$59,090 (+21%)         | \$32,072 (-46%)         |
| 4/1 - 6/30    | \$45,199 (+19%)         | \$64,962 (+30%)         | \$83,559 (+29%)         | \$52,838 (-37%)         | \$55,370 (+5%)          |
| 7/1 - 9/30    | \$57,458 (+17%)         | \$77,494 (+20%)         | \$114,262 (+47%)        | \$87,618 (-23%)         | \$87,905 (+0%)          |
| 10/1 -12/31   | \$45,490 (+20%)         | \$61,263 (+3%)          | \$78,313 (+28%)         | \$48,714 (-38%)         | \$38,895 (-20%)         |
| <b>Total:</b> | <b>\$185,110 (+18%)</b> | <b>\$247,457 (+16%)</b> | <b>\$324,975 (+31%)</b> | <b>\$248,259 (-24%)</b> | <b>\$214,242 (-14%)</b> |

  

|               | <u>2017</u>            | <u>2018</u>            | <u>2019</u>      | <u>2020</u>      | <u>2021</u>      |
|---------------|------------------------|------------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$30,055 (-6%)         | \$23,225 (-23%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$60,095 (+9%)         | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$80,228 (-9%)         | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$34,964 (-10%)        | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$205,343 (-4%)</b> | <b>\$23,225 (-23%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

**CITY OF GREAT FALLS**  
Gross Lodging Tax Revenue

Date of this Run: 7/10/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u>      |  | <u>1988</u>             |  | <u>1989</u>             |  | <u>1990</u>             |  | <u>1991</u>             |
|---------------|------------------|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|
| 1/1 - 3/31    |                  |  | \$73,687                |  | \$87,909 (+19%)         |  | \$91,777 (+4%)          |  | \$104,497 (+14%)        |
| 4/1 - 6/30    |                  |  | \$93,136                |  | \$108,096 (+16%)        |  | \$114,334 (+6%)         |  | \$135,366 (+18%)        |
| 7/1 - 9/30    | \$107,564        |  | \$128,826 (+20%)        |  | \$141,526 (+10%)        |  | \$163,346 (+15%)        |  | \$182,073 (+11%)        |
| 10/1 - 12/31  | \$72,843         |  | \$85,573 (+17%)         |  | \$96,590 (+13%)         |  | \$108,070 (+12%)        |  | \$119,942 (+11%)        |
| <b>Total:</b> | <b>\$180,407</b> |  | <b>\$381,221 (+19%)</b> |  | <b>\$434,121 (+14%)</b> |  | <b>\$477,527 (+10%)</b> |  | <b>\$541,878 (+13%)</b> |

|               | <u>1992</u>            |  | <u>1993</u>            |  | <u>1994</u>            |  | <u>1995</u>            |  | <u>1996</u>            |
|---------------|------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31    | \$114,927 (+10%)       |  | \$105,117 (-9%)        |  | \$111,914 (+6%)        |  | \$111,515 (-0%)        |  | \$124,575 (+12%)       |
| 4/1 - 6/30    | \$133,740 (-1%)        |  | \$140,616 (+5%)        |  | \$131,775 (-6%)        |  | \$143,995 (+9%)        |  | \$142,841 (-1%)        |
| 7/1 - 9/30    | \$188,562 (+4%)        |  | \$188,292 (-0%)        |  | \$176,449 (-6%)        |  | \$197,647 (+12%)       |  | \$189,907 (-4%)        |
| 10/1 - 12/31  | \$112,990 (-6%)        |  | \$113,318 (+0%)        |  | \$106,623 (-6%)        |  | \$119,728 (+12%)       |  | \$117,787 (-2%)        |
| <b>Total:</b> | <b>\$550,219 (+2%)</b> |  | <b>\$547,342 (-1%)</b> |  | <b>\$526,761 (-4%)</b> |  | <b>\$572,885 (+9%)</b> |  | <b>\$575,110 (+0%)</b> |

|               | <u>1997</u>            |  | <u>1998</u>            |  | <u>1999</u>            |  | <u>2000</u>            |  | <u>2001</u>            |
|---------------|------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31    | \$115,832 (-7%)        |  | \$122,577 (+6%)        |  | \$124,129 (+1%)        |  | \$126,918 (+2%)        |  | \$132,309 (+4%)        |
| 4/1 - 6/30    | \$146,707 (+3%)        |  | \$148,160 (+1%)        |  | \$151,674 (+2%)        |  | \$154,980 (+2%)        |  | \$162,513 (+5%)        |
| 7/1 - 9/30    | \$199,423 (+5%)        |  | \$196,648 (-1%)        |  | \$188,563 (-4%)        |  | \$218,604 (+16%)       |  | \$204,785 (-6%)        |
| 10/1 - 12/31  | \$123,046 (+4%)        |  | \$119,154 (-3%)        |  | \$117,472 (-1%)        |  | \$129,853 (+11%)       |  | \$127,591 (-2%)        |
| <b>Total:</b> | <b>\$585,008 (+2%)</b> |  | <b>\$586,539 (+0%)</b> |  | <b>\$581,838 (-1%)</b> |  | <b>\$630,355 (+8%)</b> |  | <b>\$627,198 (-1%)</b> |

|               | <u>2002</u>             |  | <u>2003</u>            |  | <u>2004</u>            |  | <u>2005</u>            |  | <u>2006</u>             |
|---------------|-------------------------|--|------------------------|--|------------------------|--|------------------------|--|-------------------------|
| 1/1 - 3/31    | \$147,010 (+11%)        |  | \$149,198 (+1%)        |  | \$159,633 (+7%)        |  | \$163,597 (+2%)        |  | \$182,032 (+11%)        |
| 4/1 - 6/30    | \$178,140 (+10%)        |  | \$178,029 (-0%)        |  | \$175,766 (-1%)        |  | \$201,678 (+15%)       |  | \$224,463 (+11%)        |
| 7/1 - 9/30    | \$227,683 (+11%)        |  | \$238,849 (+5%)        |  | \$235,644 (-1%)        |  | \$260,433 (+11%)       |  | \$292,508 (+12%)        |
| 10/1 - 12/31  | \$135,865 (+6%)         |  | \$138,002 (+2%)        |  | \$150,150 (+9%)        |  | \$160,994 (+7%)        |  | \$179,212 (+11%)        |
| <b>Total:</b> | <b>\$688,698 (+10%)</b> |  | <b>\$704,078 (+2%)</b> |  | <b>\$721,193 (+2%)</b> |  | <b>\$786,703 (+9%)</b> |  | <b>\$878,216 (+12%)</b> |

|               | <u>2007</u>             |  | <u>2008</u>               |  | <u>2009</u>              |  | <u>2010</u>              |  | <u>2011</u>               |
|---------------|-------------------------|--|---------------------------|--|--------------------------|--|--------------------------|--|---------------------------|
| 1/1 - 3/31    | \$187,032 (+3%)         |  | \$250,889 (+34%)          |  | \$242,682 (-3%)          |  | \$259,831 (+7%)          |  | \$274,299 (+6%)           |
| 4/1 - 6/30    | \$235,990 (+5%)         |  | \$302,121 (+28%)          |  | \$284,642 (-6%)          |  | \$295,077 (+4%)          |  | \$328,940 (+11%)          |
| 7/1 - 9/30    | \$329,638 (+13%)        |  | \$371,024 (+13%)          |  | \$364,353 (-2%)          |  | \$398,721 (+9%)          |  | \$446,501 (+12%)          |
| 10/1 - 12/31  | \$239,275 (+34%)        |  | \$234,689 (-2%)           |  | \$229,345 (-2%)          |  | \$253,559 (+11%)         |  | \$289,091 (+14%)          |
| <b>Total:</b> | <b>\$991,934 (+13%)</b> |  | <b>\$1,158,724 (+17%)</b> |  | <b>\$1,121,022 (-3%)</b> |  | <b>\$1,207,187 (+8%)</b> |  | <b>\$1,338,831 (+11%)</b> |

|               | <u>2012</u>              |  | <u>2013</u>              |  | <u>2014</u>              |  | <u>2015</u>              |  | <u>2016</u>              |
|---------------|--------------------------|--|--------------------------|--|--------------------------|--|--------------------------|--|--------------------------|
| 1/1 - 3/31    | \$295,395 (+8%)          |  | \$304,606 (+3%)          |  | \$306,592 (+1%)          |  | \$307,987 (+0%)          |  | \$314,647 (+2%)          |
| 4/1 - 6/30    | \$367,467 (+12%)         |  | \$371,368 (+1%)          |  | \$370,178 (-0%)          |  | \$344,568 (-7%)          |  | \$360,060 (+4%)          |
| 7/1 - 9/30    | \$475,456 (+6%)          |  | \$475,876 (+0%)          |  | \$469,531 (-1%)          |  | \$443,031 (-6%)          |  | \$453,411 (+2%)          |
| 10/1 - 12/31  | \$305,265 (+6%)          |  | \$285,441 (-6%)          |  | \$299,500 (+5%)          |  | \$273,686 (-9%)          |  | \$252,090 (-8%)          |
| <b>Total:</b> | <b>\$1,443,583 (+8%)</b> |  | <b>\$1,437,291 (-0%)</b> |  | <b>\$1,445,801 (+1%)</b> |  | <b>\$1,369,272 (-5%)</b> |  | <b>\$1,380,208 (+1%)</b> |

|               | <u>2017</u>              |  | <u>2018</u>             |  | <u>2019</u>      |  | <u>2020</u>      |  | <u>2021</u>      |
|---------------|--------------------------|--|-------------------------|--|------------------|--|------------------|--|------------------|
| 1/1 - 3/31    | \$326,681 (+4%)          |  | \$286,433 (-12%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| 4/1 - 6/30    | \$355,760 (-1%)          |  | \$0 (+0%)               |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| 7/1 - 9/30    | \$455,456 (+0%)          |  | \$0 (+0%)               |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| 10/1 - 12/31  | \$260,457 (+3%)          |  | \$0 (+0%)               |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| <b>Total:</b> | <b>\$1,398,354 (+1%)</b> |  | <b>\$286,433 (-12%)</b> |  | <b>\$0 (+0%)</b> |  | <b>\$0 (+0%)</b> |  | <b>\$0 (+0%)</b> |



