

STATE OF MONTANA
Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | | <u>1988</u> | | <u>1989</u> | | <u>1990</u> | | <u>1991</u> |
|---------------|--------------------|--|---------------------------|--|---------------------------|--|---------------------------|--|---------------------------|
| 1/1 - 3/31 | | | \$864,768 | | \$982,970 (+14%) | | \$1,092,860 (+11%) | | \$1,226,208 (+12%) |
| 4/1 - 6/30 | | | \$1,164,656 | | \$1,297,281 (+11%) | | \$1,441,836 (+11%) | | \$1,621,848 (+12%) |
| 7/1 - 9/30 | \$1,778,775 | | \$1,975,292 (+11%) | | \$2,201,085 (+11%) | | \$2,513,825 (+14%) | | \$2,909,536 (+16%) |
| 10/1 -12/31 | \$776,874 | | \$873,935 (+12%) | | \$963,269 (+10%) | | \$1,013,551 (+5%) | | \$1,171,868 (+16%) |
| Total: | \$2,555,649 | | \$4,878,650 (+11%) | | \$5,444,605 (+12%) | | \$6,062,072 (+11%) | | \$6,929,460 (+14%) |

| | <u>1992</u> | | <u>1993</u> | | <u>1994</u> | | <u>1995</u> | | <u>1996</u> |
|---------------|--------------------------|--|--------------------------|--|--------------------------|--|--------------------------|--|--------------------------|
| 1/1 - 3/31 | \$1,405,094 (+15%) | | \$1,459,098 (+4%) | | \$1,487,405 (+2%) | | \$1,567,965 (+5%) | | \$1,683,090 (+7%) |
| 4/1 - 6/30 | \$1,792,861 (+11%) | | \$1,938,881 (+8%) | | \$1,992,399 (+3%) | | \$2,105,842 (+6%) | | \$2,196,825 (+4%) |
| 7/1 - 9/30 | \$3,179,477 (+9%) | | \$3,523,651 (+11%) | | \$3,657,391 (+4%) | | \$3,942,774 (+8%) | | \$4,028,317 (+2%) |
| 10/1 -12/31 | \$1,205,881 (+3%) | | \$1,313,850 (+9%) | | \$1,408,631 (+7%) | | \$1,480,768 (+5%) | | \$1,498,981 (+1%) |
| Total: | \$7,583,313 (+9%) | | \$8,235,480 (+9%) | | \$8,545,826 (+4%) | | \$9,097,349 (+6%) | | \$9,407,212 (+3%) |

| | <u>1997</u> | | <u>1998</u> | | <u>1999</u> | | <u>2000</u> | | <u>2001</u> |
|---------------|--------------------------|--|---------------------------|--|---------------------------|--|---------------------------|--|---------------------------|
| 1/1 - 3/31 | \$1,746,960 (+4%) | | \$1,778,367 (+2%) | | \$1,901,579 (+7%) | | \$2,122,822 (+12%) | | \$2,225,885 (+5%) |
| 4/1 - 6/30 | \$2,221,045 (+1%) | | \$2,378,998 (+7%) | | \$2,490,835 (+5%) | | \$2,636,218 (+6%) | | \$2,703,921 (+3%) |
| 7/1 - 9/30 | \$4,279,525 (+6%) | | \$4,477,284 (+5%) | | \$4,628,661 (+3%) | | \$4,768,775 (+3%) | | \$4,828,453 (+1%) |
| 10/1 -12/31 | \$1,553,064 (+4%) | | \$1,615,294 (+4%) | | \$1,681,592 (+4%) | | \$1,781,055 (+6%) | | \$1,857,551 (+4%) |
| Total: | \$9,800,593 (+4%) | | \$10,249,943 (+5%) | | \$10,702,667 (+4%) | | \$11,308,871 (+6%) | | \$11,615,810 (+3%) |

| | <u>2002</u> | | <u>2003</u> | | <u>2004</u> | | <u>2005</u> | | <u>2006</u> |
|---------------|---------------------------|--|---------------------------|--|---------------------------|--|---------------------------|--|----------------------------|
| 1/1 - 3/31 | \$2,299,449 (+3%) | | \$2,233,904 (-3%) | | \$2,397,962 (+7%) | | \$2,529,452 (+5%) | | \$2,791,852 (+10%) |
| 4/1 - 6/30 | \$3,046,451 (+13%) | | \$2,977,893 (-2%) | | \$3,182,362 (+7%) | | \$3,476,198 (+9%) | | \$3,757,351 (+8%) |
| 7/1 - 9/30 | \$5,177,793 (+7%) | | \$5,381,443 (+4%) | | \$5,673,641 (+5%) | | \$6,244,250 (+10%) | | \$6,858,101 (+10%) |
| 10/1 -12/31 | \$1,898,648 (+2%) | | \$2,018,325 (+6%) | | \$2,170,824 (+8%) | | \$2,379,719 (+10%) | | \$2,711,349 (+14%) |
| Total: | \$12,422,340 (+7%) | | \$12,611,566 (+2%) | | \$13,424,789 (+6%) | | \$14,629,619 (+9%) | | \$16,118,652 (+10%) |

| | <u>2007</u> | | <u>2008</u> | | <u>2009</u> | | <u>2010</u> | | <u>2011</u> |
|---------------|----------------------------|--|---------------------------|--|---------------------------|--|---------------------------|--|---------------------------|
| 1/1 - 3/31 | \$3,056,377 (+9%) | | \$3,346,472 (+9%) | | \$2,958,645 (-12%) | | \$2,876,459 (-3%) | | \$3,218,844 (+12%) |
| 4/1 - 6/30 | \$4,285,479 (+14%) | | \$4,496,795 (+5%) | | \$4,165,802 (-7%) | | \$4,441,809 (+7%) | | \$4,604,715 (+4%) |
| 7/1 - 9/30 | \$7,647,039 (+12%) | | \$7,710,880 (+1%) | | \$7,397,218 (-4%) | | \$8,411,240 (+14%) | | \$8,996,232 (+7%) |
| 10/1 -12/31 | \$2,977,332 (+10%) | | \$2,818,847 (-5%) | | \$2,679,927 (-5%) | | \$2,969,152 (+11%) | | \$3,272,133 (+10%) |
| Total: | \$17,966,228 (+11%) | | \$18,372,994 (+2%) | | \$17,201,592 (-6%) | | \$18,698,660 (+9%) | | \$20,091,923 (+7%) |

| | <u>2012</u> | | <u>2013</u> | | <u>2014</u> | | <u>2015</u> | | <u>2016</u> |
|---------------|----------------------------|--|---------------------------|--|----------------------------|--|---------------------------|--|---------------------------|
| 1/1 - 3/31 | \$3,536,530 (+10%) | | \$3,858,015 (+9%) | | \$4,111,789 (+7%) | | \$4,472,342 (+9%) | | \$4,514,862 (+1%) |
| 4/1 - 6/30 | \$5,261,618 (+14%) | | \$5,651,985 (+7%) | | \$6,310,517 (+12%) | | \$6,755,003 (+7%) | | \$7,328,565 (+8%) |
| 7/1 - 9/30 | \$9,842,968 (+9%) | | \$10,539,258 (+7%) | | \$11,502,396 (+9%) | | \$12,158,820 (+6%) | | \$13,121,214 (+8%) |
| 10/1 -12/31 | \$3,623,664 (+11%) | | \$3,641,726 (+0%) | | \$4,177,921 (+15%) | | \$4,244,673 (+2%) | | \$4,403,274 (+4%) |
| Total: | \$22,264,780 (+11%) | | \$23,690,983 (+6%) | | \$26,102,622 (+10%) | | \$27,630,837 (+6%) | | \$29,367,915 (+6%) |

| | <u>2017</u> | | <u>2018</u> | | <u>2019</u> | | <u>2020</u> | | <u>2021</u> |
|---------------|---------------------------|--|---------------------------|--|------------------|--|------------------|--|------------------|
| 1/1 - 3/31 | \$4,824,970 (+7%) | | \$5,191,045 (+8%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| 4/1 - 6/30 | \$7,775,404 (+6%) | | \$8,259,261 (+6%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| 7/1 - 9/30 | \$13,835,726 (+5%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| 10/1 -12/31 | \$4,502,042 (+2%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| Total: | \$30,938,142 (+5%) | | \$13,450,306 (+7%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |

CENTRAL MONTANA
Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| 1/1 - 3/31 | | \$110,826 | \$133,745 (+21%) | \$141,722 (+6%) | \$156,364 (+10%) |
| 4/1 - 6/30 | | \$157,088 | \$179,053 (+14%) | \$197,761 (+10%) | \$225,981 (+14%) |
| 7/1 - 9/30 | \$198,343 | \$232,414 (+17%) | \$255,024 (+10%) | \$292,873 (+15%) | \$332,368 (+13%) |
| 10/1 -12/31 | \$123,318 | \$140,787 (+14%) | \$159,324 (+13%) | \$174,136 (+9%) | \$199,596 (+15%) |
| Total: | \$321,661 | \$641,115 (+16%) | \$727,146 (+13%) | \$806,491 (+11%) | \$914,309 (+13%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$177,471 (+13%) | \$162,275 (-9%) | \$168,459 (+4%) | \$169,466 (+1%) | \$178,611 (+5%) |
| 4/1 - 6/30 | \$231,292 (+2%) | \$242,114 (+5%) | \$224,904 (-7%) | \$237,655 (+6%) | \$242,062 (+2%) |
| 7/1 - 9/30 | \$344,618 (+4%) | \$339,844 (-1%) | \$322,917 (-5%) | \$351,348 (+9%) | \$350,486 (-0%) |
| 10/1 -12/31 | \$186,132 (-7%) | \$187,325 (+1%) | \$180,389 (-4%) | \$198,374 (+10%) | \$201,482 (+2%) |
| Total: | \$939,514 (+3%) | \$931,557 (-1%) | \$896,669 (-4%) | \$956,843 (+7%) | \$972,641 (+2%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31 | \$173,040 (-3%) | \$184,079 (+6%) | \$185,668 (+1%) | \$192,562 (+4%) | \$200,117 (+4%) |
| 4/1 - 6/30 | \$247,492 (+2%) | \$253,359 (+2%) | \$257,777 (+2%) | \$265,541 (+3%) | \$281,575 (+6%) |
| 7/1 - 9/30 | \$362,717 (+3%) | \$360,855 (-1%) | \$353,108 (-2%) | \$387,241 (+10%) | \$365,703 (-6%) |
| 10/1 -12/31 | \$203,541 (+1%) | \$203,826 (+0%) | \$208,877 (+2%) | \$221,354 (+6%) | \$220,467 (-0%) |
| Total: | \$986,791 (+1%) | \$1,002,119 (+2%) | \$1,005,431 (+0%) | \$1,066,697 (+6%) | \$1,067,863 (+0%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|--------------------------|--------------------------|--------------------------|--------------------------|---------------------------|
| 1/1 - 3/31 | \$219,060 (+9%) | \$214,436 (-2%) | \$233,730 (+9%) | \$242,716 (+4%) | \$268,582 (+11%) |
| 4/1 - 6/30 | \$299,288 (+6%) | \$300,020 (+0%) | \$300,753 (+0%) | \$342,713 (+14%) | \$370,839 (+8%) |
| 7/1 - 9/30 | \$412,081 (+13%) | \$422,309 (+2%) | \$428,586 (+1%) | \$469,829 (+10%) | \$515,441 (+10%) |
| 10/1 -12/31 | \$234,757 (+6%) | \$241,252 (+3%) | \$261,137 (+8%) | \$270,971 (+4%) | \$307,399 (+13%) |
| Total: | \$1,165,186 (+9%) | \$1,178,017 (+1%) | \$1,224,206 (+4%) | \$1,326,229 (+8%) | \$1,462,261 (+10%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|---------------------------|--------------------------|--------------------------|---------------------------|--------------------------|
| 1/1 - 3/31 | \$285,842 (+6%) | \$346,091 (+21%) | \$339,755 (-2%) | \$345,553 (+2%) | \$385,052 (+11%) |
| 4/1 - 6/30 | \$398,910 (+8%) | \$469,702 (+18%) | \$443,805 (-6%) | \$460,108 (+4%) | \$499,364 (+9%) |
| 7/1 - 9/30 | \$575,779 (+12%) | \$603,533 (+5%) | \$578,851 (-4%) | \$674,412 (+17%) | \$729,493 (+8%) |
| 10/1 -12/31 | \$381,231 (+24%) | \$374,117 (-2%) | \$347,331 (-7%) | \$405,418 (+17%) | \$442,802 (+9%) |
| Total: | \$1,641,761 (+12%) | \$1,793,442 (+9%) | \$1,709,742 (-5%) | \$1,885,491 (+10%) | \$2,056,710 (+9%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31 | \$418,916 (+9%) | \$411,710 (-2%) | \$426,630 (+4%) | \$430,601 (+1%) | \$438,312 (+2%) |
| 4/1 - 6/30 | \$568,345 (+14%) | \$559,544 (-2%) | \$574,069 (+3%) | \$551,886 (-4%) | \$569,543 (+3%) |
| 7/1 - 9/30 | \$782,392 (+7%) | \$747,797 (-4%) | \$765,595 (+2%) | \$744,395 (-3%) | \$757,565 (+2%) |
| 10/1 -12/31 | \$474,842 (+7%) | \$445,792 (-6%) | \$472,544 (+6%) | \$444,091 (-6%) | \$423,407 (-5%) |
| Total: | \$2,244,495 (+9%) | \$2,164,844 (-4%) | \$2,238,837 (+3%) | \$2,170,972 (-3%) | \$2,188,826 (+1%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|--------------------------|--------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$451,943 (+3%) | \$433,423 (-4%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$570,044 (+0%) | \$573,916 (+1%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$769,081 (+2%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$433,009 (+2%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$2,224,077 (+2%) | \$1,007,339 (-1%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

GLACIER COUNTRY
Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| 1/1 - 3/31 | | \$232,246 | \$270,521 (+16%) | \$297,638 (+10%) | \$331,992 (+12%) |
| 4/1 - 6/30 | | \$339,539 | \$373,659 (+10%) | \$420,945 (+13%) | \$491,800 (+17%) |
| 7/1 - 9/30 | \$598,602 | \$682,862 (+14%) | \$781,848 (+14%) | \$889,180 (+14%) | \$1,032,991 (+16%) |
| 10/1 -12/31 | \$191,742 | \$228,026 (+19%) | \$245,985 (+8%) | \$263,122 (+7%) | \$302,393 (+15%) |
| Total: | \$790,343 | \$1,482,673 (+15%) | \$1,672,013 (+13%) | \$1,870,884 (+12%) | \$2,159,176 (+15%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|---------------------------|---------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31 | \$375,224 (+13%) | \$406,307 (+8%) | \$377,501 (-7%) | \$385,330 (+2%) | \$374,764 (-3%) |
| 4/1 - 6/30 | \$547,364 (+11%) | \$640,441 (+17%) | \$618,029 (-3%) | \$623,569 (+1%) | \$661,515 (+6%) |
| 7/1 - 9/30 | \$1,176,238 (+14%) | \$1,315,568 (+12%) | \$1,332,429 (+1%) | \$1,414,152 (+6%) | \$1,424,708 (+1%) |
| 10/1 -12/31 | \$320,144 (+6%) | \$353,666 (+10%) | \$381,603 (+8%) | \$383,966 (+1%) | \$380,938 (-1%) |
| Total: | \$2,418,971 (+12%) | \$2,715,981 (+12%) | \$2,709,563 (-0%) | \$2,807,017 (+4%) | \$2,841,925 (+1%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31 | \$371,837 (-1%) | \$385,412 (+4%) | \$410,637 (+7%) | \$480,487 (+17%) | \$487,210 (+1%) |
| 4/1 - 6/30 | \$640,528 (-3%) | \$714,789 (+12%) | \$738,753 (+3%) | \$807,090 (+9%) | \$806,696 (-0%) |
| 7/1 - 9/30 | \$1,508,891 (+6%) | \$1,608,966 (+7%) | \$1,633,118 (+2%) | \$1,714,600 (+5%) | \$1,767,030 (+3%) |
| 10/1 -12/31 | \$378,256 (-1%) | \$394,971 (+4%) | \$455,757 (+15%) | \$476,745 (+5%) | \$480,550 (+1%) |
| Total: | \$2,899,513 (+2%) | \$3,104,138 (+7%) | \$3,238,266 (+4%) | \$3,478,923 (+7%) | \$3,541,486 (+2%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|--------------------------|--------------------------|---------------------------|--------------------------|---------------------------|
| 1/1 - 3/31 | \$434,276 (-11%) | \$435,119 (+0%) | \$539,388 (+24%) | \$540,825 (+0%) | \$602,301 (+11%) |
| 4/1 - 6/30 | \$831,345 (+3%) | \$908,601 (+9%) | \$966,168 (+6%) | \$1,062,068 (+10%) | \$1,141,643 (+7%) |
| 7/1 - 9/30 | \$1,896,165 (+7%) | \$1,908,121 (+1%) | \$2,096,381 (+10%) | \$2,315,882 (+10%) | \$2,501,124 (+8%) |
| 10/1 -12/31 | \$500,009 (+4%) | \$516,193 (+3%) | \$580,683 (+12%) | \$624,687 (+8%) | \$734,366 (+18%) |
| Total: | \$3,661,794 (+3%) | \$3,768,033 (+3%) | \$4,182,621 (+11%) | \$4,543,463 (+9%) | \$4,979,434 (+10%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31 | \$678,977 (+13%) | \$751,333 (+11%) | \$643,940 (-14%) | \$649,145 (+1%) | \$694,007 (+7%) |
| 4/1 - 6/30 | \$1,280,312 (+12%) | \$1,356,614 (+6%) | \$1,206,026 (-11%) | \$1,267,634 (+5%) | \$1,242,530 (-2%) |
| 7/1 - 9/30 | \$2,772,259 (+11%) | \$2,827,399 (+2%) | \$2,652,570 (-6%) | \$2,986,965 (+13%) | \$3,141,278 (+5%) |
| 10/1 -12/31 | \$784,882 (+7%) | \$742,881 (-5%) | \$689,308 (-7%) | \$729,729 (+6%) | \$763,388 (+5%) |
| Total: | \$5,516,431 (+11%) | \$5,678,227 (+3%) | \$5,191,844 (-9%) | \$5,633,473 (+9%) | \$5,841,204 (+4%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|---------------------------|---------------------------|--------------------------|--------------------------|---------------------------|
| 1/1 - 3/31 | \$719,532 (+4%) | \$815,654 (+13%) | \$865,646 (+6%) | \$921,392 (+6%) | \$931,749 (+1%) |
| 4/1 - 6/30 | \$1,369,193 (+10%) | \$1,543,684 (+13%) | \$1,626,411 (+5%) | \$1,823,026 (+12%) | \$2,037,244 (+12%) |
| 7/1 - 9/30 | \$3,501,573 (+11%) | \$3,841,865 (+10%) | \$4,090,212 (+6%) | \$4,231,163 (+3%) | \$4,704,948 (+11%) |
| 10/1 -12/31 | \$846,317 (+11%) | \$881,410 (+4%) | \$960,111 (+9%) | \$974,067 (+1%) | \$1,085,646 (+11%) |
| Total: | \$6,436,615 (+10%) | \$7,082,613 (+10%) | \$7,542,381 (+6%) | \$7,949,649 (+5%) | \$8,759,587 (+10%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|--------------------------|---------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$993,608 (+7%) | \$1,063,477 (+7%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$2,198,799 (+8%) | \$2,493,219 (+13%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$5,222,914 (+11%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$1,126,851 (+4%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$9,542,172 (+9%) | \$3,556,696 (+11%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

MISSOURI RIVER COUNTRY
Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|-----------------|------------------------|------------------------|-------------------------|-------------------------|
| 1/1 - 3/31 | | \$22,997 | \$20,873 (-9%) | \$23,107 (+11%) | \$24,938 (+8%) |
| 4/1 - 6/30 | | \$33,208 | \$33,923 (+2%) | \$38,214 (+13%) | \$41,369 (+8%) |
| 7/1 - 9/30 | \$40,393 | \$41,372 (+2%) | \$44,912 (+9%) | \$49,161 (+9%) | \$56,364 (+15%) |
| 10/1 -12/31 | \$28,777 | \$28,127 (-2%) | \$31,211 (+11%) | \$32,889 (+5%) | \$39,213 (+19%) |
| Total: | \$69,170 | \$125,704 (+0%) | \$130,919 (+4%) | \$143,371 (+10%) | \$161,884 (+13%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$28,424 (+14%) | \$27,258 (-4%) | \$27,224 (-0%) | \$28,221 (+4%) | \$31,042 (+10%) |
| 4/1 - 6/30 | \$44,944 (+9%) | \$45,024 (+0%) | \$45,900 (+2%) | \$46,737 (+2%) | \$50,879 (+9%) |
| 7/1 - 9/30 | \$55,892 (-1%) | \$60,708 (+9%) | \$61,985 (+2%) | \$62,772 (+1%) | \$64,664 (+3%) |
| 10/1 -12/31 | \$37,525 (-4%) | \$44,190 (+18%) | \$45,612 (+3%) | \$49,783 (+9%) | \$47,516 (-5%) |
| Total: | \$166,785 (+3%) | \$177,180 (+6%) | \$180,722 (+2%) | \$187,512 (+4%) | \$194,100 (+4%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|------------------------|------------------------|------------------------|-------------------------|------------------------|
| 1/1 - 3/31 | \$33,424 (+8%) | \$31,451 (-6%) | \$26,027 (-17%) | \$31,257 (+20%) | \$33,806 (+8%) |
| 4/1 - 6/30 | \$53,678 (+6%) | \$50,647 (-6%) | \$46,446 (-8%) | \$51,299 (+10%) | \$48,561 (-5%) |
| 7/1 - 9/30 | \$72,216 (+12%) | \$68,660 (-5%) | \$65,891 (-4%) | \$70,848 (+8%) | \$68,477 (-3%) |
| 10/1 -12/31 | \$47,315 (-0%) | \$45,044 (-5%) | \$45,019 (-0%) | \$48,719 (+8%) | \$50,719 (+4%) |
| Total: | \$206,633 (+6%) | \$195,802 (-5%) | \$183,383 (-6%) | \$202,123 (+10%) | \$201,563 (-0%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|------------------------|-------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$33,145 (-2%) | \$38,934 (+17%) | \$38,880 (-0%) | \$42,676 (+10%) | \$48,544 (+14%) |
| 4/1 - 6/30 | \$55,067 (+13%) | \$63,307 (+15%) | \$64,085 (+1%) | \$66,275 (+3%) | \$71,574 (+8%) |
| 7/1 - 9/30 | \$73,278 (+7%) | \$80,017 (+9%) | \$85,534 (+7%) | \$92,491 (+8%) | \$91,779 (-1%) |
| 10/1 -12/31 | \$54,695 (+8%) | \$60,235 (+10%) | \$63,410 (+5%) | \$69,435 (+10%) | \$70,775 (+2%) |
| Total: | \$216,185 (+7%) | \$242,493 (+12%) | \$251,908 (+4%) | \$270,876 (+8%) | \$282,672 (+4%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| 1/1 - 3/31 | \$49,064 (+1%) | \$56,591 (+15%) | \$62,114 (+10%) | \$63,770 (+3%) | \$81,628 (+28%) |
| 4/1 - 6/30 | \$79,807 (+12%) | \$81,171 (+2%) | \$82,026 (+1%) | \$99,657 (+21%) | \$108,426 (+9%) |
| 7/1 - 9/30 | \$92,964 (+1%) | \$104,135 (+12%) | \$105,296 (+1%) | \$129,811 (+23%) | \$142,892 (+10%) |
| 10/1 -12/31 | \$75,664 (+7%) | \$84,648 (+12%) | \$83,257 (-2%) | \$102,163 (+23%) | \$118,306 (+16%) |
| Total: | \$297,498 (+5%) | \$326,546 (+10%) | \$332,692 (+2%) | \$395,401 (+19%) | \$451,252 (+14%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|-------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| 1/1 - 3/31 | \$101,962 (+25%) | \$182,303 (+79%) | \$141,157 (-23%) | \$134,608 (-5%) | \$90,245 (-33%) |
| 4/1 - 6/30 | \$168,618 (+56%) | \$191,826 (+14%) | \$204,469 (+7%) | \$181,744 (-11%) | \$134,716 (-26%) |
| 7/1 - 9/30 | \$244,766 (+71%) | \$237,419 (-3%) | \$261,947 (+10%) | \$210,123 (-20%) | \$170,250 (-19%) |
| 10/1 -12/31 | \$204,786 (+73%) | \$203,924 (-0%) | \$224,738 (+10%) | \$154,515 (-31%) | \$121,580 (-21%) |
| Total: | \$720,132 (+60%) | \$815,471 (+13%) | \$832,312 (+2%) | \$680,991 (-18%) | \$516,946 (-24%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|------------------------|------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$77,947 (-14%) | \$72,631 (-7%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$133,170 (-1%) | \$125,999 (-5%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$151,099 (-11%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$107,401 (-12%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$469,618 (-9%) | \$198,630 (-6%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

SOUTHEAST MONTANA
Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | | <u>1988</u> | | <u>1989</u> | | <u>1990</u> | | <u>1991</u> | |
|---------------|------------------|--|--------------------|--------------|--------------|--------------|--------------------|--------------|--------------------|---------------|
| 1/1 - 3/31 | | | \$2,238,837 | | #REF! | #REF! | \$205,197 | #REF! | \$201,548 | (-2%) |
| 4/1 - 6/30 | | | \$253,897 | | \$278,631 | (+10%) | \$292,437 | (+5%) | \$324,333 | (+11%) |
| 7/1 - 9/30 | \$309,468 | | \$332,896 | (+8%) | \$358,200 | (+8%) | \$384,619 | (+7%) | \$456,901 | (+19%) |
| 10/1 -12/31 | \$185,005 | | \$201,547 | (+9%) | \$212,543 | (+5%) | \$218,308 | (+3%) | \$248,152 | (+14%) |
| Total: | \$494,473 | | \$3,027,177 | (+8%) | #REF! | #REF! | \$1,100,560 | #REF! | \$1,230,934 | (+12%) |

| | <u>1992</u> | | <u>1993</u> | | <u>1994</u> | | <u>1995</u> | | <u>1996</u> | |
|---------------|--------------------|--------------|--------------------|--------------|--------------------|---------------|--------------------|--------------|--------------------|--------------|
| 1/1 - 3/31 | \$233,431 | (+16%) | \$219,962 | (-6%) | \$242,571 | (+10%) | \$257,552 | (+6%) | \$288,342 | (+12%) |
| 4/1 - 6/30 | \$345,646 | (+7%) | \$345,975 | (+0%) | \$379,588 | (+10%) | \$403,190 | (+6%) | \$447,609 | (+11%) |
| 7/1 - 9/30 | \$424,648 | (-7%) | \$479,943 | (+13%) | \$524,783 | (+9%) | \$548,049 | (+4%) | \$581,318 | (+6%) |
| 10/1 -12/31 | \$238,207 | (-4%) | \$267,387 | (+12%) | \$296,085 | (+11%) | \$319,594 | (+8%) | \$333,184 | (+4%) |
| Total: | \$1,241,932 | (+1%) | \$1,313,268 | (+6%) | \$1,443,026 | (+10%) | \$1,528,385 | (+6%) | \$1,650,453 | (+8%) |

| | <u>1997</u> | | <u>1998</u> | | <u>1999</u> | | <u>2000</u> | | <u>2001</u> | |
|---------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|
| 1/1 - 3/31 | \$291,037 | (+1%) | \$304,279 | (+5%) | \$321,419 | (+6%) | \$348,991 | (+9%) | \$373,935 | (+7%) |
| 4/1 - 6/30 | \$439,965 | (-2%) | \$471,957 | (+7%) | \$483,002 | (+2%) | \$496,506 | (+3%) | \$561,178 | (+13%) |
| 7/1 - 9/30 | \$573,126 | (-1%) | \$600,954 | (+5%) | \$615,743 | (+2%) | \$677,158 | (+10%) | \$680,091 | (+0%) |
| 10/1 -12/31 | \$334,562 | (+0%) | \$353,022 | (+6%) | \$349,372 | (-1%) | \$371,712 | (+6%) | \$421,072 | (+13%) |
| Total: | \$1,638,689 | (-1%) | \$1,730,212 | (+6%) | \$1,769,536 | (+2%) | \$1,894,367 | (+7%) | \$2,036,277 | (+7%) |

| | <u>2002</u> | | <u>2003</u> | | <u>2004</u> | | <u>2005</u> | | <u>2006</u> | |
|---------------|--------------------|---------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|---------------|
| 1/1 - 3/31 | \$434,347 | (+16%) | \$388,462 | (-11%) | \$414,927 | (+7%) | \$429,106 | (+3%) | \$475,244 | (+11%) |
| 4/1 - 6/30 | \$740,307 | (+32%) | \$605,343 | (-18%) | \$608,649 | (+1%) | \$648,558 | (+7%) | \$704,545 | (+9%) |
| 7/1 - 9/30 | \$705,031 | (+4%) | \$734,740 | (+4%) | \$740,188 | (+1%) | \$778,089 | (+5%) | \$902,956 | (+16%) |
| 10/1 -12/31 | \$413,039 | (-2%) | \$440,771 | (+7%) | \$450,200 | (+2%) | \$490,048 | (+9%) | \$551,972 | (+13%) |
| Total: | \$2,292,724 | (+13%) | \$2,169,317 | (-5%) | \$2,213,964 | (+2%) | \$2,345,800 | (+6%) | \$2,634,716 | (+12%) |

| | <u>2007</u> | | <u>2008</u> | | <u>2009</u> | | <u>2010</u> | | <u>2011</u> | |
|---------------|--------------------|---------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|---------------|
| 1/1 - 3/31 | \$514,741 | (+8%) | \$572,888 | (+11%) | \$570,591 | (-0%) | \$566,618 | (-1%) | \$608,704 | (+7%) |
| 4/1 - 6/30 | \$809,655 | (+15%) | \$845,422 | (+4%) | \$835,282 | (-1%) | \$851,454 | (+2%) | \$948,137 | (+11%) |
| 7/1 - 9/30 | \$1,036,637 | (+15%) | \$1,028,191 | (-1%) | \$995,927 | (-3%) | \$1,109,459 | (+11%) | \$1,367,149 | (+23%) |
| 10/1 -12/31 | \$621,935 | (+13%) | \$615,894 | (-1%) | \$582,669 | (-5%) | \$661,517 | (+14%) | \$803,828 | (+22%) |
| Total: | \$2,982,968 | (+13%) | \$3,062,394 | (+3%) | \$2,984,468 | (-3%) | \$3,189,047 | (+7%) | \$3,727,818 | (+17%) |

| | <u>2012</u> | | <u>2013</u> | | <u>2014</u> | | <u>2015</u> | | <u>2016</u> | |
|---------------|--------------------|--------------|--------------------|--------------|--------------------|---------------|--------------------|--------------|--------------------|--------------|
| 1/1 - 3/31 | \$765,742 | (+26%) | \$752,374 | (-2%) | \$833,843 | (+11%) | \$883,663 | (+6%) | \$772,232 | (-13%) |
| 4/1 - 6/30 | \$1,102,260 | (+16%) | \$1,143,804 | (+4%) | \$1,302,844 | (+14%) | \$1,238,747 | (-5%) | \$1,263,192 | (+2%) |
| 7/1 - 9/30 | \$1,348,030 | (-1%) | \$1,332,369 | (-1%) | \$1,567,404 | (+18%) | \$1,604,697 | (+2%) | \$1,579,678 | (-2%) |
| 10/1 -12/31 | \$835,800 | (+4%) | \$833,318 | (-0%) | \$978,615 | (+17%) | \$885,629 | (-10%) | \$861,364 | (-3%) |
| Total: | \$4,051,832 | (+9%) | \$4,061,865 | (+0%) | \$4,682,705 | (+15%) | \$4,612,736 | (-1%) | \$4,476,466 | (-3%) |

| | <u>2017</u> | | <u>2018</u> | | <u>2019</u> | | <u>2020</u> | | <u>2021</u> | |
|---------------|--------------------|--------------|--------------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|
| 1/1 - 3/31 | \$813,074 | (+5%) | \$793,280 | (-2%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 4/1 - 6/30 | \$1,334,305 | (+6%) | \$1,247,935 | (-6%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 7/1 - 9/30 | \$1,469,426 | (-7%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 10/1 -12/31 | \$844,358 | (-2%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| Total: | \$4,461,163 | (-0%) | \$2,041,215 | (-5%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |

SOUTHWEST MONTANA
Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|------------------|-------------------------|-------------------------|------------------------|-------------------------|
| 1/1 - 3/31 | | \$116,002 | \$131,554 (+13%) | \$133,440 (+1%) | \$151,575 (+14%) |
| 4/1 - 6/30 | | \$179,247 | \$204,764 (+14%) | \$224,672 (+10%) | \$236,761 (+5%) |
| 7/1 - 9/30 | \$250,194 | \$275,829 (+10%) | \$299,260 (+8%) | \$335,113 (+12%) | \$373,487 (+11%) |
| 10/1 -12/31 | \$124,965 | \$136,448 (+9%) | \$143,415 (+5%) | \$150,329 (+5%) | \$174,865 (+16%) |
| Total: | \$375,159 | \$707,526 (+10%) | \$778,994 (+10%) | \$843,554 (+8%) | \$936,688 (+11%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31 | \$171,146 (+13%) | \$177,709 (+4%) | \$178,880 (+1%) | \$193,870 (+8%) | \$184,346 (-5%) |
| 4/1 - 6/30 | \$263,209 (+11%) | \$284,094 (+8%) | \$303,746 (+7%) | \$308,737 (+2%) | \$297,989 (-3%) |
| 7/1 - 9/30 | \$415,092 (+11%) | \$446,729 (+8%) | \$459,864 (+3%) | \$474,511 (+3%) | \$451,360 (-5%) |
| 10/1 -12/31 | \$185,906 (+6%) | \$195,670 (+5%) | \$208,792 (+7%) | \$198,161 (-5%) | \$214,837 (+8%) |
| Total: | \$1,035,353 (+11%) | \$1,104,202 (+7%) | \$1,151,282 (+4%) | \$1,175,278 (+2%) | \$1,148,533 (-2%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31 | \$200,830 (+9%) | \$213,791 (+6%) | \$226,400 (+6%) | \$227,811 (+1%) | \$235,119 (+3%) |
| 4/1 - 6/30 | \$324,646 (+9%) | \$336,559 (+4%) | \$342,358 (+2%) | \$374,545 (+9%) | \$373,898 (-0%) |
| 7/1 - 9/30 | \$520,296 (+15%) | \$535,791 (+3%) | \$550,315 (+3%) | \$575,449 (+5%) | \$561,751 (-2%) |
| 10/1 -12/31 | \$248,154 (+16%) | \$236,602 (-5%) | \$236,540 (-0%) | \$252,798 (+7%) | \$250,721 (-1%) |
| Total: | \$1,293,925 (+13%) | \$1,322,744 (+2%) | \$1,355,613 (+2%) | \$1,430,604 (+6%) | \$1,421,489 (-1%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|--------------------------|--------------------------|--------------------------|--------------------------|---------------------------|
| 1/1 - 3/31 | \$233,891 (-1%) | \$246,951 (+6%) | \$262,128 (+6%) | \$297,040 (+13%) | \$317,519 (+7%) |
| 4/1 - 6/30 | \$407,665 (+9%) | \$405,453 (-1%) | \$437,153 (+8%) | \$468,958 (+7%) | \$524,806 (+12%) |
| 7/1 - 9/30 | \$608,361 (+8%) | \$638,768 (+5%) | \$668,984 (+5%) | \$707,149 (+6%) | \$765,971 (+8%) |
| 10/1 -12/31 | \$260,233 (+4%) | \$276,166 (+6%) | \$308,265 (+12%) | \$318,728 (+3%) | \$373,294 (+17%) |
| Total: | \$1,510,151 (+6%) | \$1,567,338 (+4%) | \$1,676,529 (+7%) | \$1,791,874 (+7%) | \$1,981,590 (+11%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31 | \$360,624 (+14%) | \$367,126 (+2%) | \$363,374 (-1%) | \$343,816 (-5%) | \$391,221 (+14%) |
| 4/1 - 6/30 | \$576,055 (+10%) | \$581,710 (+1%) | \$547,630 (-6%) | \$581,879 (+6%) | \$561,462 (-4%) |
| 7/1 - 9/30 | \$837,138 (+9%) | \$819,291 (-2%) | \$797,589 (-3%) | \$868,318 (+9%) | \$898,661 (+3%) |
| 10/1 -12/31 | \$404,245 (+8%) | \$394,722 (-2%) | \$374,216 (-5%) | \$391,310 (+5%) | \$432,991 (+11%) |
| Total: | \$2,178,061 (+10%) | \$2,162,849 (-1%) | \$2,082,808 (-4%) | \$2,185,323 (+5%) | \$2,284,335 (+5%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|--------------------------|--------------------------|---------------------------|--------------------------|--------------------------|
| 1/1 - 3/31 | \$406,336 (+4%) | \$426,045 (+5%) | \$425,958 (-0%) | \$469,909 (+10%) | \$483,495 (+3%) |
| 4/1 - 6/30 | \$648,257 (+15%) | \$634,243 (-2%) | \$730,287 (+15%) | \$776,761 (+6%) | \$843,500 (+9%) |
| 7/1 - 9/30 | \$963,859 (+7%) | \$970,589 (+1%) | \$1,057,882 (+9%) | \$1,150,071 (+9%) | \$1,191,900 (+4%) |
| 10/1 -12/31 | \$450,606 (+4%) | \$437,620 (-3%) | \$506,774 (+16%) | \$528,873 (+4%) | \$574,830 (+9%) |
| Total: | \$2,469,059 (+8%) | \$2,468,497 (-0%) | \$2,720,902 (+10%) | \$2,925,614 (+8%) | \$3,093,725 (+6%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|--------------------------|--------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$508,175 (+5%) | \$517,514 (+2%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$884,336 (+5%) | \$930,849 (+5%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$1,266,768 (+6%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$572,234 (-0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$3,231,512 (+4%) | \$1,448,363 (+4%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

YELLOWSTONE COUNTRY
Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|------------------|------------------------|---------------------------|---------------------------|---------------------------|
| 1/1 - 3/31 | | \$210,588 | \$240,652 (+14%) | \$291,756 (+21%) | \$359,792 (+23%) |
| 4/1 - 6/30 | | \$201,677 | \$227,251 (+13%) | \$267,808 (+18%) | \$301,605 (+13%) |
| 7/1 - 9/30 | \$381,776 | \$409,919 (+7%) | \$461,840 (+13%) | \$562,880 (+22%) | \$657,424 (+17%) |
| 10/1 -12/31 | \$123,067 | \$139,000 (+13%) | \$170,791 (+23%) | \$174,767 (+2%) | \$207,649 (+19%) |
| Total: | \$504,843 | \$961,185 (+9%) | \$1,100,535 (+14%) | \$1,297,212 (+18%) | \$1,526,469 (+18%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|---------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| 1/1 - 3/31 | \$419,398 (+17%) | \$465,587 (+11%) | \$492,770 (+6%) | \$533,526 (+8%) | \$625,985 (+17%) |
| 4/1 - 6/30 | \$360,406 (+19%) | \$381,234 (+6%) | \$420,232 (+10%) | \$485,955 (+16%) | \$496,771 (+2%) |
| 7/1 - 9/30 | \$762,989 (+16%) | \$880,860 (+15%) | \$955,413 (+8%) | \$1,091,942 (+14%) | \$1,155,781 (+6%) |
| 10/1 -12/31 | \$237,965 (+15%) | \$265,611 (+12%) | \$296,149 (+11%) | \$330,890 (+12%) | \$321,024 (-3%) |
| Total: | \$1,780,758 (+17%) | \$1,993,292 (+12%) | \$2,164,564 (+9%) | \$2,442,313 (+13%) | \$2,599,561 (+6%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31 | \$676,793 (+8%) | \$659,355 (-3%) | \$731,427 (+11%) | \$841,714 (+15%) | \$895,698 (+6%) |
| 4/1 - 6/30 | \$514,735 (+4%) | \$551,687 (+7%) | \$622,499 (+13%) | \$641,238 (+3%) | \$632,012 (-1%) |
| 7/1 - 9/30 | \$1,242,279 (+7%) | \$1,302,058 (+5%) | \$1,410,485 (+8%) | \$1,343,479 (-5%) | \$1,385,400 (+3%) |
| 10/1 -12/31 | \$341,235 (+6%) | \$381,829 (+12%) | \$386,026 (+1%) | \$409,727 (+6%) | \$434,023 (+6%) |
| Total: | \$2,775,042 (+7%) | \$2,894,929 (+4%) | \$3,150,438 (+9%) | \$3,236,158 (+3%) | \$3,347,132 (+3%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|--------------------------|--------------------------|--------------------------|---------------------------|---------------------------|
| 1/1 - 3/31 | \$944,731 (+5%) | \$910,004 (-4%) | \$908,908 (-0%) | \$977,090 (+8%) | \$1,079,662 (+10%) |
| 4/1 - 6/30 | \$712,779 (+13%) | \$695,170 (-2%) | \$805,554 (+16%) | \$887,626 (+10%) | \$943,944 (+6%) |
| 7/1 - 9/30 | \$1,482,876 (+7%) | \$1,597,488 (+8%) | \$1,653,968 (+4%) | \$1,880,810 (+14%) | \$2,080,830 (+11%) |
| 10/1 -12/31 | \$435,914 (+0%) | \$483,707 (+11%) | \$507,130 (+5%) | \$605,849 (+19%) | \$673,542 (+11%) |
| Total: | \$3,576,300 (+7%) | \$3,686,369 (+3%) | \$3,875,561 (+5%) | \$4,351,376 (+12%) | \$4,777,979 (+10%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|---------------------------|--------------------------|--------------------------|---------------------------|--------------------------|
| 1/1 - 3/31 | \$1,167,130 (+8%) | \$1,252,443 (+7%) | \$978,872 (-22%) | \$907,557 (-7%) | \$1,058,232 (+17%) |
| 4/1 - 6/30 | \$1,140,741 (+21%) | \$1,162,176 (+2%) | \$1,051,034 (-10%) | \$1,181,076 (+12%) | \$1,244,795 (+5%) |
| 7/1 - 9/30 | \$2,332,262 (+12%) | \$2,328,332 (-0%) | \$2,266,985 (-3%) | \$2,642,276 (+17%) | \$2,716,759 (+3%) |
| 10/1 -12/31 | \$709,375 (+5%) | \$606,585 (-14%) | \$603,147 (-1%) | \$679,016 (+13%) | \$710,819 (+5%) |
| Total: | \$5,349,508 (+12%) | \$5,349,537 (+0%) | \$4,900,038 (-8%) | \$5,409,925 (+10%) | \$5,730,604 (+6%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|---------------------------|---------------------------|---------------------------|---------------------------|----------------------------|
| 1/1 - 3/31 | \$1,124,042 (+6%) | \$1,269,928 (+13%) | \$1,418,555 (+12%) | \$1,632,169 (+15%) | \$1,798,676 (+10%) |
| 4/1 - 6/30 | \$1,404,944 (+13%) | \$1,578,884 (+12%) | \$1,872,436 (+19%) | \$2,182,839 (+17%) | \$2,480,370 (+14%) |
| 7/1 - 9/30 | \$3,002,348 (+11%) | \$3,409,219 (+14%) | \$3,759,356 (+10%) | \$4,218,370 (+12%) | \$4,716,873 (+12%) |
| 10/1 -12/31 | \$811,313 (+14%) | \$839,661 (+3%) | \$1,035,138 (+23%) | \$1,257,497 (+21%) | \$1,336,447 (+6%) |
| Total: | \$6,342,647 (+11%) | \$7,097,693 (+12%) | \$8,085,485 (+14%) | \$9,290,875 (+15%) | \$10,332,366 (+11%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|---------------------------|---------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$1,980,223 (+10%) | \$2,310,720 (+17%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$2,654,750 (+7%) | \$2,887,343 (+9%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$4,956,439 (+5%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$1,418,190 (+6%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$11,009,601 (+7%) | \$5,198,064 (+12%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

CITY OF BELGRADE
Gross Lodging Tax Revenue

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|-------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|------------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|------------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|------------------|-----------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$0 (+0%) | \$12,254 (+0%) | \$12,712 (+4%) | \$15,210 (+20%) | \$17,689 (+16%) |
| 4/1 - 6/30 | \$0 (+0%) | \$15,107 (+0%) | \$17,806 (+18%) | \$20,533 (+15%) | \$23,155 (+13%) |
| 7/1 - 9/30 | \$0 (+0%) | \$24,517 (+0%) | \$27,588 (+13%) | \$30,390 (+10%) | \$35,536 (+17%) |
| 10/1 -12/31 | \$0 (+0%) | \$11,695 (+0%) | \$12,439 (+6%) | \$16,868 (+36%) | \$17,367 (+3%) |
| Total: | \$0 (+0%) | \$63,573 (+0%) | \$70,544 (+11%) | \$83,001 (+18%) | \$93,747 (+13%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|-------------------------|-------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$18,811 (+6%) | \$17,961 (-5%) | \$21,303 (+19%) | \$19,568 (-8%) | \$19,286 (-1%) |
| 4/1 - 6/30 | \$25,096 (+8%) | \$24,547 (-2%) | \$30,287 (+23%) | \$30,145 (-0%) | \$27,660 (-8%) |
| 7/1 - 9/30 | \$40,479 (+14%) | \$49,037 (+21%) | \$50,535 (+3%) | \$54,026 (+7%) | \$51,423 (-5%) |
| 10/1 -12/31 | \$18,563 (+7%) | \$22,788 (+23%) | \$21,884 (-4%) | \$23,998 (+10%) | \$21,994 (-8%) |
| Total: | \$102,949 (+10%) | \$114,333 (+11%) | \$124,010 (+8%) | \$127,736 (+3%) | \$120,362 (-6%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|-------------------------|-------------------------|-------------------------|-------------------------|------------------------|
| 1/1 - 3/31 | \$20,747 (+8%) | \$23,687 (+14%) | \$34,310 (+45%) | \$38,516 (+12%) | \$44,060 (+14%) |
| 4/1 - 6/30 | \$33,804 (+22%) | \$39,119 (+16%) | \$62,704 (+60%) | \$71,172 (+14%) | \$75,682 (+6%) |
| 7/1 - 9/30 | \$56,167 (+9%) | \$67,377 (+20%) | \$104,234 (+55%) | \$111,716 (+7%) | \$111,777 (+0%) |
| 10/1 -12/31 | \$23,395 (+6%) | \$36,710 (+57%) | \$45,197 (+23%) | \$50,289 (+11%) | \$50,928 (+1%) |
| Total: | \$134,112 (+11%) | \$166,893 (+24%) | \$246,446 (+48%) | \$271,692 (+10%) | \$282,447 (+4%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|------------------------|------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$50,898 (+16%) | \$51,408 (+1%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$78,888 (+4%) | \$78,366 (-1%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$114,195 (+2%) | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$53,905 (+6%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$297,885 (+5%) | \$129,774 (-0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