**CITY OF HELENA**  
Gross Lodging Tax Revenue

Date of this Run: 7/10/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u>      | <u>1988</u>            | <u>1989</u>             | <u>1990</u>            | <u>1991</u>            |
|---------------|------------------|------------------------|-------------------------|------------------------|------------------------|
| 1/1 - 3/31    |                  | \$52,068               | \$60,712 (+17%)         | \$57,947 (-5%)         | \$66,288 (+14%)        |
| 4/1 - 6/30    |                  | \$69,069               | \$77,907 (+13%)         | \$86,882 (+12%)        | \$87,905 (+1%)         |
| 7/1 - 9/30    | \$81,214         | \$89,426 (+10%)        | \$93,860 (+5%)          | \$103,097 (+10%)       | \$106,015 (+3%)        |
| 10/1 -12/31   | \$51,628         | \$52,102 (+1%)         | \$56,820 (+9%)          | \$53,797 (-5%)         | \$63,882 (+19%)        |
| <b>Total:</b> | <b>\$132,842</b> | <b>\$262,665 (+7%)</b> | <b>\$289,299 (+10%)</b> | <b>\$301,723 (+4%)</b> | <b>\$324,090 (+7%)</b> |

|               | <u>1992</u>             | <u>1993</u>            | <u>1994</u>            | <u>1995</u>            | <u>1996</u>            |
|---------------|-------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31    | \$71,449 (+8%)          | \$75,854 (+6%)         | \$71,581 (-6%)         | \$87,501 (+22%)        | \$79,341 (-9%)         |
| 4/1 - 6/30    | \$94,733 (+8%)          | \$99,790 (+5%)         | \$107,312 (+8%)        | \$109,149 (+2%)        | \$108,634 (-0%)        |
| 7/1 - 9/30    | \$125,496 (+18%)        | \$129,262 (+3%)        | \$133,805 (+4%)        | \$133,781 (-0%)        | \$123,914 (-7%)        |
| 10/1 -12/31   | \$70,492 (+10%)         | \$76,364 (+8%)         | \$84,864 (+11%)        | \$69,710 (-18%)        | \$75,974 (+9%)         |
| <b>Total:</b> | <b>\$362,170 (+12%)</b> | <b>\$381,269 (+5%)</b> | <b>\$397,562 (+4%)</b> | <b>\$400,141 (+1%)</b> | <b>\$387,863 (-3%)</b> |

|               | <u>1997</u>             | <u>1998</u>            | <u>1999</u>            | <u>2000</u>            | <u>2001</u>            |
|---------------|-------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31    | \$87,536 (+10%)         | \$82,791 (-5%)         | \$97,904 (+18%)        | \$92,313 (-6%)         | \$103,512 (+12%)       |
| 4/1 - 6/30    | \$115,222 (+6%)         | \$115,120 (-0%)        | \$119,542 (+4%)        | \$132,208 (+11%)       | \$136,388 (+3%)        |
| 7/1 - 9/30    | \$144,924 (+17%)        | \$156,905 (+8%)        | \$153,131 (-2%)        | \$173,323 (+13%)       | \$164,842 (-5%)        |
| 10/1 -12/31   | \$84,611 (+11%)         | \$81,712 (-3%)         | \$87,312 (+7%)         | \$94,743 (+9%)         | \$95,048 (+0%)         |
| <b>Total:</b> | <b>\$432,293 (+11%)</b> | <b>\$436,528 (+1%)</b> | <b>\$457,889 (+5%)</b> | <b>\$492,587 (+8%)</b> | <b>\$499,789 (+1%)</b> |

|               | <u>2002</u>            | <u>2003</u>            | <u>2004</u>             | <u>2005</u>             | <u>2006</u>             |
|---------------|------------------------|------------------------|-------------------------|-------------------------|-------------------------|
| 1/1 - 3/31    | \$93,536 (-10%)        | \$105,568 (+13%)       | \$102,590 (-3%)         | \$141,236 (+38%)        | \$134,544 (-5%)         |
| 4/1 - 6/30    | \$142,453 (+4%)        | \$137,863 (-3%)        | \$159,082 (+15%)        | \$175,179 (+10%)        | \$199,626 (+14%)        |
| 7/1 - 9/30    | \$176,782 (+7%)        | \$178,608 (+1%)        | \$196,229 (+10%)        | \$210,714 (+7%)         | \$232,186 (+10%)        |
| 10/1 -12/31   | \$97,756 (+3%)         | \$100,042 (+2%)        | \$123,343 (+23%)        | \$125,546 (+2%)         | \$150,022 (+19%)        |
| <b>Total:</b> | <b>\$510,527 (+2%)</b> | <b>\$522,082 (+2%)</b> | <b>\$581,244 (+11%)</b> | <b>\$652,675 (+12%)</b> | <b>\$716,378 (+10%)</b> |

|               | <u>2007</u>             | <u>2008</u>            | <u>2009</u>            | <u>2010</u>            | <u>2011</u>            |
|---------------|-------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31    | \$163,392 (+21%)        | \$157,759 (-3%)        | \$175,569 (+11%)       | \$153,187 (-13%)       | \$177,395 (+16%)       |
| 4/1 - 6/30    | \$212,115 (+6%)         | \$230,467 (+9%)        | \$214,716 (-7%)        | \$227,123 (+6%)        | \$214,835 (-5%)        |
| 7/1 - 9/30    | \$256,294 (+10%)        | \$258,549 (+1%)        | \$245,815 (-5%)        | \$264,154 (+7%)        | \$266,324 (+1%)        |
| 10/1 -12/31   | \$163,902 (+9%)         | \$157,232 (-4%)        | \$154,581 (-2%)        | \$152,549 (-1%)        | \$168,003 (+10%)       |
| <b>Total:</b> | <b>\$795,704 (+11%)</b> | <b>\$804,007 (+1%)</b> | <b>\$790,681 (-2%)</b> | <b>\$797,013 (+1%)</b> | <b>\$826,556 (+4%)</b> |

|               | <u>2012</u>            | <u>2013</u>             | <u>2014</u>              | <u>2015</u>              | <u>2016</u>              |
|---------------|------------------------|-------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31    | \$161,416 (-9%)        | \$196,956 (+22%)        | \$190,692 (-3%)          | \$217,068 (+14%)         | \$210,001 (-3%)          |
| 4/1 - 6/30    | \$234,962 (+9%)        | \$251,458 (+7%)         | \$286,017 (+14%)         | \$291,329 (+2%)          | \$309,689 (+6%)          |
| 7/1 - 9/30    | \$270,928 (+2%)        | \$302,979 (+12%)        | \$326,343 (+8%)          | \$349,566 (+7%)          | \$353,419 (+1%)          |
| 10/1 -12/31   | \$160,770 (-4%)        | \$181,859 (+13%)        | \$206,719 (+14%)         | \$210,868 (+2%)          | \$232,936 (+10%)         |
| <b>Total:</b> | <b>\$828,076 (+0%)</b> | <b>\$933,253 (+13%)</b> | <b>\$1,009,772 (+8%)</b> | <b>\$1,068,831 (+6%)</b> | <b>\$1,106,045 (+3%)</b> |

|               | <u>2017</u>              | <u>2018</u>             | <u>2019</u>      | <u>2020</u>      | <u>2021</u>      |
|---------------|--------------------------|-------------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$236,573 (+13%)         | \$214,014 (-10%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$316,019 (+2%)          | \$0 (+0%)               | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$366,188 (+4%)          | \$0 (+0%)               | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$215,302 (-8%)          | \$0 (+0%)               | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$1,134,081 (+3%)</b> | <b>\$214,014 (-10%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

**CITY OF KALISPELL**  
Gross Lodging Tax Revenue

Date of this Run: 7/10/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u>      |  | <u>1988</u>             |  | <u>1989</u>             |  | <u>1990</u>             |  | <u>1991</u>             |
|---------------|------------------|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|
| 1/1 - 3/31    |                  |  | \$35,217                |  | \$42,297 (+20%)         |  | \$46,944 (+11%)         |  | \$54,204 (+15%)         |
| 4/1 - 6/30    |                  |  | \$61,640                |  | \$69,010 (+12%)         |  | \$77,715 (+13%)         |  | \$93,787 (+21%)         |
| 7/1 - 9/30    | \$97,491         |  | \$120,400 (+23%)        |  | \$130,618 (+8%)         |  | \$149,650 (+15%)        |  | \$173,250 (+16%)        |
| 10/1 -12/31   | \$32,311         |  | \$41,454 (+28%)         |  | \$47,384 (+14%)         |  | \$52,839 (+12%)         |  | \$57,425 (+9%)          |
| <b>Total:</b> | <b>\$129,802</b> |  | <b>\$258,711 (+25%)</b> |  | <b>\$289,309 (+12%)</b> |  | <b>\$327,148 (+13%)</b> |  | <b>\$378,666 (+16%)</b> |

|               | <u>1992</u>            |  | <u>1993</u>            |  | <u>1994</u>            |  | <u>1995</u>            |  | <u>1996</u>            |
|---------------|------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31    | \$54,695 (+1%)         |  | \$50,216 (-8%)         |  | \$50,401 (+0%)         |  | \$51,255 (+2%)         |  | \$44,384 (-13%)        |
| 4/1 - 6/30    | \$99,907 (+7%)         |  | \$96,014 (-4%)         |  | \$99,876 (+4%)         |  | \$90,131 (-10%)        |  | \$95,136 (+6%)         |
| 7/1 - 9/30    | \$184,217 (+6%)        |  | \$190,909 (+4%)        |  | \$194,166 (+2%)        |  | \$187,445 (-3%)        |  | \$184,498 (-2%)        |
| 10/1 -12/31   | \$51,009 (-11%)        |  | \$56,433 (+11%)        |  | \$56,053 (-1%)         |  | \$57,228 (+2%)         |  | \$53,237 (-7%)         |
| <b>Total:</b> | <b>\$389,828 (+3%)</b> |  | <b>\$393,573 (+1%)</b> |  | <b>\$400,496 (+2%)</b> |  | <b>\$386,059 (-4%)</b> |  | <b>\$377,255 (-2%)</b> |

|               | <u>1997</u>            |  | <u>1998</u>            |  | <u>1999</u>            |  | <u>2000</u>            |  | <u>2001</u>            |
|---------------|------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31    | \$41,202 (-7%)         |  | \$41,087 (-0%)         |  | \$40,666 (-1%)         |  | \$43,004 (+6%)         |  | \$48,554 (+13%)        |
| 4/1 - 6/30    | \$80,577 (-15%)        |  | \$87,740 (+9%)         |  | \$86,585 (-1%)         |  | \$92,810 (+7%)         |  | \$86,232 (-7%)         |
| 7/1 - 9/30    | \$188,075 (+2%)        |  | \$177,009 (-6%)        |  | \$184,739 (+4%)        |  | \$189,668 (+3%)        |  | \$195,691 (+3%)        |
| 10/1 -12/31   | \$48,342 (-9%)         |  | \$42,550 (-12%)        |  | \$49,769 (+17%)        |  | \$47,495 (-5%)         |  | \$46,999 (-1%)         |
| <b>Total:</b> | <b>\$358,196 (-5%)</b> |  | <b>\$348,386 (-3%)</b> |  | <b>\$361,759 (+4%)</b> |  | <b>\$372,976 (+3%)</b> |  | <b>\$377,476 (+1%)</b> |

|               | <u>2002</u>            |  | <u>2003</u>            |  | <u>2004</u>            |  | <u>2005</u>             |  | <u>2006</u>             |
|---------------|------------------------|--|------------------------|--|------------------------|--|-------------------------|--|-------------------------|
| 1/1 - 3/31    | \$43,386 (-11%)        |  | \$45,697 (+5%)         |  | \$45,223 (-1%)         |  | \$51,655 (+14%)         |  | \$54,203 (+5%)          |
| 4/1 - 6/30    | \$83,904 (-3%)         |  | \$93,313 (+11%)        |  | \$90,627 (-3%)         |  | \$105,064 (+16%)        |  | \$109,785 (+4%)         |
| 7/1 - 9/30    | \$194,615 (-1%)        |  | \$199,712 (+3%)        |  | \$206,058 (+3%)        |  | \$223,791 (+9%)         |  | \$252,491 (+13%)        |
| 10/1 -12/31   | \$42,640 (-9%)         |  | \$51,313 (+20%)        |  | \$60,798 (+18%)        |  | \$65,129 (+7%)          |  | \$75,188 (+15%)         |
| <b>Total:</b> | <b>\$364,545 (-3%)</b> |  | <b>\$390,036 (+7%)</b> |  | <b>\$402,705 (+3%)</b> |  | <b>\$445,639 (+11%)</b> |  | <b>\$491,668 (+10%)</b> |

|               | <u>2007</u>             |  | <u>2008</u>             |  | <u>2009</u>             |  | <u>2010</u>             |  | <u>2011</u>            |
|---------------|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|--|------------------------|
| 1/1 - 3/31    | \$67,314 (+24%)         |  | \$99,707 (+48%)         |  | \$86,438 (-13%)         |  | \$90,607 (+5%)          |  | \$98,540 (+9%)         |
| 4/1 - 6/30    | \$135,517 (+23%)        |  | \$181,802 (+34%)        |  | \$161,548 (-11%)        |  | \$171,944 (+6%)         |  | \$167,899 (-2%)        |
| 7/1 - 9/30    | \$321,914 (+27%)        |  | \$349,355 (+9%)         |  | \$319,082 (-9%)         |  | \$386,430 (+21%)        |  | \$392,991 (+2%)        |
| 10/1 -12/31   | \$101,837 (+35%)        |  | \$101,222 (-1%)         |  | \$94,862 (-6%)          |  | \$109,247 (+15%)        |  | \$118,338 (+8%)        |
| <b>Total:</b> | <b>\$626,582 (+27%)</b> |  | <b>\$732,085 (+17%)</b> |  | <b>\$661,930 (-10%)</b> |  | <b>\$758,227 (+15%)</b> |  | <b>\$777,769 (+3%)</b> |

|               | <u>2012</u>             |  | <u>2013</u>               |  | <u>2014</u>               |  | <u>2015</u>              |  | <u>2016</u>              |
|---------------|-------------------------|--|---------------------------|--|---------------------------|--|--------------------------|--|--------------------------|
| 1/1 - 3/31    | \$110,644 (+12%)        |  | \$128,031 (+16%)          |  | \$135,923 (+6%)           |  | \$143,153 (+5%)          |  | \$141,169 (-1%)          |
| 4/1 - 6/30    | \$195,204 (+16%)        |  | \$220,662 (+13%)          |  | \$248,187 (+12%)          |  | \$265,522 (+7%)          |  | \$267,778 (+1%)          |
| 7/1 - 9/30    | \$448,692 (+14%)        |  | \$527,469 (+18%)          |  | \$607,974 (+15%)          |  | \$551,043 (-9%)          |  | \$595,931 (+8%)          |
| 10/1 -12/31   | \$144,063 (+22%)        |  | \$158,253 (+10%)          |  | \$159,410 (+1%)           |  | \$151,649 (-5%)          |  | \$153,740 (+1%)          |
| <b>Total:</b> | <b>\$898,603 (+16%)</b> |  | <b>\$1,034,415 (+15%)</b> |  | <b>\$1,151,494 (+11%)</b> |  | <b>\$1,111,367 (-3%)</b> |  | <b>\$1,158,618 (+4%)</b> |

|               | <u>2017</u>              |  | <u>2018</u>            |  | <u>2019</u>      |  | <u>2020</u>      |  | <u>2021</u>      |
|---------------|--------------------------|--|------------------------|--|------------------|--|------------------|--|------------------|
| 1/1 - 3/31    | \$139,854 (-1%)          |  | \$144,033 (+3%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| 4/1 - 6/30    | \$273,155 (+2%)          |  | \$0 (+0%)              |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| 7/1 - 9/30    | \$654,464 (+10%)         |  | \$0 (+0%)              |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| 10/1 -12/31   | \$158,072 (+3%)          |  | \$0 (+0%)              |  | \$0 (+0%)        |  | \$0 (+0%)        |  | \$0 (+0%)        |
| <b>Total:</b> | <b>\$1,225,545 (+6%)</b> |  | <b>\$144,033 (+3%)</b> |  | <b>\$0 (+0%)</b> |  | <b>\$0 (+0%)</b> |  | <b>\$0 (+0%)</b> |

CITY OF LIVINGSTON  
Gross Lodging Tax Revenue

Date of this Run: 7/10/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u> | <u>1988</u>      | <u>1989</u>      | <u>1990</u>      | <u>1991</u>           |
|---------------|-------------|------------------|------------------|------------------|-----------------------|
| 1/1 - 3/31    |             | \$0              | \$0 (+0%)        | \$0 (+0%)        | \$4,828 (+0%)         |
| 4/1 - 6/30    |             | \$0              | \$0 (+0%)        | \$0 (+0%)        | \$14,073 (+0%)        |
| 7/1 - 9/30    | \$0         | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$27,426 (+0%)        |
| 10/1 -12/31   | \$0         | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$6,158 (+0%)         |
| <b>Total:</b> | <b>\$0</b>  | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$52,486 (+0%)</b> |

|               | <u>1992</u>            | <u>1993</u>            | <u>1994</u>            | <u>1995</u>            | <u>1996</u>           |
|---------------|------------------------|------------------------|------------------------|------------------------|-----------------------|
| 1/1 - 3/31    | \$5,475 (+13%)         | \$6,287 (+15%)         | \$4,541 (-28%)         | \$6,077 (+34%)         | \$5,437 (-11%)        |
| 4/1 - 6/30    | \$14,094 (+0%)         | \$18,382 (+30%)        | \$16,110 (-12%)        | \$18,430 (+14%)        | \$18,920 (+3%)        |
| 7/1 - 9/30    | \$37,045 (+35%)        | \$40,314 (+9%)         | \$34,539 (-14%)        | \$45,443 (+32%)        | \$40,639 (-11%)       |
| 10/1 -12/31   | \$7,398 (+20%)         | \$7,895 (+7%)          | \$10,507 (+33%)        | \$8,221 (-22%)         | \$11,243 (+37%)       |
| <b>Total:</b> | <b>\$64,011 (+22%)</b> | <b>\$72,878 (+14%)</b> | <b>\$65,697 (-10%)</b> | <b>\$78,171 (+19%)</b> | <b>\$76,239 (-2%)</b> |

|               | <u>1997</u>             | <u>1998</u>            | <u>1999</u>            | <u>2000</u>           | <u>2001</u>             |
|---------------|-------------------------|------------------------|------------------------|-----------------------|-------------------------|
| 1/1 - 3/31    | \$8,347 (+54%)          | \$7,725 (-7%)          | \$9,318 (+21%)         | \$9,446 (+1%)         | \$8,396 (-11%)          |
| 4/1 - 6/30    | \$24,519 (+30%)         | \$23,382 (-5%)         | \$31,694 (+36%)        | \$27,880 (-12%)       | \$33,964 (+22%)         |
| 7/1 - 9/30    | \$64,010 (+58%)         | \$52,514 (-18%)        | \$51,385 (-2%)         | \$50,059 (-3%)        | \$62,478 (+25%)         |
| 10/1 -12/31   | \$13,511 (+20%)         | \$14,701 (+9%)         | \$14,212 (-3%)         | \$12,064 (-15%)       | \$18,599 (+54%)         |
| <b>Total:</b> | <b>\$110,387 (+45%)</b> | <b>\$98,322 (-11%)</b> | <b>\$106,610 (+8%)</b> | <b>\$99,449 (-7%)</b> | <b>\$123,437 (+24%)</b> |