BIG SKY RESORT AREA DISTRICT
Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|-----------------|-------------------------|------------------------|-------------------------|-------------------------|
| 1/1 - 3/31 | | \$81,884 | \$91,393 (+12%) | \$116,221 (+27%) | \$170,268 (+47%) |
| 4/1 - 6/30 | | \$11,968 | \$10,329 (-14%) | \$18,529 (+79%) | \$26,367 (+42%) |
| 7/1 - 9/30 | \$21,859 | \$31,698 (+45%) | \$24,587 (-22%) | \$38,988 (+59%) | \$53,344 (+37%) |
| 10/1 -12/31 | \$18,175 | \$18,959 (+4%) | \$26,964 (+42%) | \$37,640 (+40%) | \$39,820 (+6%) |
| Total: | \$40,034 | \$144,508 (+27%) | \$153,272 (+6%) | \$211,379 (+38%) | \$289,799 (+37%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|-------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| 1/1 - 3/31 | \$189,935 (+12%) | \$208,536 (+10%) | \$220,634 (+6%) | \$219,026 (-1%) | \$304,764 (+39%) |
| 4/1 - 6/30 | \$35,800 (+36%) | \$25,159 (-30%) | \$38,392 (+53%) | \$45,218 (+18%) | \$39,086 (-14%) |
| 7/1 - 9/30 | \$71,817 (+35%) | \$99,105 (+38%) | \$97,232 (-2%) | \$111,088 (+14%) | \$111,450 (+0%) |
| 10/1 -12/31 | \$45,439 (+14%) | \$55,646 (+22%) | \$60,129 (+8%) | \$86,338 (+44%) | \$79,444 (-8%) |
| Total: | \$342,991 (+18%) | \$388,447 (+13%) | \$416,387 (+7%) | \$461,669 (+11%) | \$534,745 (+16%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|-------------------------|------------------------|-------------------------|-------------------------|-------------------------|
| 1/1 - 3/31 | \$338,459 (+11%) | \$309,788 (-8%) | \$342,500 (+11%) | \$407,612 (+19%) | \$483,822 (+19%) |
| 4/1 - 6/30 | \$56,371 (+44%) | \$47,401 (-16%) | \$65,586 (+38%) | \$61,504 (-6%) | \$44,807 (-27%) |
| 7/1 - 9/30 | \$125,456 (+13%) | \$138,547 (+10%) | \$155,826 (+12%) | \$171,887 (+10%) | \$193,415 (+13%) |
| 10/1 -12/31 | \$83,439 (+5%) | \$82,802 (-1%) | \$84,389 (+2%) | \$112,954 (+34%) | \$106,152 (-6%) |
| Total: | \$603,726 (+13%) | \$578,538 (-4%) | \$648,302 (+12%) | \$753,957 (+16%) | \$828,195 (+10%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|------------------------|------------------------|------------------------|---------------------------|--------------------------|
| 1/1 - 3/31 | \$486,012 (+0%) | \$496,147 (+2%) | \$500,690 (+1%) | \$547,076 (+9%) | \$594,205 (+9%) |
| 4/1 - 6/30 | \$72,627 (+62%) | \$53,556 (-26%) | \$67,272 (+26%) | \$73,437 (+9%) | \$61,567 (-16%) |
| 7/1 - 9/30 | \$175,250 (-9%) | \$184,175 (+5%) | \$203,414 (+10%) | \$248,507 (+22%) | \$253,817 (+2%) |
| 10/1 -12/31 | \$96,051 (-10%) | \$119,524 (+24%) | \$134,602 (+13%) | \$166,253 (+24%) | \$181,443 (+9%) |
| Total: | \$829,939 (+0%) | \$853,402 (+3%) | \$905,979 (+6%) | \$1,035,274 (+14%) | \$1,091,032 (+5%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|---------------------------|--------------------------|-------------------------|------------------------|---------------------------|
| 1/1 - 3/31 | \$664,149 (+12%) | \$730,005 (+10%) | \$531,010 (-27%) | \$464,710 (-12%) | \$577,537 (+24%) |
| 4/1 - 6/30 | \$107,607 (+75%) | \$64,701 (-40%) | \$50,047 (-23%) | \$62,642 (+25%) | \$110,525 (+76%) |
| 7/1 - 9/30 | \$271,089 (+7%) | \$232,179 (-14%) | \$168,926 (-27%) | \$187,424 (+11%) | \$182,385 (-3%) |
| 10/1 -12/31 | \$177,148 (-2%) | \$126,063 (-29%) | \$145,814 (+16%) | \$154,133 (+6%) | \$154,895 (+0%) |
| Total: | \$1,219,993 (+12%) | \$1,152,948 (-5%) | \$895,797 (-22%) | \$868,908 (-3%) | \$1,025,341 (+18%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| 1/1 - 3/31 | \$586,826 (+2%) | \$697,706 (+19%) | \$788,467 (+13%) | \$934,891 (+19%) | \$1,010,495 (+8%) |
| 4/1 - 6/30 | \$99,828 (-10%) | \$121,327 (+22%) | \$163,076 (+34%) | \$197,468 (+21%) | \$201,384 (+2%) |
| 7/1 - 9/30 | \$285,016 (+56%) | \$375,495 (+32%) | \$387,741 (+3%) | \$471,763 (+22%) | \$547,412 (+16%) |
| 10/1 -12/31 | \$190,023 (+23%) | \$208,065 (+9%) | \$267,020 (+28%) | \$324,673 (+22%) | \$356,629 (+10%) |
| Total: | \$1,161,692 (+13%) | \$1,402,594 (+21%) | \$1,606,304 (+15%) | \$1,928,796 (+20%) | \$2,115,920 (+10%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|--------------------------|---------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$1,108,752 (+10%) | \$1,387,707 (+25%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$226,488 (+12%) | \$273,906 (+21%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$559,679 (+2%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$383,829 (+8%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$2,278,747 (+8%) | \$1,661,613 (+24%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

CITY OF BILLINGS
Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | | <u>1988</u> | | <u>1989</u> | | <u>1990</u> | | <u>1991</u> | |
|---------------|------------------|--|------------------|---------------|------------------|--------------|------------------|--------------|------------------|--------------|
| 1/1 - 3/31 | | | \$140,190 | | \$152,811 | (+9%) | \$167,011 | (+9%) | \$154,323 | (-8%) |
| 4/1 - 6/30 | | | \$187,466 | | \$204,662 | (+9%) | \$213,422 | (+4%) | \$218,343 | (+2%) |
| 7/1 - 9/30 | \$214,046 | | \$238,655 | (+11%) | \$253,831 | (+6%) | \$261,838 | (+3%) | \$292,709 | (+12%) |
| 10/1 -12/31 | \$138,651 | | \$154,320 | (+11%) | \$160,945 | (+4%) | \$156,426 | (-3%) | \$181,733 | (+16%) |
| Total: | \$352,697 | | \$720,631 | (+11%) | \$772,249 | (+7%) | \$798,697 | (+3%) | \$847,108 | (+6%) |

| | <u>1992</u> | | <u>1993</u> | | <u>1994</u> | | <u>1995</u> | | <u>1996</u> | |
|---------------|------------------|--------------|------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|---------------|
| 1/1 - 3/31 | \$182,064 | (+18%) | \$178,194 | (-2%) | \$194,567 | (+9%) | \$207,248 | (+7%) | \$237,924 | (+15%) |
| 4/1 - 6/30 | \$235,398 | (+8%) | \$247,715 | (+5%) | \$265,494 | (+7%) | \$289,554 | (+9%) | \$332,975 | (+15%) |
| 7/1 - 9/30 | \$291,382 | (-0%) | \$336,573 | (+16%) | \$366,952 | (+9%) | \$379,364 | (+3%) | \$404,754 | (+7%) |
| 10/1 -12/31 | \$178,395 | (-2%) | \$202,831 | (+14%) | \$223,619 | (+10%) | \$242,825 | (+9%) | \$257,225 | (+6%) |
| Total: | \$887,239 | (+5%) | \$965,312 | (+9%) | \$1,050,632 | (+9%) | \$1,118,991 | (+7%) | \$1,232,878 | (+10%) |

| | <u>1997</u> | | <u>1998</u> | | <u>1999</u> | | <u>2000</u> | | <u>2001</u> | |
|---------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|
| 1/1 - 3/31 | \$239,419 | (+1%) | \$239,726 | (+0%) | \$257,006 | (+7%) | \$279,136 | (+9%) | \$312,278 | (+12%) |
| 4/1 - 6/30 | \$319,739 | (-4%) | \$347,100 | (+9%) | \$353,050 | (+2%) | \$368,569 | (+4%) | \$419,818 | (+14%) |
| 7/1 - 9/30 | \$396,878 | (-2%) | \$419,344 | (+6%) | \$446,808 | (+7%) | \$489,223 | (+9%) | \$487,752 | (-0%) |
| 10/1 -12/31 | \$247,682 | (-4%) | \$261,179 | (+5%) | \$274,672 | (+5%) | \$286,780 | (+4%) | \$328,513 | (+15%) |
| Total: | \$1,203,719 | (-2%) | \$1,267,349 | (+5%) | \$1,331,537 | (+5%) | \$1,423,707 | (+7%) | \$1,548,362 | (+9%) |

| | <u>2002</u> | | <u>2003</u> | | <u>2004</u> | | <u>2005</u> | | <u>2006</u> | |
|---------------|--------------------|---------------|--------------------|---------------|--------------------|--------------|--------------------|--------------|--------------------|---------------|
| 1/1 - 3/31 | \$370,819 | (+19%) | \$311,875 | (-16%) | \$332,968 | (+7%) | \$334,458 | (+0%) | \$377,471 | (+13%) |
| 4/1 - 6/30 | \$586,890 | (+40%) | \$435,291 | (-26%) | \$431,874 | (-1%) | \$461,358 | (+7%) | \$503,176 | (+9%) |
| 7/1 - 9/30 | \$499,938 | (+2%) | \$507,779 | (+2%) | \$506,266 | (-0%) | \$542,738 | (+7%) | \$633,796 | (+17%) |
| 10/1 -12/31 | \$303,887 | (-7%) | \$324,020 | (+7%) | \$330,027 | (+2%) | \$366,175 | (+11%) | \$409,060 | (+12%) |
| Total: | \$1,761,534 | (+14%) | \$1,578,965 | (-10%) | \$1,601,134 | (+1%) | \$1,704,730 | (+6%) | \$1,923,503 | (+13%) |

| | <u>2007</u> | | <u>2008</u> | | <u>2009</u> | | <u>2010</u> | | <u>2011</u> | |
|---------------|--------------------|---------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|---------------|
| 1/1 - 3/31 | \$417,974 | (+11%) | \$460,624 | (+10%) | \$468,491 | (+2%) | \$465,677 | (-1%) | \$463,047 | (-1%) |
| 4/1 - 6/30 | \$591,448 | (+18%) | \$619,898 | (+5%) | \$612,466 | (-1%) | \$629,790 | (+3%) | \$657,915 | (+4%) |
| 7/1 - 9/30 | \$748,608 | (+18%) | \$747,273 | (-0%) | \$706,543 | (-5%) | \$775,759 | (+10%) | \$953,657 | (+23%) |
| 10/1 -12/31 | \$469,713 | (+15%) | \$467,784 | (-0%) | \$435,256 | (-7%) | \$482,332 | (+11%) | \$568,481 | (+18%) |
| Total: | \$2,227,743 | (+16%) | \$2,295,579 | (+3%) | \$2,222,756 | (-3%) | \$2,353,557 | (+6%) | \$2,643,100 | (+12%) |

| | <u>2012</u> | | <u>2013</u> | | <u>2014</u> | | <u>2015</u> | | <u>2016</u> | |
|---------------|--------------------|--------------|--------------------|--------------|--------------------|---------------|--------------------|--------------|--------------------|--------------|
| 1/1 - 3/31 | \$572,580 | (+24%) | \$567,032 | (-1%) | \$633,249 | (+12%) | \$673,315 | (+6%) | \$617,508 | (-8%) |
| 4/1 - 6/30 | \$777,769 | (+18%) | \$804,302 | (+3%) | \$906,160 | (+13%) | \$895,517 | (-1%) | \$909,493 | (+2%) |
| 7/1 - 9/30 | \$926,899 | (-3%) | \$918,574 | (-1%) | \$1,059,373 | (+15%) | \$1,154,382 | (+9%) | \$1,112,001 | (-4%) |
| 10/1 -12/31 | \$607,534 | (+7%) | \$589,962 | (-3%) | \$686,551 | (+16%) | \$665,868 | (-3%) | \$636,423 | (-4%) |
| Total: | \$2,884,781 | (+9%) | \$2,879,870 | (-0%) | \$3,285,334 | (+14%) | \$3,389,082 | (+3%) | \$3,275,425 | (-3%) |

| | <u>2017</u> | | <u>2018</u> | | <u>2019</u> | | <u>2020</u> | | <u>2021</u> | |
|---------------|--------------------|--------------|--------------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|
| 1/1 - 3/31 | \$644,626 | (+4%) | \$650,547 | (+1%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 4/1 - 6/30 | \$965,800 | (+6%) | \$925,765 | (-4%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 7/1 - 9/30 | \$1,035,416 | (-7%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 10/1 -12/31 | \$643,562 | (+1%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| Total: | \$3,289,404 | (+0%) | \$1,576,312 | (-2%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |

CITY OF BOZEMAN
Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | | <u>1988</u> | | <u>1989</u> | | <u>1990</u> | | <u>1991</u> |
|---------------|------------------|--|------------------------|--|-------------------------|--|------------------------|--|-------------------------|
| 1/1 - 3/31 | | | \$56,048 | | \$62,673 (+12%) | | \$74,196 (+18%) | | \$75,360 (+2%) |
| 4/1 - 6/30 | | | \$72,327 | | \$88,941 (+23%) | | \$90,078 (+1%) | | \$97,117 (+8%) |
| 7/1 - 9/30 | \$98,478 | | \$108,119 (+10%) | | \$123,271 (+14%) | | \$131,701 (+7%) | | \$150,124 (+14%) |
| 10/1 -12/31 | \$50,854 | | \$55,043 (+8%) | | \$65,489 (+19%) | | \$63,844 (-3%) | | \$75,717 (+19%) |
| Total: | \$149,332 | | \$291,537 (+9%) | | \$340,374 (+17%) | | \$359,819 (+6%) | | \$398,318 (+11%) |

| | <u>1992</u> | | <u>1993</u> | | <u>1994</u> | | <u>1995</u> | | <u>1996</u> |
|---------------|-------------------------|--|-------------------------|--|------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31 | \$89,021 (+18%) | | \$99,865 (+12%) | | \$104,120 (+4%) | | \$99,358 (-5%) | | \$101,954 (+3%) |
| 4/1 - 6/30 | \$112,264 (+16%) | | \$128,156 (+14%) | | \$135,544 (+6%) | | \$139,899 (+3%) | | \$138,386 (-1%) |
| 7/1 - 9/30 | \$167,931 (+12%) | | \$198,156 (+18%) | | \$210,859 (+6%) | | \$219,100 (+4%) | | \$215,386 (-2%) |
| 10/1 -12/31 | \$85,593 (+13%) | | \$90,487 (+6%) | | \$99,309 (+10%) | | \$99,447 (+0%) | | \$89,091 (-10%) |
| Total: | \$454,809 (+14%) | | \$516,664 (+14%) | | \$549,832 (+6%) | | \$557,804 (+1%) | | \$544,817 (-2%) |

| | <u>1997</u> | | <u>1998</u> | | <u>1999</u> | | <u>2000</u> | | <u>2001</u> |
|---------------|------------------------|--|------------------------|--|------------------------|--|------------------------|--|-------------------------|
| 1/1 - 3/31 | \$99,451 (-2%) | | \$106,868 (+7%) | | \$109,819 (+3%) | | \$121,559 (+11%) | | \$123,402 (+2%) |
| 4/1 - 6/30 | \$134,830 (-3%) | | \$147,813 (+10%) | | \$158,122 (+7%) | | \$158,282 (+0%) | | \$189,760 (+20%) |
| 7/1 - 9/30 | \$233,386 (+8%) | | \$235,265 (+1%) | | \$244,029 (+4%) | | \$232,813 (-5%) | | \$255,130 (+10%) |
| 10/1 -12/31 | \$98,541 (+11%) | | \$104,193 (+6%) | | \$106,075 (+2%) | | \$102,848 (-3%) | | \$130,322 (+27%) |
| Total: | \$566,208 (+4%) | | \$594,139 (+5%) | | \$618,044 (+4%) | | \$615,502 (-0%) | | \$698,614 (+14%) |