|               | <u>2002</u>             | <u>2003</u>            | <u>2004</u>            | <u>2005</u>            | <u>2006</u>             |
|---------------|-------------------------|------------------------|------------------------|------------------------|-------------------------|
| 1/1 - 3/31    | \$12,528 (+49%)         | \$12,138 (-3%)         | \$14,408 (+19%)        | \$11,551 (-20%)        | \$12,879 (+11%)         |
| 4/1 - 6/30    | \$39,099 (+15%)         | \$36,964 (-5%)         | \$40,332 (+9%)         | \$36,743 (-9%)         | \$38,490 (+5%)          |
| 7/1 - 9/30    | \$70,643 (+13%)         | \$76,628 (+8%)         | \$71,852 (-6%)         | \$74,955 (+4%)         | \$86,132 (+15%)         |
| 10/1 -12/31   | \$19,303 (+4%)          | \$19,223 (-0%)         | \$21,680 (+13%)        | \$19,902 (-8%)         | \$23,859 (+20%)         |
| <b>Total:</b> | <b>\$141,572 (+15%)</b> | <b>\$144,953 (+2%)</b> | <b>\$148,272 (+2%)</b> | <b>\$143,151 (-3%)</b> | <b>\$161,360 (+13%)</b> |

|               | <u>2007</u>             | <u>2008</u>            | <u>2009</u>             | <u>2010</u>             | <u>2011</u>            |
|---------------|-------------------------|------------------------|-------------------------|-------------------------|------------------------|
| 1/1 - 3/31    | \$14,195 (+10%)         | \$18,501 (+30%)        | \$13,075 (-29%)         | \$14,112 (+8%)          | \$13,629 (-3%)         |
| 4/1 - 6/30    | \$44,459 (+16%)         | \$48,653 (+9%)         | \$36,836 (-24%)         | \$38,674 (+5%)          | \$39,484 (+2%)         |
| 7/1 - 9/30    | \$93,812 (+9%)          | \$86,389 (-8%)         | \$82,624 (-4%)          | \$95,215 (+15%)         | \$88,619 (-7%)         |
| 10/1 -12/31   | \$26,192 (+10%)         | \$20,336 (-22%)        | \$18,155 (-11%)         | \$18,012 (-1%)          | \$15,968 (-11%)        |
| <b>Total:</b> | <b>\$178,657 (+11%)</b> | <b>\$173,878 (-3%)</b> | <b>\$150,690 (-13%)</b> | <b>\$166,012 (+10%)</b> | <b>\$157,700 (-5%)</b> |

|               | <u>2012</u>            | <u>2013</u>             | <u>2014</u>             | <u>2015</u>             | <u>2016</u>            |
|---------------|------------------------|-------------------------|-------------------------|-------------------------|------------------------|
| 1/1 - 3/31    | \$12,565 (-8%)         | \$15,653 (+25%)         | \$18,071 (+15%)         | \$21,577 (+19%)         | \$23,541 (+9%)         |
| 4/1 - 6/30    | \$41,029 (+4%)         | \$54,449 (+33%)         | \$61,670 (+13%)         | \$68,572 (+11%)         | \$75,921 (+11%)        |
| 7/1 - 9/30    | \$92,349 (+4%)         | \$115,368 (+25%)        | \$124,226 (+8%)         | \$139,820 (+13%)        | \$142,767 (+2%)        |
| 10/1 -12/31   | \$23,500 (+47%)        | \$19,957 (-15%)         | \$26,826 (+34%)         | \$36,009 (+34%)         | \$37,384 (+4%)         |
| <b>Total:</b> | <b>\$169,444 (+7%)</b> | <b>\$205,427 (+21%)</b> | <b>\$230,793 (+12%)</b> | <b>\$265,977 (+15%)</b> | <b>\$279,613 (+5%)</b> |

|               | <u>2017</u>            | <u>2018</u>            | <u>2019</u>      | <u>2020</u>      | <u>2021</u>      |
|---------------|------------------------|------------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$24,432 (+4%)         | \$27,567 (+13%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$83,190 (+10%)        | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$148,733 (+4%)        | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$39,245 (+5%)         | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$295,601 (+6%)</b> | <b>\$27,567 (+13%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

**CITY OF MILES CITY**  
Gross Lodging Tax Revenue

Date of this Run: 7/10/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u> | <u>1988</u>      | <u>1989</u>      | <u>1990</u>      | <u>1991</u>      |
|---------------|-------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31    |             | \$0              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    |             | \$0              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$0         | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$0         | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$0</b>  | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

|               | <u>1992</u>      | <u>1993</u>            | <u>1994</u>            | <u>1995</u>            | <u>1996</u>            |
|---------------|------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31    | \$0 (+0%)        | \$15,544 (+0%)         | \$15,330 (-1%)         | \$16,418 (+7%)         | \$16,026 (-2%)         |
| 4/1 - 6/30    | \$0 (+0%)        | \$28,075 (+0%)         | \$32,076 (+14%)        | \$30,405 (-5%)         | \$34,186 (+12%)        |
| 7/1 - 9/30    | \$0 (+0%)        | \$40,286 (+0%)         | \$38,419 (-5%)         | \$41,328 (+8%)         | \$44,998 (+9%)         |
| 10/1 -12/31   | \$0 (+0%)        | \$17,065 (+0%)         | \$20,321 (+19%)        | \$22,232 (+9%)         | \$21,951 (-1%)         |
| <b>Total:</b> | <b>\$0 (+0%)</b> | <b>\$100,970 (+0%)</b> | <b>\$106,146 (+5%)</b> | <b>\$110,384 (+4%)</b> | <b>\$117,162 (+6%)</b> |

|               | <u>1997</u>            | <u>1998</u>            | <u>1999</u>            | <u>2000</u>           | <u>2001</u>            |
|---------------|------------------------|------------------------|------------------------|-----------------------|------------------------|
| 1/1 - 3/31    | \$17,592 (+10%)        | \$14,581 (-17%)        | \$18,572 (+27%)        | \$12,340 (-34%)       | \$11,548 (-6%)         |
| 4/1 - 6/30    | \$31,411 (-8%)         | \$33,688 (+7%)         | \$32,848 (-2%)         | \$25,851 (-21%)       | \$29,833 (+15%)        |
| 7/1 - 9/30    | \$42,017 (-7%)         | \$45,297 (+8%)         | \$31,374 (-31%)        | \$37,293 (+19%)       | \$41,078 (+10%)        |
| 10/1 -12/31   | \$22,664 (+3%)         | \$23,574 (+4%)         | \$14,698 (-38%)        | \$19,345 (+32%)       | \$21,304 (+10%)        |
| <b>Total:</b> | <b>\$113,684 (-3%)</b> | <b>\$117,140 (+3%)</b> | <b>\$97,491 (-17%)</b> | <b>\$94,829 (-3%)</b> | <b>\$103,762 (+9%)</b> |

|               | <u>2002</u>             | <u>2003</u>             | <u>2004</u>            | <u>2005</u>            | <u>2006</u>             |
|---------------|-------------------------|-------------------------|------------------------|------------------------|-------------------------|
| 1/1 - 3/31    | \$16,413 (+42%)         | \$29,884 (+82%)         | \$29,886 (+0%)         | \$29,512 (-1%)         | \$34,333 (+16%)         |
| 4/1 - 6/30    | \$33,839 (+13%)         | \$48,043 (+42%)         | \$48,000 (-0%)         | \$49,959 (+4%)         | \$52,489 (+5%)          |
| 7/1 - 9/30    | \$41,574 (+1%)          | \$65,051 (+56%)         | \$62,124 (-4%)         | \$62,256 (+0%)         | \$73,650 (+18%)         |
| 10/1 -12/31   | \$21,804 (+2%)          | \$40,839 (+87%)         | \$34,524 (-15%)        | \$36,054 (+4%)         | \$40,712 (+13%)         |
| <b>Total:</b> | <b>\$113,631 (+10%)</b> | <b>\$183,816 (+62%)</b> | <b>\$174,534 (-5%)</b> | <b>\$177,782 (+2%)</b> | <b>\$201,184 (+13%)</b> |

|               | <u>2007</u>            | <u>2008</u>            | <u>2009</u>            | <u>2010</u>             | <u>2011</u>             |
|---------------|------------------------|------------------------|------------------------|-------------------------|-------------------------|
| 1/1 - 3/31    | \$30,595 (-11%)        | \$31,149 (+2%)         | \$32,104 (+3%)         | \$34,806 (+8%)          | \$42,931 (+23%)         |
| 4/1 - 6/30    | \$59,287 (+13%)        | \$55,005 (-7%)         | \$57,598 (+5%)         | \$60,338 (+5%)          | \$76,143 (+26%)         |
| 7/1 - 9/30    | \$76,404 (+4%)         | \$71,634 (-6%)         | \$67,104 (-6%)         | \$84,717 (+26%)         | \$98,571 (+16%)         |
| 10/1 -12/31   | \$44,716 (+10%)        | \$41,330 (-8%)         | \$39,063 (-5%)         | \$56,045 (+43%)         | \$72,365 (+29%)         |
| <b>Total:</b> | <b>\$211,002 (+5%)</b> | <b>\$199,118 (-6%)</b> | <b>\$195,869 (-2%)</b> | <b>\$235,906 (+20%)</b> | <b>\$290,010 (+23%)</b> |

|               | <u>2012</u>             | <u>2013</u>            | <u>2014</u>             | <u>2015</u>             | <u>2016</u>            |
|---------------|-------------------------|------------------------|-------------------------|-------------------------|------------------------|
| 1/1 - 3/31    | \$60,550 (+41%)         | \$63,983 (+6%)         | \$58,145 (-9%)          | \$59,388 (+2%)          | \$47,109 (-21%)        |
| 4/1 - 6/30    | \$87,518 (+15%)         | \$89,538 (+2%)         | \$97,783 (+9%)          | \$94,667 (-3%)          | \$89,540 (-5%)         |
| 7/1 - 9/30    | \$113,282 (+15%)        | \$106,997 (-6%)        | \$124,561 (+16%)        | \$106,468 (-15%)        | \$111,709 (+5%)        |
| 10/1 -12/31   | \$64,689 (-11%)         | \$63,115 (-2%)         | \$78,001 (+24%)         | \$53,454 (-31%)         | \$55,941 (+5%)         |
| <b>Total:</b> | <b>\$326,039 (+12%)</b> | <b>\$323,632 (-1%)</b> | <b>\$358,489 (+11%)</b> | <b>\$313,976 (-12%)</b> | <b>\$304,299 (-3%)</b> |

|               | <u>2017</u>            | <u>2018</u>            | <u>2019</u>      | <u>2020</u>      | <u>2021</u>      |
|---------------|------------------------|------------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$52,322 (+11%)        | \$38,669 (-26%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$90,093 (+1%)         | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$94,046 (-16%)        | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$49,843 (-11%)        | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$286,304 (-6%)</b> | <b>\$38,669 (-26%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

**CITY OF MISSOULA**  
Gross Lodging Tax Revenue

Date of this Run: 7/10/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u>      |  | <u>1988</u>      |               | <u>1989</u>      |               | <u>1990</u>      |              | <u>1991</u>      |               |
|---------------|------------------|--|------------------|---------------|------------------|---------------|------------------|--------------|------------------|---------------|
| 1/1 - 3/31    |                  |  | \$73,675         |               | \$76,341         | (+4%)         | \$83,680         | (+10%)       | \$91,872         | (+10%)        |
| 4/1 - 6/30    |                  |  | \$124,527        |               | \$139,901        | (+12%)        | \$149,956        | (+7%)        | \$170,540        | (+14%)        |
| 7/1 - 9/30    | \$147,836        |  | \$177,601        | (+20%)        | \$197,923        | (+11%)        | \$218,025        | (+10%)       | \$240,677        | (+10%)        |
| 10/1 -12/31   | \$84,307         |  | \$93,541         | (+11%)        | \$101,796        | (+9%)         | \$104,980        | (+3%)        | \$118,060        | (+12%)        |
| <b>Total:</b> | <b>\$232,143</b> |  | <b>\$469,344</b> | <b>(+17%)</b> | <b>\$515,960</b> | <b>(+10%)</b> | <b>\$556,641</b> | <b>(+8%)</b> | <b>\$621,149</b> | <b>(+12%)</b> |

|               | <u>1992</u>      |              | <u>1993</u>      |              | <u>1994</u>      |              | <u>1995</u>      |              | <u>1996</u>      |              |
|---------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|
| 1/1 - 3/31    | \$102,411        | (+11%)       | \$105,135        | (+3%)        | \$115,474        | (+10%)       | \$121,682        | (+5%)        | \$124,753        | (+3%)        |
| 4/1 - 6/30    | \$183,253        | (+7%)        | \$188,995        | (+3%)        | \$210,295        | (+11%)       | \$219,132        | (+4%)        | \$242,318        | (+11%)       |
| 7/1 - 9/30    | \$261,336        | (+9%)        | \$281,797        | (+8%)        | \$292,701        | (+4%)        | \$311,453        | (+6%)        | \$314,212        | (+1%)        |
| 10/1 -12/31   | \$115,592        | (-2%)        | \$133,624        | (+16%)       | \$147,209        | (+10%)       | \$150,098        | (+2%)        | \$146,829        | (-2%)        |
| <b>Total:</b> | <b>\$662,592</b> | <b>(+7%)</b> | <b>\$709,551</b> | <b>(+7%)</b> | <b>\$765,679</b> | <b>(+8%)</b> | <b>\$802,365</b> | <b>(+5%)</b> | <b>\$828,112</b> | <b>(+3%)</b> |

|               | <u>1997</u>      |              | <u>1998</u>      |              | <u>1999</u>      |              | <u>2000</u>        |               | <u>2001</u>        |              |
|---------------|------------------|--------------|------------------|--------------|------------------|--------------|--------------------|---------------|--------------------|--------------|
| 1/1 - 3/31    | \$119,408        | (-4%)        | \$123,379        | (+3%)        | \$133,344        | (+8%)        | \$149,547          | (+12%)        | \$165,022          | (+10%)       |
| 4/1 - 6/30    | \$220,383        | (-9%)        | \$246,974        | (+12%)       | \$243,057        | (-2%)        | \$278,946          | (+15%)        | \$287,993          | (+3%)        |
| 7/1 - 9/30    | \$319,351        | (+2%)        | \$324,392        | (+2%)        | \$345,891        | (+7%)        | \$394,521          | (+14%)        | \$396,638          | (+1%)        |
| 10/1 -12/31   | \$146,562        | (-0%)        | \$162,040        | (+11%)       | \$171,670        | (+6%)        | \$196,250          | (+14%)        | \$204,322          | (+4%)        |
| <b>Total:</b> | <b>\$805,704</b> | <b>(-3%)</b> | <b>\$856,785</b> | <b>(+6%)</b> | <b>\$893,962</b> | <b>(+4%)</b> | <b>\$1,019,264</b> | <b>(+14%)</b> | <b>\$1,053,974</b> | <b>(+3%)</b> |

|               | <u>2002</u>        |              | <u>2003</u>        |              | <u>2004</u>        |              | <u>2005</u>        |              | <u>2006</u>        |              |
|---------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|
| 1/1 - 3/31    | \$168,733          | (+2%)        | \$174,280          | (+3%)        | \$192,636          | (+11%)       | \$186,744          | (-3%)        | \$200,576          | (+7%)        |
| 4/1 - 6/30    | \$311,165          | (+8%)        | \$334,701          | (+8%)        | \$340,973          | (+2%)        | \$353,354          | (+4%)        | \$370,868          | (+5%)        |
| 7/1 - 9/30    | \$415,208          | (+5%)        | \$464,988          | (+12%)       | \$461,615          | (-1%)        | \$483,908          | (+5%)        | \$516,942          | (+7%)        |
| 10/1 -12/31   | \$223,267          | (+9%)        | \$219,069          | (-2%)        | \$239,415          | (+9%)        | \$244,194          | (+2%)        | \$284,648          | (+17%)       |
| <b>Total:</b> | <b>\$1,118,373</b> | <b>(+6%)</b> | <b>\$1,193,038</b> | <b>(+7%)</b> | <b>\$1,234,639</b> | <b>(+3%)</b> | <b>\$1,268,200</b> | <b>(+3%)</b> | <b>\$1,373,034</b> | <b>(+8%)</b> |

|               | <u>2007</u>        |              | <u>2008</u>        |              | <u>2009</u>        |              | <u>2010</u>        |              | <u>2011</u>        |              |
|---------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|
| 1/1 - 3/31    | \$235,313          | (+17%)       | \$255,516          | (+9%)        | \$242,028          | (-5%)        | \$226,983          | (-6%)        | \$240,898          | (+6%)        |
| 4/1 - 6/30    | \$401,927          | (+8%)        | \$450,237          | (+12%)       | \$405,115          | (-10%)       | \$400,093          | (-1%)        | \$410,937          | (+3%)        |
| 7/1 - 9/30    | \$571,469          | (+11%)       | \$573,492          | (+0%)        | \$537,464          | (-6%)        | \$552,608          | (+3%)        | \$600,700          | (+9%)        |
| 10/1 -12/31   | \$291,407          | (+2%)        | \$314,087          | (+8%)        | \$289,298          | (-8%)        | \$290,298          | (+0%)        | \$295,955          | (+2%)        |
| <b>Total:</b> | <b>\$1,500,116</b> | <b>(+9%)</b> | <b>\$1,593,331</b> | <b>(+6%)</b> | <b>\$1,473,904</b> | <b>(-7%)</b> | <b>\$1,469,982</b> | <b>(-0%)</b> | <b>\$1,548,490</b> | <b>(+5%)</b> |

|               | <u>2012</u>        |              | <u>2013</u>        |               | <u>2014</u>        |              | <u>2015</u>        |              | <u>2016</u>        |              |
|---------------|--------------------|--------------|--------------------|---------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|
| 1/1 - 3/31    | \$232,240          | (-4%)        | \$295,486          | (+27%)        | \$296,488          | (+0%)        | \$330,627          | (+12%)       | \$347,546          | (+5%)        |
| 4/1 - 6/30    | \$409,031          | (-0%)        | \$535,163          | (+31%)        | \$553,955          | (+4%)        | \$595,717          | (+8%)        | \$673,136          | (+13%)       |
| 7/1 - 9/30    | \$640,721          | (+7%)        | \$763,804          | (+19%)        | \$815,896          | (+7%)        | \$881,296          | (+8%)        | \$912,337          | (+4%)        |
| 10/1 -12/31   | \$302,710          | (+2%)        | \$361,776          | (+20%)        | \$393,766          | (+9%)        | \$398,184          | (+1%)        | \$431,063          | (+8%)        |
| <b>Total:</b> | <b>\$1,584,702</b> | <b>(+2%)</b> | <b>\$1,956,229</b> | <b>(+23%)</b> | <b>\$2,060,105</b> | <b>(+5%)</b> | <b>\$2,205,824</b> | <b>(+7%)</b> | <b>\$2,364,082</b> | <b>(+7%)</b> |

|               | <u>2017</u>        |              | <u>2018</u>      |              | <u>2019</u> |              | <u>2020</u> |              | <u>2021</u> |              |
|---------------|--------------------|--------------|------------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|
| 1/1 - 3/31    | \$344,604          | (-1%)        | \$332,954        | (-3%)        | \$0         | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        |
| 4/1 - 6/30    | \$671,383          | (-0%)        | \$0              | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        |
| 7/1 - 9/30    | \$982,395          | (+8%)        | \$0              | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        |
| 10/1 -12/31   | \$424,571          | (-2%)        | \$0              | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        |
| <b>Total:</b> | <b>\$2,422,952</b> | <b>(+2%)</b> | <b>\$332,954</b> | <b>(-3%)</b> | <b>\$0</b>  | <b>(+0%)</b> | <b>\$0</b>  | <b>(+0%)</b> | <b>\$0</b>  | <b>(+0%)</b> |