| | <u>2002</u> | | <u>2003</u> | | <u>2004</u> | | <u>2005</u> | | <u>2006</u> |
|---------------|------------------------|--|------------------------|--|------------------------|--|-------------------------|--|---------------------------|
| 1/1 - 3/31 | \$138,811 (+12%) | | \$137,869 (-1%) | | \$150,669 (+9%) | | \$156,845 (+4%) | | \$187,581 (+20%) |
| 4/1 - 6/30 | \$190,231 (+0%) | | \$189,335 (-0%) | | \$210,063 (+11%) | | \$232,091 (+10%) | | \$258,529 (+11%) |
| 7/1 - 9/30 | \$268,223 (+5%) | | \$298,930 (+11%) | | \$302,135 (+1%) | | \$343,574 (+14%) | | \$397,689 (+16%) |
| 10/1 -12/31 | \$127,866 (-2%) | | \$146,189 (+14%) | | \$150,757 (+3%) | | \$178,722 (+19%) | | \$199,066 (+11%) |
| Total: | \$725,130 (+4%) | | \$772,323 (+7%) | | \$813,625 (+5%) | | \$911,231 (+12%) | | \$1,042,865 (+14%) |

| | <u>2007</u> | | <u>2008</u> | | <u>2009</u> | | <u>2010</u> | | <u>2011</u> |
|---------------|---------------------------|--|--------------------------|--|--------------------------|--|---------------------------|--|--------------------------|
| 1/1 - 3/31 | \$209,440 (+12%) | | \$220,728 (+5%) | | \$200,736 (-9%) | | \$202,811 (+1%) | | \$239,004 (+18%) |
| 4/1 - 6/30 | \$303,207 (+17%) | | \$320,029 (+6%) | | \$287,620 (-10%) | | \$308,158 (+7%) | | \$338,724 (+10%) |
| 7/1 - 9/30 | \$427,175 (+7%) | | \$431,855 (+1%) | | \$424,738 (-2%) | | \$528,615 (+24%) | | \$532,678 (+1%) |
| 10/1 -12/31 | \$223,917 (+12%) | | \$205,310 (-8%) | | \$200,977 (-2%) | | \$220,482 (+10%) | | \$251,265 (+14%) |
| Total: | \$1,163,739 (+12%) | | \$1,177,921 (+1%) | | \$1,114,071 (-5%) | | \$1,260,066 (+13%) | | \$1,361,671 (+8%) |

| | <u>2012</u> | | <u>2013</u> | | <u>2014</u> | | <u>2015</u> | | <u>2016</u> |
|---------------|---------------------------|--|---------------------------|--|--------------------------|--|---------------------------|--|--------------------------|
| 1/1 - 3/31 | \$263,148 (+10%) | | \$283,866 (+8%) | | \$293,622 (+3%) | | \$329,304 (+12%) | | \$357,935 (+9%) |
| 4/1 - 6/30 | \$379,020 (+12%) | | \$418,473 (+10%) | | \$467,050 (+12%) | | \$542,420 (+16%) | | \$577,176 (+6%) |
| 7/1 - 9/30 | \$591,160 (+11%) | | \$702,503 (+19%) | | \$778,371 (+11%) | | \$872,424 (+12%) | | \$928,303 (+6%) |
| 10/1 -12/31 | \$267,564 (+6%) | | \$313,975 (+17%) | | \$342,883 (+9%) | | \$394,339 (+15%) | | \$380,686 (-3%) |
| Total: | \$1,500,892 (+10%) | | \$1,718,816 (+15%) | | \$1,881,925 (+9%) | | \$2,138,488 (+14%) | | \$2,244,100 (+5%) |

| | <u>2017</u> | | <u>2018</u> | | <u>2019</u> | | <u>2020</u> | | <u>2021</u> |
|---------------|--------------------------|--|--------------------------|--|------------------|--|------------------|--|------------------|
| 1/1 - 3/31 | \$377,911 (+6%) | | \$402,590 (+7%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| 4/1 - 6/30 | \$620,133 (+7%) | | \$650,768 (+5%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| 7/1 - 9/30 | \$990,840 (+7%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| 10/1 -12/31 | \$421,592 (+11%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| Total: | \$2,410,477 (+7%) | | \$1,053,358 (+6%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |

CITY OF BUTTE
Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | | <u>1988</u> | | <u>1989</u> | | <u>1990</u> | | <u>1991</u> |
|---------------|------------------|--|-------------------------|--|------------------------|--|-------------------------|--|-------------------------|
| 1/1 - 3/31 | | | \$45,061 | | \$50,314 (+12%) | | \$52,143 (+4%) | | \$61,621 (+18%) |
| 4/1 - 6/30 | | | \$66,212 | | \$77,655 (+17%) | | \$87,104 (+12%) | | \$94,803 (+9%) |
| 7/1 - 9/30 | \$89,979 | | \$106,424 (+18%) | | \$112,613 (+6%) | | \$127,544 (+13%) | | \$150,086 (+18%) |
| 10/1 -12/31 | \$43,019 | | \$48,492 (+13%) | | \$49,902 (+3%) | | \$57,492 (+15%) | | \$65,450 (+14%) |
| Total: | \$132,998 | | \$266,189 (+16%) | | \$290,484 (+9%) | | \$324,283 (+12%) | | \$371,960 (+15%) |

| | <u>1992</u> | | <u>1993</u> | | <u>1994</u> | | <u>1995</u> | | <u>1996</u> |
|---------------|------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31 | \$70,400 (+14%) | | \$72,212 (+3%) | | \$77,445 (+7%) | | \$72,130 (-7%) | | \$70,823 (-2%) |
| 4/1 - 6/30 | \$104,224 (+10%) | | \$114,932 (+10%) | | \$120,809 (+5%) | | \$116,277 (-4%) | | \$116,334 (+0%) |
| 7/1 - 9/30 | \$162,272 (+8%) | | \$174,953 (+8%) | | \$173,093 (-1%) | | \$181,345 (+5%) | | \$171,158 (-6%) |
| 10/1 -12/31 | \$67,438 (+3%) | | \$71,324 (+6%) | | \$69,598 (-2%) | | \$71,805 (+3%) | | \$76,928 (+7%) |
| Total: | \$404,334 (+9%) | | \$433,421 (+7%) | | \$440,945 (+2%) | | \$441,557 (+0%) | | \$435,243 (-1%) |

| | <u>1997</u> | | <u>1998</u> | | <u>1999</u> | | <u>2000</u> | | <u>2001</u> |
|---------------|-------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31 | \$78,029 (+10%) | | \$91,949 (+18%) | | \$88,250 (-4%) | | \$92,430 (+5%) | | \$88,514 (-4%) |
| 4/1 - 6/30 | \$130,566 (+12%) | | \$139,455 (+7%) | | \$133,790 (-4%) | | \$146,054 (+9%) | | \$141,722 (-3%) |
| 7/1 - 9/30 | \$202,612 (+18%) | | \$202,418 (-0%) | | \$211,169 (+4%) | | \$211,460 (+0%) | | \$201,495 (-5%) |
| 10/1 -12/31 | \$97,985 (+27%) | | \$86,460 (-12%) | | \$84,648 (-2%) | | \$88,791 (+5%) | | \$85,320 (-4%) |
| Total: | \$509,192 (+17%) | | \$520,282 (+2%) | | \$517,857 (-0%) | | \$538,735 (+4%) | | \$517,050 (-4%) |

| | <u>2002</u> | | <u>2003</u> | | <u>2004</u> | | <u>2005</u> | | <u>2006</u> |
|---------------|------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31 | \$97,586 (+10%) | | \$96,457 (-1%) | | \$106,751 (+11%) | | \$105,674 (-1%) | | \$122,846 (+16%) |
| 4/1 - 6/30 | \$146,724 (+4%) | | \$155,814 (+6%) | | \$157,551 (+1%) | | \$162,674 (+3%) | | \$175,703 (+8%) |
| 7/1 - 9/30 | \$203,601 (+1%) | | \$224,876 (+10%) | | \$230,955 (+3%) | | \$238,128 (+3%) | | \$246,717 (+4%) |
| 10/1 -12/31 | \$85,486 (+0%) | | \$100,186 (+17%) | | \$98,825 (-1%) | | \$102,737 (+4%) | | \$121,083 (+18%) |
| Total: | \$533,397 (+3%) | | \$577,333 (+8%) | | \$594,082 (+3%) | | \$609,213 (+3%) | | \$666,349 (+9%) |

| | <u>2007</u> | | <u>2008</u> | | <u>2009</u> | | <u>2010</u> | | <u>2011</u> |
|---------------|-------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31 | \$133,146 (+8%) | | \$144,517 (+9%) | | \$130,906 (-9%) | | \$132,130 (+1%) | | \$138,834 (+5%) |
| 4/1 - 6/30 | \$207,176 (+18%) | | \$200,015 (-3%) | | \$193,344 (-3%) | | \$198,079 (+2%) | | \$187,770 (-5%) |
| 7/1 - 9/30 | \$279,596 (+13%) | | \$276,149 (-1%) | | \$277,832 (+1%) | | \$297,053 (+7%) | | \$299,477 (+1%) |
| 10/1 -12/31 | \$136,244 (+13%) | | \$133,927 (-2%) | | \$129,155 (-4%) | | \$131,593 (+2%) | | \$145,015 (+10%) |
| Total: | \$756,162 (+13%) | | \$754,608 (-0%) | | \$731,237 (-3%) | | \$758,855 (+4%) | | \$771,095 (+2%) |

| | <u>2012</u> | | <u>2013</u> | | <u>2014</u> | | <u>2015</u> | | <u>2016</u> |
|---------------|------------------------|--|------------------------|--|------------------------|--|------------------------|--|--------------------------|
| 1/1 - 3/31 | \$156,869 (+13%) | | \$157,705 (+1%) | | \$160,419 (+2%) | | \$172,241 (+7%) | | \$183,657 (+7%) |
| 4/1 - 6/30 | \$210,003 (+12%) | | \$220,238 (+5%) | | \$243,889 (+11%) | | \$261,009 (+7%) | | \$273,103 (+5%) |
| 7/1 - 9/30 | \$300,852 (+0%) | | \$338,106 (+12%) | | \$351,421 (+4%) | | \$381,858 (+9%) | | \$397,485 (+4%) |
| 10/1 -12/31 | \$149,194 (+3%) | | \$146,190 (-2%) | | \$168,854 (+16%) | | \$174,875 (+4%) | | \$183,714 (+5%) |
| Total: | \$816,918 (+6%) | | \$862,239 (+6%) | | \$924,583 (+7%) | | \$989,984 (+7%) | | \$1,037,960 (+5%) |

| | <u>2017</u> | | <u>2018</u> | | <u>2019</u> | | <u>2020</u> | | <u>2021</u> |
|---------------|--------------------------|--|------------------------|--|------------------|--|------------------|--|------------------|
| 1/1 - 3/31 | \$184,149 (+0%) | | \$203,746 (+11%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| 4/1 - 6/30 | \$296,606 (+9%) | | \$303,166 (+2%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| 7/1 - 9/30 | \$433,966 (+9%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| 10/1 -12/31 | \$183,689 (-0%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| Total: | \$1,098,409 (+6%) | | \$506,911 (+5%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |

City of Dillon
Gross Lodging Tax Revenue

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|-------------|------------------|------------------|------------------|-----------------------|
| 1/1 - 3/31 | | \$0 | \$0 (+0%) | \$0 (+0%) | \$2,502 (+0%) |
| 4/1 - 6/30 | | \$0 | \$0 (+0%) | \$0 (+0%) | \$12,121 (+0%) |
| 7/1 - 9/30 | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$29,543 (+0%) |
| 10/1 -12/31 | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$6,541 (+0%) |
| Total: | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$50,707 (+0%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|------------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|------------------|------------------|------------------|------------------|------------------------|
| 1/1 - 3/31 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$17,754 (+0%) |
| 4/1 - 6/30 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$29,254 (+0%) |
| 7/1 - 9/30 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$41,250 (+0%) |
| 10/1 -12/31 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$24,279 (+0%) |
| Total: | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$112,537 (+0%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|------------------------|------------------------|------------------------|------------------------|-------------------------|
| 1/1 - 3/31 | \$18,650 (+5%) | \$17,556 (-6%) | \$21,976 (+25%) | \$19,551 (-11%) | \$25,070 (+28%) |
| 4/1 - 6/30 | \$31,429 (+7%) | \$31,476 (+0%) | \$32,667 (+4%) | \$34,430 (+5%) | \$37,713 (+10%) |
| 7/1 - 9/30 | \$43,649 (+6%) | \$44,810 (+3%) | \$44,667 (-0%) | \$47,969 (+7%) | \$52,246 (+9%) |
| 10/1 -12/31 | \$22,628 (-7%) | \$25,600 (+13%) | \$25,479 (-0%) | \$28,576 (+12%) | \$31,657 (+11%) |
| Total: | \$116,355 (+3%) | \$119,442 (+3%) | \$124,790 (+4%) | \$130,527 (+5%) | \$146,686 (+12%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|------------------------|------------------------|-------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$25,032 (-0%) | \$28,351 (+13%) | \$24,710 (-13%) | \$24,086 (-3%) | \$25,540 (+6%) |
| 4/1 - 6/30 | \$41,903 (+11%) | \$45,194 (+8%) | \$41,449 (-8%) | \$43,922 (+6%) | \$41,914 (-5%) |
| 7/1 - 9/30 | \$57,882 (+11%) | \$57,971 (+0%) | \$49,947 (-14%) | \$55,216 (+11%) | \$57,631 (+4%) |
| 10/1 -12/31 | \$33,666 (+6%) | \$35,290 (+5%) | \$30,532 (-13%) | \$33,136 (+9%) | \$34,541 (+4%) |
| Total: | \$158,483 (+8%) | \$166,806 (+5%) | \$146,638 (-12%) | \$156,360 (+7%) | \$159,625 (+2%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|-------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$33,050 (+29%) | \$33,451 (+1%) | \$31,928 (-5%) | \$34,393 (+8%) | \$36,764 (+7%) |
| 4/1 - 6/30 | \$51,642 (+23%) | \$51,419 (-2%) | \$51,910 (+1%) | \$56,108 (+8%) | \$59,488 (+6%) |
| 7/1 - 9/30 | \$66,253 (+15%) | \$65,446 (-1%) | \$69,838 (+7%) | \$67,288 (-4%) | \$78,016 (+16%) |
| 10/1 -12/31 | \$38,863 (+13%) | \$39,180 (-4%) | \$43,764 (+12%) | \$45,656 (+4%) | \$47,073 (+3%) |
| Total: | \$189,809 (+19%) | \$189,497 (-2%) | \$197,440 (+4%) | \$203,445 (+3%) | \$221,340 (+9%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|------------------------|-----------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$33,364 (-9%) | \$33,287 (-0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$58,004 (-2%) | \$61,619 (+6%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$78,729 (+1%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$45,999 (-2%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$216,095 (-2%) | \$94,906 (+4%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