**CITY OF RED LODGE**  
Gross Lodging Tax Revenue

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u> | <u>1988</u>      | <u>1989</u>      | <u>1990</u>      | <u>1991</u>      |
|---------------|-------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31    |             | \$0              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    |             | \$0              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$0         | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$0         | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$0</b>  | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

|               | <u>1992</u>      | <u>1993</u>      | <u>1994</u>           | <u>1995</u>            | <u>1996</u>           |
|---------------|------------------|------------------|-----------------------|------------------------|-----------------------|
| 1/1 - 3/31    | \$0 (+0%)        | \$0 (+0%)        | \$15,558 (+0%)        | \$19,469 (+25%)        | \$20,400 (+5%)        |
| 4/1 - 6/30    | \$0 (+0%)        | \$0 (+0%)        | \$13,617 (+0%)        | \$14,805 (+9%)         | \$18,350 (+24%)       |
| 7/1 - 9/30    | \$0 (+0%)        | \$0 (+0%)        | \$35,161 (+0%)        | \$37,909 (+8%)         | \$39,436 (+4%)        |
| 10/1 -12/31   | \$0 (+0%)        | \$0 (+0%)        | \$10,549 (+0%)        | \$12,046 (+14%)        | \$13,053 (+8%)        |
| <b>Total:</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$74,885 (+0%)</b> | <b>\$84,229 (+12%)</b> | <b>\$91,239 (+8%)</b> |

|               | <u>1997</u>             | <u>1998</u>            | <u>1999</u>            | <u>2000</u>            | <u>2001</u>            |
|---------------|-------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31    | \$27,098 (+33%)         | \$27,883 (+3%)         | \$28,252 (+1%)         | \$26,213 (-7%)         | \$23,276 (-11%)        |
| 4/1 - 6/30    | \$20,712 (+13%)         | \$21,885 (+6%)         | \$21,891 (+0%)         | \$22,216 (+1%)         | \$23,096 (+4%)         |
| 7/1 - 9/30    | \$49,522 (+26%)         | \$52,838 (+7%)         | \$57,002 (+8%)         | \$58,690 (+3%)         | \$59,290 (+1%)         |
| 10/1 -12/31   | \$15,773 (+21%)         | \$17,255 (+9%)         | \$14,720 (-15%)        | \$15,745 (+7%)         | \$15,664 (-1%)         |
| <b>Total:</b> | <b>\$113,105 (+24%)</b> | <b>\$119,861 (+6%)</b> | <b>\$121,865 (+2%)</b> | <b>\$122,864 (+1%)</b> | <b>\$121,327 (-1%)</b> |

|               | <u>2002</u>            | <u>2003</u>            | <u>2004</u>            | <u>2005</u>            | <u>2006</u>             |
|---------------|------------------------|------------------------|------------------------|------------------------|-------------------------|
| 1/1 - 3/31    | \$23,508 (+1%)         | \$25,613 (+9%)         | \$24,745 (-3%)         | \$20,030 (-19%)        | \$23,680 (+18%)         |
| 4/1 - 6/30    | \$26,576 (+15%)        | \$24,840 (-7%)         | \$25,089 (+1%)         | \$21,561 (-14%)        | \$28,443 (+32%)         |
| 7/1 - 9/30    | \$52,078 (-12%)        | \$57,884 (+11%)        | \$50,022 (-14%)        | \$47,861 (-4%)         | \$76,350 (+60%)         |
| 10/1 -12/31   | \$12,608 (-20%)        | \$11,303 (-10%)        | \$13,449 (+19%)        | \$17,988 (+34%)        | \$17,923 (-0%)          |
| <b>Total:</b> | <b>\$114,770 (-5%)</b> | <b>\$119,640 (+4%)</b> | <b>\$113,304 (-5%)</b> | <b>\$107,440 (-5%)</b> | <b>\$146,396 (+36%)</b> |

|               | <u>2007</u>             | <u>2008</u>            | <u>2009</u>            | <u>2010</u>            | <u>2011</u>            |
|---------------|-------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31    | \$24,956 (+5%)          | \$25,919 (+4%)         | \$30,295 (+17%)        | \$33,192 (+10%)        | \$29,427 (-11%)        |
| 4/1 - 6/30    | \$33,894 (+19%)         | \$28,415 (-16%)        | \$31,931 (+12%)        | \$29,511 (-8%)         | \$24,813 (-16%)        |
| 7/1 - 9/30    | \$82,289 (+8%)          | \$81,310 (-1%)         | \$86,710 (+7%)         | \$91,629 (+6%)         | \$87,465 (-5%)         |
| 10/1 -12/31   | \$21,081 (+18%)         | \$25,366 (+20%)        | \$20,776 (-18%)        | \$21,874 (+5%)         | \$24,085 (+10%)        |
| <b>Total:</b> | <b>\$162,220 (+11%)</b> | <b>\$161,011 (-1%)</b> | <b>\$169,712 (+5%)</b> | <b>\$176,206 (+4%)</b> | <b>\$165,791 (-6%)</b> |

|               | <u>2012</u>             | <u>2013</u>            | <u>2014</u>            | <u>2015</u>            | <u>2016</u>            |
|---------------|-------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31    | \$36,018 (+22%)         | \$33,221 (-8%)         | \$34,979 (+5%)         | \$35,898 (+3%)         | \$28,590 (-20%)        |
| 4/1 - 6/30    | \$31,992 (+29%)         | \$32,310 (+1%)         | \$33,077 (+2%)         | \$34,911 (+6%)         | \$36,837 (+6%)         |
| 7/1 - 9/30    | \$91,953 (+5%)          | \$92,937 (+1%)         | \$85,674 (-8%)         | \$96,433 (+13%)        | \$96,963 (+1%)         |
| 10/1 -12/31   | \$23,408 (-3%)          | \$22,423 (-4%)         | \$24,916 (+11%)        | \$25,735 (+3%)         | \$24,895 (-3%)         |
| <b>Total:</b> | <b>\$183,370 (+11%)</b> | <b>\$180,891 (-1%)</b> | <b>\$178,646 (-1%)</b> | <b>\$192,976 (+8%)</b> | <b>\$187,285 (-3%)</b> |

|               | <u>2017</u>            | <u>2018</u>            | <u>2019</u>      | <u>2020</u>      | <u>2021</u>      |
|---------------|------------------------|------------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$31,240 (+9%)         | \$36,114 (+16%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$37,063 (+1%)         | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$93,291 (-4%)         | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$26,628 (+7%)         | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$188,222 (+1%)</b> | <b>\$36,114 (+16%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

**CITY OF SIDNEY**  
Gross Lodging Tax Revenue

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u> | <u>1988</u>      | <u>1989</u>      | <u>1990</u>      | <u>1991</u>      |
|---------------|-------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31    |             | \$0              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    |             | \$0              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$0         | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$0         | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$0</b>  | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

|               | <u>1992</u>      | <u>1993</u>      | <u>1994</u>      | <u>1995</u>      | <u>1996</u>      |
|---------------|------------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

|               | <u>1997</u>      | <u>1998</u>      | <u>1999</u>      | <u>2000</u>      | <u>2001</u>      |
|---------------|------------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

|               | <u>2002</u>      | <u>2003</u>           | <u>2004</u>            | <u>2005</u>            | <u>2006</u>           |
|---------------|------------------|-----------------------|------------------------|------------------------|-----------------------|
| 1/1 - 3/31    | \$0 (+0%)        | \$8,863 (+0%)         | \$11,062 (+25%)        | \$15,747 (+42%)        | \$15,349 (-3%)        |
| 4/1 - 6/30    | \$0 (+0%)        | \$11,827 (+0%)        | \$14,456 (+22%)        | \$17,436 (+21%)        | \$19,259 (+10%)       |
| 7/1 - 9/30    | \$0 (+0%)        | \$13,698 (+0%)        | \$18,284 (+33%)        | \$20,163 (+10%)        | \$21,207 (+5%)        |
| 10/1 -12/31   | \$0 (+0%)        | \$11,933 (+0%)        | \$17,019 (+43%)        | \$18,190 (+7%)         | \$19,240 (+6%)        |
| <b>Total:</b> | <b>\$0 (+0%)</b> | <b>\$46,321 (+0%)</b> | <b>\$60,821 (+31%)</b> | <b>\$71,536 (+18%)</b> | <b>\$75,054 (+5%)</b> |

|               | <u>2007</u>           | <u>2008</u>            | <u>2009</u>           | <u>2010</u>             | <u>2011</u>             |
|---------------|-----------------------|------------------------|-----------------------|-------------------------|-------------------------|
| 1/1 - 3/31    | \$15,784 (+3%)        | \$18,568 (+18%)        | \$21,305 (+15%)       | \$21,811 (+2%)          | \$26,351 (+21%)         |
| 4/1 - 6/30    | \$21,810 (+13%)       | \$23,054 (+6%)         | \$21,062 (-9%)        | \$30,190 (+43%)         | \$29,317 (-3%)          |
| 7/1 - 9/30    | \$20,119 (-5%)        | \$28,751 (+43%)        | \$24,445 (-15%)       | \$28,980 (+19%)         | \$33,448 (+15%)         |
| 10/1 -12/31   | \$18,139 (-6%)        | \$25,893 (+43%)        | \$23,274 (-10%)       | \$24,249 (+4%)          | \$31,691 (+31%)         |
| <b>Total:</b> | <b>\$75,852 (+1%)</b> | <b>\$96,266 (+27%)</b> | <b>\$90,087 (-6%)</b> | <b>\$105,231 (+17%)</b> | <b>\$120,808 (+15%)</b> |

|               | <u>2012</u>              | <u>2013</u>             | <u>2014</u>            | <u>2015</u>             | <u>2016</u>             |
|---------------|--------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| 1/1 - 3/31    | \$32,969 (+25%)          | \$103,251 (+213%)       | \$78,717 (-24%)        | \$66,179 (-16%)         | \$40,192 (-39%)         |
| 4/1 - 6/30    | \$68,596 (+134%)         | \$103,099 (+50%)        | \$103,110 (+0%)        | \$86,419 (-16%)         | \$43,093 (-50%)         |
| 7/1 - 9/30    | \$116,273 (+248%)        | \$110,205 (-5%)         | \$120,441 (+9%)        | \$84,776 (-30%)         | \$47,376 (-44%)         |
| 10/1 -12/31   | \$112,460 (+255%)        | \$105,683 (-6%)         | \$102,149 (-3%)        | \$57,326 (-44%)         | \$38,248 (-33%)         |
| <b>Total:</b> | <b>\$330,298 (+173%)</b> | <b>\$422,239 (+28%)</b> | <b>\$404,416 (-4%)</b> | <b>\$294,701 (-27%)</b> | <b>\$168,910 (-43%)</b> |

|               | <u>2017</u>             | <u>2018</u>            | <u>2019</u>      | <u>2020</u>      | <u>2021</u>      |
|---------------|-------------------------|------------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$29,265 (-27%)         | \$22,704 (-22%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$43,417 (+1%)          | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$38,709 (-18%)         | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$27,187 (-29%)         | \$0 (+0%)              | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$138,578 (-18%)</b> | <b>\$22,704 (-22%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |

CITY OF WEST YELLOWSTONE

Gross Lodging Tax Revenue

Date of this Run: 7/10/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u>      |  | <u>1988</u>      |              | <u>1989</u>      |               | <u>1990</u>      |               | <u>1991</u>      |               |
|---------------|------------------|--|------------------|--------------|------------------|---------------|------------------|---------------|------------------|---------------|
| 1/1 - 3/31    |                  |  | \$35,787         |              | \$37,983         | (+6%)         | \$46,644         | (+23%)        | \$53,042         | (+14%)        |
| 4/1 - 6/30    |                  |  | \$39,802         |              | \$40,048         | (+1%)         | \$55,050         | (+37%)        | \$61,166         | (+11%)        |
| 7/1 - 9/30    | \$105,298        |  | \$100,287        | (-5%)        | \$116,780        | (+16%)        | \$147,255        | (+26%)        | \$168,938        | (+15%)        |
| 10/1 -12/31   | \$19,487         |  | \$20,840         | (+7%)        | \$22,219         | (+7%)         | \$23,096         | (+4%)         | \$26,918         | (+17%)        |
| <b>Total:</b> | <b>\$124,785</b> |  | <b>\$196,716</b> | <b>(-3%)</b> | <b>\$217,028</b> | <b>(+10%)</b> | <b>\$272,045</b> | <b>(+25%)</b> | <b>\$310,064</b> | <b>(+14%)</b> |

|               | <u>1992</u>      |               | <u>1993</u>      |              | <u>1994</u>      |              | <u>1995</u>      |              | <u>1996</u>      |              |
|---------------|------------------|---------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|
| 1/1 - 3/31    | \$67,890         | (+28%)        | \$81,209         | (+20%)       | \$76,579         | (-6%)        | \$81,156         | (+6%)        | \$76,225         | (-6%)        |
| 4/1 - 6/30    | \$76,284         | (+25%)        | \$70,852         | (-7%)        | \$66,527         | (-6%)        | \$86,078         | (+29%)       | \$83,428         | (-3%)        |
| 7/1 - 9/30    | \$191,878        | (+14%)        | \$191,433        | (-0%)        | \$210,095        | (+10%)       | \$215,247        | (+2%)        | \$237,729        | (+10%)       |
| 10/1 -12/31   | \$34,582         | (+28%)        | \$33,521         | (-3%)        | \$35,256         | (+5%)        | \$31,946         | (-9%)        | \$27,680         | (-13%)       |
| <b>Total:</b> | <b>\$370,634</b> | <b>(+20%)</b> | <b>\$377,016</b> | <b>(+2%)</b> | <b>\$388,457</b> | <b>(+3%)</b> | <b>\$414,427</b> | <b>(+7%)</b> | <b>\$425,062</b> | <b>(+3%)</b> |

|               | <u>1997</u>      |              | <u>1998</u>      |               | <u>1999</u>      |               | <u>2000</u>      |              | <u>2001</u>      |              |
|---------------|------------------|--------------|------------------|---------------|------------------|---------------|------------------|--------------|------------------|--------------|
| 1/1 - 3/31    | \$73,508         | (-4%)        | \$77,043         | (+5%)         | \$84,805         | (+10%)        | \$104,340        | (+23%)       | \$101,681        | (-3%)        |
| 4/1 - 6/30    | \$79,664         | (-5%)        | \$98,250         | (+23%)        | \$104,888        | (+7%)         | \$122,645        | (+17%)       | \$110,826        | (-10%)       |
| 7/1 - 9/30    | \$255,851        | (+8%)        | \$268,476        | (+5%)         | \$316,387        | (+18%)        | \$304,814        | (-4%)        | \$287,556        | (-6%)        |
| 10/1 -12/31   | \$30,162         | (+9%)        | \$37,684         | (+25%)        | \$42,794         | (+14%)        | \$44,304         | (+4%)        | \$40,504         | (-9%)        |
| <b>Total:</b> | <b>\$439,185</b> | <b>(+3%)</b> | <b>\$481,453</b> | <b>(+10%)</b> | <b>\$548,873</b> | <b>(+14%)</b> | <b>\$576,103</b> | <b>(+5%)</b> | <b>\$540,567</b> | <b>(-6%)</b> |

|               | <u>2002</u>      |              | <u>2003</u>      |              | <u>2004</u>      |              | <u>2005</u>      |               | <u>2006</u>      |              |
|---------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|---------------|------------------|--------------|
| 1/1 - 3/31    | \$104,932        | (+3%)        | \$90,333         | (-14%)       | \$69,941         | (-23%)       | \$79,207         | (+13%)        | \$79,887         | (+1%)        |
| 4/1 - 6/30    | \$121,283        | (+9%)        | \$124,873        | (+3%)        | \$156,491        | (+25%)       | \$177,034        | (+13%)        | \$182,022        | (+3%)        |
| 7/1 - 9/30    | \$314,212        | (+9%)        | \$361,227        | (+15%)       | \$352,441        | (-2%)        | \$408,798        | (+16%)        | \$411,078        | (+1%)        |
| 10/1 -12/31   | \$45,313         | (+12%)       | \$53,886         | (+19%)       | \$47,685         | (-12%)       | \$56,848         | (+19%)        | \$63,867         | (+12%)       |
| <b>Total:</b> | <b>\$585,739</b> | <b>(+8%)</b> | <b>\$630,318</b> | <b>(+8%)</b> | <b>\$626,558</b> | <b>(-1%)</b> | <b>\$721,887</b> | <b>(+15%)</b> | <b>\$736,853</b> | <b>(+2%)</b> |

|               | <u>2007</u>      |               | <u>2008</u>        |               | <u>2009</u>        |              | <u>2010</u>        |               | <u>2011</u>        |              |
|---------------|------------------|---------------|--------------------|---------------|--------------------|--------------|--------------------|---------------|--------------------|--------------|
| 1/1 - 3/31    | \$71,436         | (-11%)        | \$79,038           | (+11%)        | \$63,575           | (-20%)       | \$73,468           | (+16%)        | \$76,717           | (+4%)        |
| 4/1 - 6/30    | \$197,133        | (+8%)         | \$293,683          | (+49%)        | \$292,289          | (-0%)        | \$363,252          | (+24%)        | \$356,383          | (-2%)        |
| 7/1 - 9/30    | \$477,408        | (+16%)        | \$668,121          | (+40%)        | \$738,076          | (+10%)       | \$865,032          | (+17%)        | \$908,962          | (+5%)        |
| 10/1 -12/31   | \$67,814         | (+6%)         | \$73,385           | (+8%)         | \$77,993           | (+6%)        | \$105,048          | (+35%)        | \$97,066           | (-8%)        |
| <b>Total:</b> | <b>\$813,791</b> | <b>(+10%)</b> | <b>\$1,114,227</b> | <b>(+37%)</b> | <b>\$1,171,933</b> | <b>(+5%)</b> | <b>\$1,406,800</b> | <b>(+20%)</b> | <b>\$1,439,127</b> | <b>(+2%)</b> |

|               | <u>2012</u>        |              | <u>2013</u>        |               | <u>2014</u>        |               | <u>2015</u>        |               | <u>2016</u>        |               |
|---------------|--------------------|--------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|
| 1/1 - 3/31    | \$82,788           | (+8%)        | \$85,095           | (+3%)         | \$95,579           | (+12%)        | \$96,552           | (+1%)         | \$110,837          | (+15%)        |
| 4/1 - 6/30    | \$387,574          | (+9%)        | \$472,904          | (+22%)        | \$538,505          | (+14%)        | \$621,597          | (+15%)        | \$711,080          | (+14%)        |
| 7/1 - 9/30    | \$902,180          | (-1%)        | \$1,036,794        | (+15%)        | \$1,144,184        | (+10%)        | \$1,214,425        | (+6%)         | \$1,323,475        | (+9%)         |
| 10/1 -12/31   | \$109,997          | (+13%)       | \$84,039           | (-24%)        | \$133,622          | (+59%)        | \$177,274          | (+33%)        | \$192,443          | (+9%)         |
| <b>Total:</b> | <b>\$1,482,540</b> | <b>(+3%)</b> | <b>\$1,678,832</b> | <b>(+13%)</b> | <b>\$1,911,889</b> | <b>(+14%)</b> | <b>\$2,109,848</b> | <b>(+10%)</b> | <b>\$2,337,835</b> | <b>(+11%)</b> |

|               | <u>2017</u>        |              | <u>2018</u>      |              | <u>2019</u> |              | <u>2020</u> |              | <u>2021</u> |              |
|---------------|--------------------|--------------|------------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|
| 1/1 - 3/31    | \$126,575          | (+14%)       | \$135,786        | (+7%)        | \$0         | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        |
| 4/1 - 6/30    | \$715,643          | (+1%)        | \$0              | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        |
| 7/1 - 9/30    | \$1,392,541        | (+5%)        | \$0              | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        |
| 10/1 -12/31   | \$195,373          | (+2%)        | \$0              | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        | \$0         | (+0%)        |
| <b>Total:</b> | <b>\$2,430,132</b> | <b>(+4%)</b> | <b>\$135,786</b> | <b>(+7%)</b> | <b>\$0</b>  | <b>(+0%)</b> | <b>\$0</b>  | <b>(+0%)</b> | <b>\$0</b>  | <b>(+0%)</b> |



**CITY OF WHITEFISH**  
Gross Lodging Tax Revenue

Date of this Run: 7/10/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|               | <u>1987</u>     | <u>1988</u>             | <u>1989</u>             | <u>1990</u>             | <u>1991</u>             |
|---------------|-----------------|-------------------------|-------------------------|-------------------------|-------------------------|
| 1/1 - 3/31    |                 | \$28,234                | \$37,251 (+32%)         | \$44,337 (+19%)         | \$53,212 (+20%)         |
| 4/1 - 6/30    |                 | \$27,726                | \$30,113 (+9%)          | \$40,368 (+34%)         | \$47,111 (+17%)         |
| 7/1 - 9/30    | \$44,564        | \$53,676 (+20%)         | \$64,554 (+20%)         | \$74,869 (+16%)         | \$102,678 (+37%)        |
| 10/1 -12/31   | \$16,336        | \$19,642 (+20%)         | \$24,360 (+24%)         | \$24,215 (-1%)          | \$32,305 (+33%)         |
| <b>Total:</b> | <b>\$60,900</b> | <b>\$129,278 (+20%)</b> | <b>\$156,278 (+21%)</b> | <b>\$183,789 (+18%)</b> | <b>\$235,306 (+28%)</b> |

|               | <u>1992</u>             | <u>1993</u>             | <u>1994</u>             | <u>1995</u>            | <u>1996</u>            |
|---------------|-------------------------|-------------------------|-------------------------|------------------------|------------------------|
| 1/1 - 3/31    | \$56,483 (+6%)          | \$61,585 (+9%)          | \$47,918 (-22%)         | \$47,942 (+0%)         | \$39,672 (-17%)        |
| 4/1 - 6/30    | \$57,183 (+21%)         | \$70,053 (+23%)         | \$57,129 (-18%)         | \$53,387 (-7%)         | \$56,711 (+6%)         |
| 7/1 - 9/30    | \$131,589 (+28%)        | \$145,085 (+10%)        | \$143,318 (-1%)         | \$163,598 (+14%)       | \$164,475 (+1%)        |
| 10/1 -12/31   | \$40,842 (+26%)         | \$39,889 (-2%)          | \$36,032 (-10%)         | \$35,764 (-1%)         | \$32,025 (-10%)        |
| <b>Total:</b> | <b>\$286,097 (+22%)</b> | <b>\$316,611 (+11%)</b> | <b>\$284,397 (-10%)</b> | <b>\$300,691 (+6%)</b> | <b>\$292,883 (-3%)</b> |

|               | <u>1997</u>            | <u>1998</u>            | <u>1999</u>            | <u>2000</u>            | <u>2001</u>            |
|---------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31    | \$41,635 (+5%)         | \$40,091 (-4%)         | \$42,297 (+6%)         | \$53,239 (+26%)        | \$53,977 (+1%)         |
| 4/1 - 6/30    | \$56,732 (+0%)         | \$57,802 (+2%)         | \$63,271 (+9%)         | \$69,131 (+9%)         | \$66,569 (-4%)         |
| 7/1 - 9/30    | \$171,642 (+4%)        | \$173,405 (+1%)        | \$181,993 (+5%)        | \$190,565 (+5%)        | \$190,882 (+0%)        |
| 10/1 -12/31   | \$35,092 (+10%)        | \$32,300 (-8%)         | \$40,569 (+26%)        | \$41,125 (+1%)         | \$40,962 (-0%)         |
| <b>Total:</b> | <b>\$305,101 (+4%)</b> | <b>\$303,598 (-0%)</b> | <b>\$328,130 (+8%)</b> | <b>\$354,060 (+8%)</b> | <b>\$352,390 (-0%)</b> |

|               | <u>2002</u>            | <u>2003</u>            | <u>2004</u>             | <u>2005</u>            | <u>2006</u>             |
|---------------|------------------------|------------------------|-------------------------|------------------------|-------------------------|
| 1/1 - 3/31    | \$47,874 (-11%)        | \$51,819 (+8%)         | \$53,491 (+3%)          | \$55,015 (+3%)         | \$62,114 (+13%)         |
| 4/1 - 6/30    | \$70,145 (+5%)         | \$78,523 (+12%)        | \$83,493 (+6%)          | \$94,634 (+13%)        | \$103,620 (+9%)         |
| 7/1 - 9/30    | \$203,793 (+7%)        | \$198,494 (-3%)        | \$228,632 (+15%)        | \$242,482 (+6%)        | \$288,194 (+19%)        |
| 10/1 -12/31   | \$40,831 (-0%)         | \$49,397 (+21%)        | \$54,488 (+10%)         | \$59,604 (+9%)         | \$70,722 (+19%)         |
| <b>Total:</b> | <b>\$362,642 (+3%)</b> | <b>\$378,232 (+4%)</b> | <b>\$420,104 (+11%)</b> | <b>\$451,734 (+8%)</b> | <b>\$524,650 (+16%)</b> |

|               | <u>2007</u>             | <u>2008</u>            | <u>2009</u>             | <u>2010</u>             | <u>2011</u>            |
|---------------|-------------------------|------------------------|-------------------------|-------------------------|------------------------|
| 1/1 - 3/31    | \$64,989 (+5%)          | \$78,757 (+21%)        | \$63,046 (-20%)         | \$65,629 (+4%)          | \$75,479 (+15%)        |
| 4/1 - 6/30    | \$115,245 (+11%)        | \$112,082 (-3%)        | \$98,104 (-12%)         | \$107,765 (+10%)        | \$104,822 (-3%)        |
| 7/1 - 9/30    | \$316,016 (+10%)        | \$330,749 (+5%)        | \$283,003 (-14%)        | \$324,254 (+15%)        | \$360,552 (+11%)       |
| 10/1 -12/31   | \$78,487 (+11%)         | \$61,490 (-22%)        | \$55,645 (-10%)         | \$65,377 (+17%)         | \$70,920 (+8%)         |
| <b>Total:</b> | <b>\$574,737 (+10%)</b> | <b>\$583,078 (+1%)</b> | <b>\$499,798 (-14%)</b> | <b>\$563,024 (+13%)</b> | <b>\$611,772 (+9%)</b> |

|               | <u>2012</u>            | <u>2013</u>             | <u>2014</u>            | <u>2015</u>            | <u>2016</u>             |
|---------------|------------------------|-------------------------|------------------------|------------------------|-------------------------|
| 1/1 - 3/31    | \$80,440 (+7%)         | \$104,050 (+29%)        | \$115,683 (+11%)       | \$117,988 (+2%)        | \$111,980 (-5%)         |
| 4/1 - 6/30    | \$119,703 (+14%)       | \$142,018 (+19%)        | \$141,492 (-0%)        | \$158,362 (+12%)       | \$177,045 (+12%)        |
| 7/1 - 9/30    | \$383,987 (+6%)        | \$431,187 (+12%)        | \$447,030 (+4%)        | \$438,690 (-2%)        | \$551,892 (+26%)        |
| 10/1 -12/31   | \$81,416 (+15%)        | \$93,746 (+15%)         | \$104,524 (+11%)       | \$94,311 (-10%)        | \$120,443 (+28%)        |
| <b>Total:</b> | <b>\$665,546 (+9%)</b> | <b>\$771,001 (+16%)</b> | <b>\$808,729 (+5%)</b> | <b>\$809,351 (+0%)</b> | <b>\$961,360 (+19%)</b> |

|               | <u>2017</u>               | <u>2018</u>             | <u>2019</u>      | <u>2020</u>      | <u>2021</u>      |
|---------------|---------------------------|-------------------------|------------------|------------------|------------------|
| 1/1 - 3/31    | \$134,928 (+20%)          | \$161,140 (+19%)        | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 4/1 - 6/30    | \$209,330 (+18%)          | \$0 (+0%)               | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 7/1 - 9/30    | \$638,782 (+16%)          | \$0 (+0%)               | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| 10/1 -12/31   | \$129,467 (+7%)           | \$0 (+0%)               | \$0 (+0%)        | \$0 (+0%)        | \$0 (+0%)        |
| <b>Total:</b> | <b>\$1,112,507 (+16%)</b> | <b>\$161,140 (+19%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> | <b>\$0 (+0%)</b> |