CITY OF GARDINER
Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|-------------|------------------|------------------|------------------|-----------------------|
| 1/1 - 3/31 | | \$0 | \$0 (+0%) | \$0 (+0%) | \$2,502 (+0%) |
| 4/1 - 6/30 | | \$0 | \$0 (+0%) | \$0 (+0%) | \$12,121 (+0%) |
| 7/1 - 9/30 | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$29,543 (+0%) |
| 10/1 -12/31 | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$6,541 (+0%) |
| Total: | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$50,707 (+0%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|------------------------|------------------------|------------------------|-------------------------|------------------------|
| 1/1 - 3/31 | \$3,679 (+47%) | \$3,254 (-12%) | \$3,240 (-0%) | \$5,121 (+58%) | \$4,526 (-12%) |
| 4/1 - 6/30 | \$18,299 (+51%) | \$17,378 (-5%) | \$19,264 (+11%) | \$25,145 (+31%) | \$24,320 (-3%) |
| 7/1 - 9/30 | \$39,505 (+34%) | \$48,051 (+22%) | \$53,440 (+11%) | \$73,131 (+37%) | \$67,780 (-7%) |
| 10/1 -12/31 | \$5,968 (-9%) | \$6,799 (+14%) | \$7,485 (+10%) | \$7,487 (+0%) | \$8,067 (+8%) |
| Total: | \$67,451 (+33%) | \$75,482 (+12%) | \$83,429 (+11%) | \$110,884 (+33%) | \$104,693 (-6%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|------------------------|-----------------------|-----------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$3,236 (-29%) | \$2,435 (-25%) | \$3,585 (+47%) | \$3,394 (-5%) | \$3,546 (+4%) |
| 4/1 - 6/30 | \$20,178 (-17%) | \$17,877 (-11%) | \$20,822 (+16%) | \$20,383 (-2%) | \$20,448 (+0%) |
| 7/1 - 9/30 | \$57,321 (-15%) | \$51,363 (-10%) | \$54,364 (+6%) | \$46,640 (-14%) | \$57,616 (+24%) |
| 10/1 -12/31 | \$6,299 (-22%) | \$11,539 (+83%) | \$5,893 (-49%) | \$6,103 (+4%) | \$6,367 (+4%) |
| Total: | \$87,034 (-17%) | \$83,214 (-4%) | \$84,664 (+2%) | \$76,520 (-10%) | \$87,977 (+15%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|------------------------|------------------------|-----------------------|------------------------|-------------------------|
| 1/1 - 3/31 | \$5,080 (+43%) | \$3,425 (-33%) | \$3,816 (+11%) | \$3,928 (+3%) | \$3,769 (-4%) |
| 4/1 - 6/30 | \$23,228 (+14%) | \$23,480 (+1%) | \$25,642 (+9%) | \$31,101 (+21%) | \$31,352 (+1%) |
| 7/1 - 9/30 | \$42,155 (-27%) | \$51,893 (+23%) | \$46,063 (-11%) | \$52,664 (+14%) | \$71,759 (+36%) |
| 10/1 -12/31 | \$6,176 (-3%) | \$6,805 (+10%) | \$7,157 (+5%) | \$7,661 (+7%) | \$8,029 (+5%) |
| Total: | \$76,639 (-13%) | \$85,603 (+12%) | \$82,678 (-3%) | \$95,355 (+15%) | \$114,909 (+21%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|-------------------------|-------------------------|------------------------|-------------------------|------------------------|
| 1/1 - 3/31 | \$5,533 (+47%) | \$7,266 (+31%) | \$6,556 (-10%) | \$6,820 (+4%) | \$7,347 (+8%) |
| 4/1 - 6/30 | \$39,891 (+27%) | \$57,853 (+45%) | \$57,144 (-1%) | \$64,407 (+13%) | \$61,586 (-4%) |
| 7/1 - 9/30 | \$88,374 (+23%) | \$113,684 (+29%) | \$121,886 (+7%) | \$132,008 (+8%) | \$135,858 (+3%) |
| 10/1 -12/31 | \$10,445 (+30%) | \$11,314 (+8%) | \$13,102 (+16%) | \$15,238 (+16%) | \$13,686 (-10%) |
| Total: | \$144,244 (+26%) | \$190,118 (+32%) | \$198,689 (+5%) | \$218,474 (+10%) | \$218,476 (+0%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|------------------------|------------------------|-------------------------|-------------------------|-------------------------|
| 1/1 - 3/31 | \$6,788 (-8%) | \$7,771 (+14%) | \$8,642 (+11%) | \$11,387 (+32%) | \$13,999 (+23%) |
| 4/1 - 6/30 | \$66,689 (+8%) | \$73,904 (+11%) | \$83,220 (+13%) | \$92,320 (+11%) | \$132,837 (+44%) |
| 7/1 - 9/30 | \$141,622 (+4%) | \$144,377 (+2%) | \$166,105 (+15%) | \$185,362 (+12%) | \$250,029 (+35%) |
| 10/1 -12/31 | \$14,585 (+7%) | \$8,462 (-42%) | \$16,345 (+93%) | \$20,959 (+28%) | \$24,587 (+17%) |
| Total: | \$229,684 (+5%) | \$234,514 (+2%) | \$274,313 (+17%) | \$310,028 (+13%) | \$421,452 (+36%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|------------------------|------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$16,870 (+21%) | \$15,979 (-5%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$148,589 (+12%) | \$137,829 (-7%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$246,772 (-1%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$24,876 (+1%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$437,107 (+4%) | \$153,808 (-7%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

City of Glendive
Gross Lodging Tax Revenue

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | | <u>1988</u> | | <u>1989</u> | | <u>1990</u> | | <u>1991</u> | |
|---------------|-------------|--|------------------|--|------------------|--|------------------|--|------------------|--|
| 1/1 - 3/31 | | | \$0 | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | |
| 4/1 - 6/30 | | | \$0 | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | |
| 7/1 - 9/30 | \$0 | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | |
| 10/1 -12/31 | \$0 | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | |
| Total: | \$0 | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | |

| | <u>1992</u> | | <u>1993</u> | | <u>1994</u> | | <u>1995</u> | | <u>1996</u> | |
|---------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|
| 1/1 - 3/31 | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 4/1 - 6/30 | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 7/1 - 9/30 | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 10/1 -12/31 | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| Total: | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |

| | <u>1997</u> | | <u>1998</u> | | <u>1999</u> | | <u>2000</u> | | <u>2001</u> | |
|---------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|
| 1/1 - 3/31 | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 4/1 - 6/30 | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 7/1 - 9/30 | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 10/1 -12/31 | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| Total: | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |

| | <u>2002</u> | | <u>2003</u> | | <u>2004</u> | | <u>2005</u> | | <u>2006</u> | |
|---------------|-------------|--------------|-----------------|--------------|-----------------|--------------|-----------------|--------------|------------------|--------------|
| 1/1 - 3/31 | \$0 | (+0%) | \$12,951 | (+0%) | \$13,627 | (+5%) | \$15,732 | (+15%) | \$14,829 | (-6%) |
| 4/1 - 6/30 | \$0 | (+0%) | \$26,143 | (+0%) | \$25,650 | (-2%) | \$27,786 | (+8%) | \$28,671 | (+3%) |
| 7/1 - 9/30 | \$0 | (+0%) | \$35,377 | (+0%) | \$36,053 | (+2%) | \$36,820 | (+2%) | \$37,824 | (+3%) |
| 10/1 -12/31 | \$0 | (+0%) | \$17,850 | (+0%) | \$17,308 | (-3%) | \$19,026 | (+10%) | \$19,423 | (+2%) |
| Total: | \$0 | (+0%) | \$92,320 | (+0%) | \$92,639 | (+0%) | \$99,364 | (+7%) | \$100,748 | (+1%) |

| | <u>2007</u> | | <u>2008</u> | | <u>2009</u> | | <u>2010</u> | | <u>2011</u> | |
|---------------|------------------|--------------|-----------------|--------------|-----------------|--------------|------------------|---------------|------------------|---------------|
| 1/1 - 3/31 | \$14,107 | (-5%) | \$16,198 | (+15%) | \$12,801 | (-21%) | \$15,278 | (+19%) | \$31,547 | (+106%) |
| 4/1 - 6/30 | \$28,653 | (-0%) | \$30,831 | (+8%) | \$23,702 | (-23%) | \$28,634 | (+21%) | \$38,105 | (+33%) |
| 7/1 - 9/30 | \$37,940 | (+0%) | \$30,723 | (-19%) | \$32,262 | (+5%) | \$41,056 | (+27%) | \$48,914 | (+19%) |
| 10/1 -12/31 | \$21,359 | (+10%) | \$17,477 | (-18%) | \$20,438 | (+17%) | \$25,840 | (+26%) | \$37,776 | (+46%) |
| Total: | \$102,059 | (+1%) | \$95,229 | (-7%) | \$89,203 | (-6%) | \$110,807 | (+24%) | \$156,342 | (+41%) |

| | <u>2012</u> | | <u>2013</u> | | <u>2014</u> | | <u>2015</u> | | <u>2016</u> | |
|---------------|------------------|---------------|------------------|---------------|------------------|---------------|------------------|---------------|------------------|---------------|
| 1/1 - 3/31 | \$36,963 | (+17%) | \$43,738 | (+4%) | \$48,841 | (+12%) | \$59,090 | (+21%) | \$32,072 | (-46%) |
| 4/1 - 6/30 | \$45,199 | (+19%) | \$64,962 | (+30%) | \$83,559 | (+29%) | \$52,838 | (-37%) | \$55,370 | (+5%) |
| 7/1 - 9/30 | \$57,458 | (+17%) | \$77,494 | (+20%) | \$114,262 | (+47%) | \$87,618 | (-23%) | \$87,905 | (+0%) |
| 10/1 -12/31 | \$45,490 | (+20%) | \$61,263 | (+3%) | \$78,313 | (+28%) | \$48,714 | (-38%) | \$38,895 | (-20%) |
| Total: | \$185,110 | (+18%) | \$247,457 | (+16%) | \$324,975 | (+31%) | \$248,259 | (-24%) | \$214,242 | (-14%) |

| | <u>2017</u> | | <u>2018</u> | | <u>2019</u> | | <u>2020</u> | | <u>2021</u> | |
|---------------|------------------|--------------|-----------------|---------------|-------------|--------------|-------------|--------------|-------------|--------------|
| 1/1 - 3/31 | \$30,055 | (-6%) | \$26,600 | (-11%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 4/1 - 6/30 | \$60,095 | (+9%) | \$53,862 | (-10%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 7/1 - 9/30 | \$80,228 | (-9%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 10/1 -12/31 | \$34,964 | (-10%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| Total: | \$205,343 | (-4%) | \$80,462 | (-11%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |

CITY OF GREAT FALLS
Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | | <u>1988</u> | | <u>1989</u> | | <u>1990</u> | | <u>1991</u> |
|---------------|------------------|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|
| 1/1 - 3/31 | | | \$73,687 | | \$87,909 (+19%) | | \$91,777 (+4%) | | \$104,497 (+14%) |
| 4/1 - 6/30 | | | \$93,136 | | \$108,096 (+16%) | | \$114,334 (+6%) | | \$135,366 (+18%) |
| 7/1 - 9/30 | \$107,564 | | \$128,826 (+20%) | | \$141,526 (+10%) | | \$163,346 (+15%) | | \$182,073 (+11%) |
| 10/1 - 12/31 | \$72,843 | | \$85,573 (+17%) | | \$96,590 (+13%) | | \$108,070 (+12%) | | \$119,942 (+11%) |
| Total: | \$180,407 | | \$381,221 (+19%) | | \$434,121 (+14%) | | \$477,527 (+10%) | | \$541,878 (+13%) |

| | <u>1992</u> | | <u>1993</u> | | <u>1994</u> | | <u>1995</u> | | <u>1996</u> |
|---------------|------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31 | \$114,927 (+10%) | | \$105,117 (-9%) | | \$111,914 (+6%) | | \$111,515 (-0%) | | \$124,575 (+12%) |
| 4/1 - 6/30 | \$133,740 (-1%) | | \$140,616 (+5%) | | \$131,775 (-6%) | | \$143,995 (+9%) | | \$142,841 (-1%) |
| 7/1 - 9/30 | \$188,562 (+4%) | | \$188,292 (-0%) | | \$176,449 (-6%) | | \$197,647 (+12%) | | \$189,907 (-4%) |
| 10/1 - 12/31 | \$112,990 (-6%) | | \$113,318 (+0%) | | \$106,623 (-6%) | | \$119,728 (+12%) | | \$117,787 (-2%) |
| Total: | \$550,219 (+2%) | | \$547,342 (-1%) | | \$526,761 (-4%) | | \$572,885 (+9%) | | \$575,110 (+0%) |

| | <u>1997</u> | | <u>1998</u> | | <u>1999</u> | | <u>2000</u> | | <u>2001</u> |
|---------------|------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31 | \$115,832 (-7%) | | \$122,577 (+6%) | | \$124,129 (+1%) | | \$126,918 (+2%) | | \$132,309 (+4%) |
| 4/1 - 6/30 | \$146,707 (+3%) | | \$148,160 (+1%) | | \$151,674 (+2%) | | \$154,980 (+2%) | | \$162,513 (+5%) |
| 7/1 - 9/30 | \$199,423 (+5%) | | \$196,648 (-1%) | | \$188,563 (-4%) | | \$218,604 (+16%) | | \$204,785 (-6%) |
| 10/1 - 12/31 | \$123,046 (+4%) | | \$119,154 (-3%) | | \$117,472 (-1%) | | \$129,853 (+11%) | | \$127,591 (-2%) |
| Total: | \$585,008 (+2%) | | \$586,539 (+0%) | | \$581,838 (-1%) | | \$630,355 (+8%) | | \$627,198 (-1%) |

| | <u>2002</u> | | <u>2003</u> | | <u>2004</u> | | <u>2005</u> | | <u>2006</u> |
|---------------|-------------------------|--|------------------------|--|------------------------|--|------------------------|--|-------------------------|
| 1/1 - 3/31 | \$147,010 (+11%) | | \$149,198 (+1%) | | \$159,633 (+7%) | | \$163,597 (+2%) | | \$182,032 (+11%) |
| 4/1 - 6/30 | \$178,140 (+10%) | | \$178,029 (-0%) | | \$175,766 (-1%) | | \$201,678 (+15%) | | \$224,463 (+11%) |
| 7/1 - 9/30 | \$227,683 (+11%) | | \$238,849 (+5%) | | \$235,644 (-1%) | | \$260,433 (+11%) | | \$292,508 (+12%) |
| 10/1 - 12/31 | \$135,865 (+6%) | | \$138,002 (+2%) | | \$150,150 (+9%) | | \$160,994 (+7%) | | \$179,212 (+11%) |
| Total: | \$688,698 (+10%) | | \$704,078 (+2%) | | \$721,193 (+2%) | | \$786,703 (+9%) | | \$878,216 (+12%) |

| | <u>2007</u> | | <u>2008</u> | | <u>2009</u> | | <u>2010</u> | | <u>2011</u> |
|---------------|-------------------------|--|---------------------------|--|--------------------------|--|--------------------------|--|---------------------------|
| 1/1 - 3/31 | \$187,032 (+3%) | | \$250,889 (+34%) | | \$242,682 (-3%) | | \$259,831 (+7%) | | \$274,299 (+6%) |
| 4/1 - 6/30 | \$235,990 (+5%) | | \$302,121 (+28%) | | \$284,642 (-6%) | | \$295,077 (+4%) | | \$328,940 (+11%) |
| 7/1 - 9/30 | \$329,638 (+13%) | | \$371,024 (+13%) | | \$364,353 (-2%) | | \$398,721 (+9%) | | \$446,501 (+12%) |
| 10/1 - 12/31 | \$239,275 (+34%) | | \$234,689 (-2%) | | \$229,345 (-2%) | | \$253,559 (+11%) | | \$289,091 (+14%) |
| Total: | \$991,934 (+13%) | | \$1,158,724 (+17%) | | \$1,121,022 (-3%) | | \$1,207,187 (+8%) | | \$1,338,831 (+11%) |

| | <u>2012</u> | | <u>2013</u> | | <u>2014</u> | | <u>2015</u> | | <u>2016</u> |
|---------------|--------------------------|--|--------------------------|--|--------------------------|--|--------------------------|--|--------------------------|
| 1/1 - 3/31 | \$295,395 (+8%) | | \$304,606 (+3%) | | \$306,592 (+1%) | | \$307,987 (+0%) | | \$314,647 (+2%) |
| 4/1 - 6/30 | \$367,467 (+12%) | | \$371,368 (+1%) | | \$370,178 (-0%) | | \$344,568 (-7%) | | \$360,060 (+4%) |
| 7/1 - 9/30 | \$475,456 (+6%) | | \$475,876 (+0%) | | \$469,531 (-1%) | | \$443,031 (-6%) | | \$453,411 (+2%) |
| 10/1 - 12/31 | \$305,265 (+6%) | | \$285,441 (-6%) | | \$299,500 (+5%) | | \$273,686 (-9%) | | \$252,090 (-8%) |
| Total: | \$1,443,583 (+8%) | | \$1,437,291 (-0%) | | \$1,445,801 (+1%) | | \$1,369,272 (-5%) | | \$1,380,208 (+1%) |

| | <u>2017</u> | | <u>2018</u> | | <u>2019</u> | | <u>2020</u> | | <u>2021</u> |
|---------------|--------------------------|--|------------------------|--|------------------|--|------------------|--|------------------|
| 1/1 - 3/31 | \$326,681 (+4%) | | \$286,433 (-12%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| 4/1 - 6/30 | \$355,760 (-1%) | | \$348,982 (-2%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| 7/1 - 9/30 | \$455,456 (+0%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| 10/1 - 12/31 | \$260,457 (+3%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| Total: | \$1,398,354 (+1%) | | \$635,415 (-7%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |

CITY OF HELENA
Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|------------------|------------------------|-------------------------|------------------------|------------------------|
| 1/1 - 3/31 | | \$52,068 | \$60,712 (+17%) | \$57,947 (-5%) | \$66,288 (+14%) |
| 4/1 - 6/30 | | \$69,069 | \$77,907 (+13%) | \$86,882 (+12%) | \$87,905 (+1%) |
| 7/1 - 9/30 | \$81,214 | \$89,426 (+10%) | \$93,860 (+5%) | \$103,097 (+10%) | \$106,015 (+3%) |
| 10/1 -12/31 | \$51,628 | \$52,102 (+1%) | \$56,820 (+9%) | \$53,797 (-5%) | \$63,882 (+19%) |
| Total: | \$132,842 | \$262,665 (+7%) | \$289,299 (+10%) | \$301,723 (+4%) | \$324,090 (+7%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|-------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$71,449 (+8%) | \$75,854 (+6%) | \$71,581 (-6%) | \$87,501 (+22%) | \$79,341 (-9%) |
| 4/1 - 6/30 | \$94,733 (+8%) | \$99,790 (+5%) | \$107,312 (+8%) | \$109,149 (+2%) | \$108,634 (-0%) |
| 7/1 - 9/30 | \$125,496 (+18%) | \$129,262 (+3%) | \$133,805 (+4%) | \$133,781 (-0%) | \$123,914 (-7%) |
| 10/1 -12/31 | \$70,492 (+10%) | \$76,364 (+8%) | \$84,864 (+11%) | \$69,710 (-18%) | \$75,974 (+9%) |
| Total: | \$362,170 (+12%) | \$381,269 (+5%) | \$397,562 (+4%) | \$400,141 (+1%) | \$387,863 (-3%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|-------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$87,536 (+10%) | \$82,791 (-5%) | \$97,904 (+18%) | \$92,313 (-6%) | \$103,512 (+12%) |
| 4/1 - 6/30 | \$115,222 (+6%) | \$115,120 (-0%) | \$119,542 (+4%) | \$132,208 (+11%) | \$136,388 (+3%) |
| 7/1 - 9/30 | \$144,924 (+17%) | \$156,905 (+8%) | \$153,131 (-2%) | \$173,323 (+13%) | \$164,842 (-5%) |
| 10/1 -12/31 | \$84,611 (+11%) | \$81,712 (-3%) | \$87,312 (+7%) | \$94,743 (+9%) | \$95,048 (+0%) |
| Total: | \$432,293 (+11%) | \$436,528 (+1%) | \$457,889 (+5%) | \$492,587 (+8%) | \$499,789 (+1%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|------------------------|------------------------|-------------------------|-------------------------|-------------------------|
| 1/1 - 3/31 | \$93,536 (-10%) | \$105,568 (+13%) | \$102,590 (-3%) | \$141,236 (+38%) | \$134,544 (-5%) |
| 4/1 - 6/30 | \$142,453 (+4%) | \$137,863 (-3%) | \$159,082 (+15%) | \$175,179 (+10%) | \$199,626 (+14%) |
| 7/1 - 9/30 | \$176,782 (+7%) | \$178,608 (+1%) | \$196,229 (+10%) | \$210,714 (+7%) | \$232,186 (+10%) |
| 10/1 -12/31 | \$97,756 (+3%) | \$100,042 (+2%) | \$123,343 (+23%) | \$125,546 (+2%) | \$150,022 (+19%) |
| Total: | \$510,527 (+2%) | \$522,082 (+2%) | \$581,244 (+11%) | \$652,675 (+12%) | \$716,378 (+10%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|-------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$163,392 (+21%) | \$157,759 (-3%) | \$175,569 (+11%) | \$153,187 (-13%) | \$177,395 (+16%) |
| 4/1 - 6/30 | \$212,115 (+6%) | \$230,467 (+9%) | \$214,716 (-7%) | \$227,123 (+6%) | \$214,835 (-5%) |
| 7/1 - 9/30 | \$256,294 (+10%) | \$258,549 (+1%) | \$245,815 (-5%) | \$264,154 (+7%) | \$266,324 (+1%) |
| 10/1 -12/31 | \$163,902 (+9%) | \$157,232 (-4%) | \$154,581 (-2%) | \$152,549 (-1%) | \$168,003 (+10%) |
| Total: | \$795,704 (+11%) | \$804,007 (+1%) | \$790,681 (-2%) | \$797,013 (+1%) | \$826,556 (+4%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|------------------------|-------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31 | \$161,416 (-9%) | \$196,956 (+22%) | \$190,692 (-3%) | \$217,068 (+14%) | \$210,001 (-3%) |
| 4/1 - 6/30 | \$234,962 (+9%) | \$251,458 (+7%) | \$286,017 (+14%) | \$291,329 (+2%) | \$309,689 (+6%) |
| 7/1 - 9/30 | \$270,928 (+2%) | \$302,979 (+12%) | \$326,343 (+8%) | \$349,566 (+7%) | \$353,419 (+1%) |
| 10/1 -12/31 | \$160,770 (-4%) | \$181,859 (+13%) | \$206,719 (+14%) | \$210,868 (+2%) | \$232,936 (+10%) |
| Total: | \$828,076 (+0%) | \$933,253 (+13%) | \$1,009,772 (+8%) | \$1,068,831 (+6%) | \$1,106,045 (+3%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|--------------------------|------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$236,573 (+13%) | \$216,992 (-8%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$316,019 (+2%) | \$320,975 (+2%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$372,388 (+5%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$222,052 (-5%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$1,147,032 (+4%) | \$537,967 (-3%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

CITY OF KALISPELL
Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | | <u>1988</u> | | <u>1989</u> | | <u>1990</u> | | <u>1991</u> |
|---------------|------------------|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|
| 1/1 - 3/31 | | | \$35,217 | | \$42,297 (+20%) | | \$46,944 (+11%) | | \$54,204 (+15%) |
| 4/1 - 6/30 | | | \$61,640 | | \$69,010 (+12%) | | \$77,715 (+13%) | | \$93,787 (+21%) |
| 7/1 - 9/30 | \$97,491 | | \$120,400 (+23%) | | \$130,618 (+8%) | | \$149,650 (+15%) | | \$173,250 (+16%) |
| 10/1 - 12/31 | \$32,311 | | \$41,454 (+28%) | | \$47,384 (+14%) | | \$52,839 (+12%) | | \$57,425 (+9%) |
| Total: | \$129,802 | | \$258,711 (+25%) | | \$289,309 (+12%) | | \$327,148 (+13%) | | \$378,666 (+16%) |

| | <u>1992</u> | | <u>1993</u> | | <u>1994</u> | | <u>1995</u> | | <u>1996</u> |
|---------------|------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31 | \$54,695 (+1%) | | \$50,216 (-8%) | | \$50,401 (+0%) | | \$51,255 (+2%) | | \$44,384 (-13%) |
| 4/1 - 6/30 | \$99,907 (+7%) | | \$96,014 (-4%) | | \$99,876 (+4%) | | \$90,131 (-10%) | | \$95,136 (+6%) |
| 7/1 - 9/30 | \$184,217 (+6%) | | \$190,909 (+4%) | | \$194,166 (+2%) | | \$187,445 (-3%) | | \$184,498 (-2%) |
| 10/1 - 12/31 | \$51,009 (-11%) | | \$56,433 (+11%) | | \$56,053 (-1%) | | \$57,228 (+2%) | | \$53,237 (-7%) |
| Total: | \$389,828 (+3%) | | \$393,573 (+1%) | | \$400,496 (+2%) | | \$386,059 (-4%) | | \$377,255 (-2%) |

| | <u>1997</u> | | <u>1998</u> | | <u>1999</u> | | <u>2000</u> | | <u>2001</u> |
|---------------|------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31 | \$41,202 (-7%) | | \$41,087 (-0%) | | \$40,666 (-1%) | | \$43,004 (+6%) | | \$48,554 (+13%) |
| 4/1 - 6/30 | \$80,577 (-15%) | | \$87,740 (+9%) | | \$86,585 (-1%) | | \$92,810 (+7%) | | \$86,232 (-7%) |
| 7/1 - 9/30 | \$188,075 (+2%) | | \$177,009 (-6%) | | \$184,739 (+4%) | | \$189,668 (+3%) | | \$195,691 (+3%) |
| 10/1 - 12/31 | \$48,342 (-9%) | | \$42,550 (-12%) | | \$49,769 (+17%) | | \$47,495 (-5%) | | \$46,999 (-1%) |
| Total: | \$358,196 (-5%) | | \$348,386 (-3%) | | \$361,759 (+4%) | | \$372,976 (+3%) | | \$377,476 (+1%) |

| | <u>2002</u> | | <u>2003</u> | | <u>2004</u> | | <u>2005</u> | | <u>2006</u> |
|---------------|------------------------|--|------------------------|--|------------------------|--|-------------------------|--|-------------------------|
| 1/1 - 3/31 | \$43,386 (-11%) | | \$45,697 (+5%) | | \$45,223 (-1%) | | \$51,655 (+14%) | | \$54,203 (+5%) |
| 4/1 - 6/30 | \$83,904 (-3%) | | \$93,313 (+11%) | | \$90,627 (-3%) | | \$105,064 (+16%) | | \$109,785 (+4%) |
| 7/1 - 9/30 | \$194,615 (-1%) | | \$199,712 (+3%) | | \$206,058 (+3%) | | \$223,791 (+9%) | | \$252,491 (+13%) |
| 10/1 - 12/31 | \$42,640 (-9%) | | \$51,313 (+20%) | | \$60,798 (+18%) | | \$65,129 (+7%) | | \$75,188 (+15%) |
| Total: | \$364,545 (-3%) | | \$390,036 (+7%) | | \$402,705 (+3%) | | \$445,639 (+11%) | | \$491,668 (+10%) |

| | <u>2007</u> | | <u>2008</u> | | <u>2009</u> | | <u>2010</u> | | <u>2011</u> |
|---------------|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|--|------------------------|
| 1/1 - 3/31 | \$67,314 (+24%) | | \$99,707 (+48%) | | \$86,438 (-13%) | | \$90,607 (+5%) | | \$98,540 (+9%) |
| 4/1 - 6/30 | \$135,517 (+23%) | | \$181,802 (+34%) | | \$161,548 (-11%) | | \$171,944 (+6%) | | \$167,899 (-2%) |
| 7/1 - 9/30 | \$321,914 (+27%) | | \$349,355 (+9%) | | \$319,082 (-9%) | | \$386,430 (+21%) | | \$392,991 (+2%) |
| 10/1 - 12/31 | \$101,837 (+35%) | | \$101,222 (-1%) | | \$94,862 (-6%) | | \$109,247 (+15%) | | \$118,338 (+8%) |
| Total: | \$626,582 (+27%) | | \$732,085 (+17%) | | \$661,930 (-10%) | | \$758,227 (+15%) | | \$777,769 (+3%) |

| | <u>2012</u> | | <u>2013</u> | | <u>2014</u> | | <u>2015</u> | | <u>2016</u> |
|---------------|-------------------------|--|---------------------------|--|---------------------------|--|--------------------------|--|--------------------------|
| 1/1 - 3/31 | \$110,644 (+12%) | | \$128,031 (+16%) | | \$135,923 (+6%) | | \$143,153 (+5%) | | \$141,169 (-1%) |
| 4/1 - 6/30 | \$195,204 (+16%) | | \$220,662 (+13%) | | \$248,187 (+12%) | | \$265,522 (+7%) | | \$267,778 (+1%) |
| 7/1 - 9/30 | \$448,692 (+14%) | | \$527,469 (+18%) | | \$607,974 (+15%) | | \$551,043 (-9%) | | \$595,931 (+8%) |
| 10/1 - 12/31 | \$144,063 (+22%) | | \$158,253 (+10%) | | \$159,410 (+1%) | | \$151,649 (-5%) | | \$153,740 (+1%) |
| Total: | \$898,603 (+16%) | | \$1,034,415 (+15%) | | \$1,151,494 (+11%) | | \$1,111,367 (-3%) | | \$1,158,618 (+4%) |

| | <u>2017</u> | | <u>2018</u> | | <u>2019</u> | | <u>2020</u> | | <u>2021</u> |
|---------------|--------------------------|--|-------------------------|--|------------------|--|------------------|--|------------------|
| 1/1 - 3/31 | \$139,854 (-1%) | | \$144,272 (+3%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| 4/1 - 6/30 | \$273,155 (+2%) | | \$314,705 (+15%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| 7/1 - 9/30 | \$654,464 (+10%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| 10/1 - 12/31 | \$158,072 (+3%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| Total: | \$1,225,545 (+6%) | | \$458,976 (+11%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |

CITY OF LIVINGSTON
Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|-------------|------------------|------------------|------------------|-----------------------|
| 1/1 - 3/31 | | \$0 | \$0 (+0%) | \$0 (+0%) | \$4,828 (+0%) |
| 4/1 - 6/30 | | \$0 | \$0 (+0%) | \$0 (+0%) | \$14,073 (+0%) |
| 7/1 - 9/30 | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$27,426 (+0%) |
| 10/1 -12/31 | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$6,158 (+0%) |
| Total: | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$52,486 (+0%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|------------------------|------------------------|------------------------|------------------------|-----------------------|
| 1/1 - 3/31 | \$5,475 (+13%) | \$6,287 (+15%) | \$4,541 (-28%) | \$6,077 (+34%) | \$5,437 (-11%) |
| 4/1 - 6/30 | \$14,094 (+0%) | \$18,382 (+30%) | \$16,110 (-12%) | \$18,430 (+14%) | \$18,920 (+3%) |
| 7/1 - 9/30 | \$37,045 (+35%) | \$40,314 (+9%) | \$34,539 (-14%) | \$45,443 (+32%) | \$40,639 (-11%) |
| 10/1 -12/31 | \$7,398 (+20%) | \$7,895 (+7%) | \$10,507 (+33%) | \$8,221 (-22%) | \$11,243 (+37%) |
| Total: | \$64,011 (+22%) | \$72,878 (+14%) | \$65,697 (-10%) | \$78,171 (+19%) | \$76,239 (-2%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|-------------------------|------------------------|------------------------|-----------------------|-------------------------|
| 1/1 - 3/31 | \$8,347 (+54%) | \$7,725 (-7%) | \$9,318 (+21%) | \$9,446 (+1%) | \$8,396 (-11%) |
| 4/1 - 6/30 | \$24,519 (+30%) | \$23,382 (-5%) | \$31,694 (+36%) | \$27,880 (-12%) | \$33,964 (+22%) |
| 7/1 - 9/30 | \$64,010 (+58%) | \$52,514 (-18%) | \$51,385 (-2%) | \$50,059 (-3%) | \$62,478 (+25%) |
| 10/1 -12/31 | \$13,511 (+20%) | \$14,701 (+9%) | \$14,212 (-3%) | \$12,064 (-15%) | \$18,599 (+54%) |
| Total: | \$110,387 (+45%) | \$98,322 (-11%) | \$106,610 (+8%) | \$99,449 (-7%) | \$123,437 (+24%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|-------------------------|------------------------|------------------------|------------------------|-------------------------|
| 1/1 - 3/31 | \$12,528 (+49%) | \$12,138 (-3%) | \$14,408 (+19%) | \$11,551 (-20%) | \$12,879 (+11%) |
| 4/1 - 6/30 | \$39,099 (+15%) | \$36,964 (-5%) | \$40,332 (+9%) | \$36,743 (-9%) | \$38,490 (+5%) |
| 7/1 - 9/30 | \$70,643 (+13%) | \$76,628 (+8%) | \$71,852 (-6%) | \$74,955 (+4%) | \$86,132 (+15%) |
| 10/1 -12/31 | \$19,303 (+4%) | \$19,223 (-0%) | \$21,680 (+13%) | \$19,902 (-8%) | \$23,859 (+20%) |
| Total: | \$141,572 (+15%) | \$144,953 (+2%) | \$148,272 (+2%) | \$143,151 (-3%) | \$161,360 (+13%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|-------------------------|------------------------|-------------------------|-------------------------|------------------------|
| 1/1 - 3/31 | \$14,195 (+10%) | \$18,501 (+30%) | \$13,075 (-29%) | \$14,112 (+8%) | \$13,629 (-3%) |
| 4/1 - 6/30 | \$44,459 (+16%) | \$48,653 (+9%) | \$36,836 (-24%) | \$38,674 (+5%) | \$39,484 (+2%) |
| 7/1 - 9/30 | \$93,812 (+9%) | \$86,389 (-8%) | \$82,624 (-4%) | \$95,215 (+15%) | \$88,619 (-7%) |
| 10/1 -12/31 | \$26,192 (+10%) | \$20,336 (-22%) | \$18,155 (-11%) | \$18,012 (-1%) | \$15,968 (-11%) |
| Total: | \$178,657 (+11%) | \$173,878 (-3%) | \$150,690 (-13%) | \$166,012 (+10%) | \$157,700 (-5%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|------------------------|-------------------------|-------------------------|-------------------------|------------------------|
| 1/1 - 3/31 | \$12,565 (-8%) | \$15,653 (+25%) | \$18,071 (+15%) | \$21,577 (+19%) | \$23,541 (+9%) |
| 4/1 - 6/30 | \$41,029 (+4%) | \$54,449 (+33%) | \$61,670 (+13%) | \$68,572 (+11%) | \$75,921 (+11%) |
| 7/1 - 9/30 | \$92,349 (+4%) | \$115,368 (+25%) | \$124,226 (+8%) | \$139,820 (+13%) | \$142,767 (+2%) |
| 10/1 -12/31 | \$23,500 (+47%) | \$19,957 (-15%) | \$26,826 (+34%) | \$36,009 (+34%) | \$37,384 (+4%) |
| Total: | \$169,444 (+7%) | \$205,427 (+21%) | \$230,793 (+12%) | \$265,977 (+15%) | \$279,613 (+5%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|------------------------|------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$24,432 (+4%) | \$27,905 (+14%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$83,190 (+10%) | \$76,192 (-8%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$150,240 (+5%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$39,767 (+6%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$297,629 (+6%) | \$104,097 (-3%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

CITY OF MILES CITY
Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|-------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$0 (+0%) | \$15,544 (+0%) | \$15,330 (-1%) | \$16,418 (+7%) | \$16,026 (-2%) |
| 4/1 - 6/30 | \$0 (+0%) | \$28,075 (+0%) | \$32,076 (+14%) | \$30,405 (-5%) | \$34,186 (+12%) |
| 7/1 - 9/30 | \$0 (+0%) | \$40,286 (+0%) | \$38,419 (-5%) | \$41,328 (+8%) | \$44,998 (+9%) |
| 10/1 -12/31 | \$0 (+0%) | \$17,065 (+0%) | \$20,321 (+19%) | \$22,232 (+9%) | \$21,951 (-1%) |
| Total: | \$0 (+0%) | \$100,970 (+0%) | \$106,146 (+5%) | \$110,384 (+4%) | \$117,162 (+6%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|------------------------|------------------------|------------------------|-----------------------|------------------------|
| 1/1 - 3/31 | \$17,592 (+10%) | \$14,581 (-17%) | \$18,572 (+27%) | \$12,340 (-34%) | \$11,548 (-6%) |
| 4/1 - 6/30 | \$31,411 (-8%) | \$33,688 (+7%) | \$32,848 (-2%) | \$25,851 (-21%) | \$29,833 (+15%) |
| 7/1 - 9/30 | \$42,017 (-7%) | \$45,297 (+8%) | \$31,374 (-31%) | \$37,293 (+19%) | \$41,078 (+10%) |
| 10/1 -12/31 | \$22,664 (+3%) | \$23,574 (+4%) | \$14,698 (-38%) | \$19,345 (+32%) | \$21,304 (+10%) |
| Total: | \$113,684 (-3%) | \$117,140 (+3%) | \$97,491 (-17%) | \$94,829 (-3%) | \$103,762 (+9%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|-------------------------|-------------------------|------------------------|------------------------|-------------------------|
| 1/1 - 3/31 | \$16,413 (+42%) | \$29,884 (+82%) | \$29,886 (+0%) | \$29,512 (-1%) | \$34,333 (+16%) |
| 4/1 - 6/30 | \$33,839 (+13%) | \$48,043 (+42%) | \$48,000 (-0%) | \$49,959 (+4%) | \$52,489 (+5%) |
| 7/1 - 9/30 | \$41,574 (+1%) | \$65,051 (+56%) | \$62,124 (-4%) | \$62,256 (+0%) | \$73,650 (+18%) |
| 10/1 -12/31 | \$21,804 (+2%) | \$40,839 (+87%) | \$34,524 (-15%) | \$36,054 (+4%) | \$40,712 (+13%) |
| Total: | \$113,631 (+10%) | \$183,816 (+62%) | \$174,534 (-5%) | \$177,782 (+2%) | \$201,184 (+13%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|------------------------|------------------------|------------------------|-------------------------|-------------------------|
| 1/1 - 3/31 | \$30,595 (-11%) | \$31,149 (+2%) | \$32,104 (+3%) | \$34,806 (+8%) | \$42,931 (+23%) |
| 4/1 - 6/30 | \$59,287 (+13%) | \$55,005 (-7%) | \$57,598 (+5%) | \$60,338 (+5%) | \$76,143 (+26%) |
| 7/1 - 9/30 | \$76,404 (+4%) | \$71,634 (-6%) | \$67,104 (-6%) | \$84,717 (+26%) | \$98,571 (+16%) |
| 10/1 -12/31 | \$44,716 (+10%) | \$41,330 (-8%) | \$39,063 (-5%) | \$56,045 (+43%) | \$72,365 (+29%) |
| Total: | \$211,002 (+5%) | \$199,118 (-6%) | \$195,869 (-2%) | \$235,906 (+20%) | \$290,010 (+23%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|-------------------------|------------------------|-------------------------|-------------------------|------------------------|
| 1/1 - 3/31 | \$60,550 (+41%) | \$63,983 (+6%) | \$58,145 (-9%) | \$59,388 (+2%) | \$47,109 (-21%) |
| 4/1 - 6/30 | \$87,518 (+15%) | \$89,538 (+2%) | \$97,783 (+9%) | \$94,667 (-3%) | \$89,540 (-5%) |
| 7/1 - 9/30 | \$113,282 (+15%) | \$106,997 (-6%) | \$124,561 (+16%) | \$106,468 (-15%) | \$111,709 (+5%) |
| 10/1 -12/31 | \$64,689 (-11%) | \$63,115 (-2%) | \$78,001 (+24%) | \$53,454 (-31%) | \$55,941 (+5%) |
| Total: | \$326,039 (+12%) | \$323,632 (-1%) | \$358,489 (+11%) | \$313,976 (-12%) | \$304,299 (-3%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|------------------------|-------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$52,322 (+11%) | \$39,951 (-24%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$90,093 (+1%) | \$79,933 (-11%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$94,046 (-16%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$49,843 (-11%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$286,304 (-6%) | \$119,883 (-16%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

CITY OF MISSOULA
Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | | <u>1988</u> | | <u>1989</u> | | <u>1990</u> | | <u>1991</u> | |
|---------------|------------------|--|------------------|---------------|------------------|---------------|------------------|--------------|------------------|---------------|
| 1/1 - 3/31 | | | \$73,675 | | \$76,341 | (+4%) | \$83,680 | (+10%) | \$91,872 | (+10%) |
| 4/1 - 6/30 | | | \$124,527 | | \$139,901 | (+12%) | \$149,956 | (+7%) | \$170,540 | (+14%) |
| 7/1 - 9/30 | \$147,836 | | \$177,601 | (+20%) | \$197,923 | (+11%) | \$218,025 | (+10%) | \$240,677 | (+10%) |
| 10/1 -12/31 | \$84,307 | | \$93,541 | (+11%) | \$101,796 | (+9%) | \$104,980 | (+3%) | \$118,060 | (+12%) |
| Total: | \$232,143 | | \$469,344 | (+17%) | \$515,960 | (+10%) | \$556,641 | (+8%) | \$621,149 | (+12%) |

| | <u>1992</u> | | <u>1993</u> | | <u>1994</u> | | <u>1995</u> | | <u>1996</u> | |
|---------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|
| 1/1 - 3/31 | \$102,411 | (+11%) | \$105,135 | (+3%) | \$115,474 | (+10%) | \$121,682 | (+5%) | \$124,753 | (+3%) |
| 4/1 - 6/30 | \$183,253 | (+7%) | \$188,995 | (+3%) | \$210,295 | (+11%) | \$219,132 | (+4%) | \$242,318 | (+11%) |
| 7/1 - 9/30 | \$261,336 | (+9%) | \$281,797 | (+8%) | \$292,701 | (+4%) | \$311,453 | (+6%) | \$314,212 | (+1%) |
| 10/1 -12/31 | \$115,592 | (-2%) | \$133,624 | (+16%) | \$147,209 | (+10%) | \$150,098 | (+2%) | \$146,829 | (-2%) |
| Total: | \$662,592 | (+7%) | \$709,551 | (+7%) | \$765,679 | (+8%) | \$802,365 | (+5%) | \$828,112 | (+3%) |

| | <u>1997</u> | | <u>1998</u> | | <u>1999</u> | | <u>2000</u> | | <u>2001</u> | |
|---------------|------------------|--------------|------------------|--------------|------------------|--------------|--------------------|---------------|--------------------|--------------|
| 1/1 - 3/31 | \$119,408 | (-4%) | \$123,379 | (+3%) | \$133,344 | (+8%) | \$149,547 | (+12%) | \$165,022 | (+10%) |
| 4/1 - 6/30 | \$220,383 | (-9%) | \$246,974 | (+12%) | \$243,057 | (-2%) | \$278,946 | (+15%) | \$287,993 | (+3%) |
| 7/1 - 9/30 | \$319,351 | (+2%) | \$324,392 | (+2%) | \$345,891 | (+7%) | \$394,521 | (+14%) | \$396,638 | (+1%) |
| 10/1 -12/31 | \$146,562 | (-0%) | \$162,040 | (+11%) | \$171,670 | (+6%) | \$196,250 | (+14%) | \$204,322 | (+4%) |
| Total: | \$805,704 | (-3%) | \$856,785 | (+6%) | \$893,962 | (+4%) | \$1,019,264 | (+14%) | \$1,053,974 | (+3%) |

| | <u>2002</u> | | <u>2003</u> | | <u>2004</u> | | <u>2005</u> | | <u>2006</u> | |
|---------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|
| 1/1 - 3/31 | \$168,733 | (+2%) | \$174,280 | (+3%) | \$192,636 | (+11%) | \$186,744 | (-3%) | \$200,576 | (+7%) |
| 4/1 - 6/30 | \$311,165 | (+8%) | \$334,701 | (+8%) | \$340,973 | (+2%) | \$353,354 | (+4%) | \$370,868 | (+5%) |
| 7/1 - 9/30 | \$415,208 | (+5%) | \$464,988 | (+12%) | \$461,615 | (-1%) | \$483,908 | (+5%) | \$516,942 | (+7%) |
| 10/1 -12/31 | \$223,267 | (+9%) | \$219,069 | (-2%) | \$239,415 | (+9%) | \$244,194 | (+2%) | \$284,648 | (+17%) |
| Total: | \$1,118,373 | (+6%) | \$1,193,038 | (+7%) | \$1,234,639 | (+3%) | \$1,268,200 | (+3%) | \$1,373,034 | (+8%) |

| | <u>2007</u> | | <u>2008</u> | | <u>2009</u> | | <u>2010</u> | | <u>2011</u> | |
|---------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|
| 1/1 - 3/31 | \$235,313 | (+17%) | \$255,516 | (+9%) | \$242,028 | (-5%) | \$226,983 | (-6%) | \$240,898 | (+6%) |
| 4/1 - 6/30 | \$401,927 | (+8%) | \$450,237 | (+12%) | \$405,115 | (-10%) | \$400,093 | (-1%) | \$410,937 | (+3%) |
| 7/1 - 9/30 | \$571,469 | (+11%) | \$573,492 | (+0%) | \$537,464 | (-6%) | \$552,608 | (+3%) | \$600,700 | (+9%) |
| 10/1 -12/31 | \$291,407 | (+2%) | \$314,087 | (+8%) | \$289,298 | (-8%) | \$290,298 | (+0%) | \$295,955 | (+2%) |
| Total: | \$1,500,116 | (+9%) | \$1,593,331 | (+6%) | \$1,473,904 | (-7%) | \$1,469,982 | (-0%) | \$1,548,490 | (+5%) |

| | <u>2012</u> | | <u>2013</u> | | <u>2014</u> | | <u>2015</u> | | <u>2016</u> | |
|---------------|--------------------|--------------|--------------------|---------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|
| 1/1 - 3/31 | \$232,240 | (-4%) | \$295,486 | (+27%) | \$296,488 | (+0%) | \$330,627 | (+12%) | \$347,546 | (+5%) |
| 4/1 - 6/30 | \$409,031 | (-0%) | \$535,163 | (+31%) | \$553,955 | (+4%) | \$595,717 | (+8%) | \$673,136 | (+13%) |
| 7/1 - 9/30 | \$640,721 | (+7%) | \$763,804 | (+19%) | \$815,896 | (+7%) | \$881,296 | (+8%) | \$912,337 | (+4%) |
| 10/1 -12/31 | \$302,710 | (+2%) | \$361,776 | (+20%) | \$393,766 | (+9%) | \$398,184 | (+1%) | \$431,063 | (+8%) |
| Total: | \$1,584,702 | (+2%) | \$1,956,229 | (+23%) | \$2,060,105 | (+5%) | \$2,205,824 | (+7%) | \$2,364,082 | (+7%) |

| | <u>2017</u> | | <u>2018</u> | | <u>2019</u> | | <u>2020</u> | | <u>2021</u> | |
|---------------|--------------------|--------------|--------------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|
| 1/1 - 3/31 | \$344,604 | (-1%) | \$346,740 | (+1%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 4/1 - 6/30 | \$671,383 | (-0%) | \$730,667 | (+9%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 7/1 - 9/30 | \$982,395 | (+8%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 10/1 -12/31 | \$424,571 | (-2%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| Total: | \$2,422,952 | (+2%) | \$1,077,408 | (+6%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |

CITY OF RED LODGE
Gross Lodging Tax Revenue

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|-------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|------------------|------------------|-----------------------|------------------------|-----------------------|
| 1/1 - 3/31 | \$0 (+0%) | \$0 (+0%) | \$15,558 (+0%) | \$19,469 (+25%) | \$20,400 (+5%) |
| 4/1 - 6/30 | \$0 (+0%) | \$0 (+0%) | \$13,617 (+0%) | \$14,805 (+9%) | \$18,350 (+24%) |
| 7/1 - 9/30 | \$0 (+0%) | \$0 (+0%) | \$35,161 (+0%) | \$37,909 (+8%) | \$39,436 (+4%) |
| 10/1 -12/31 | \$0 (+0%) | \$0 (+0%) | \$10,549 (+0%) | \$12,046 (+14%) | \$13,053 (+8%) |
| Total: | \$0 (+0%) | \$0 (+0%) | \$74,885 (+0%) | \$84,229 (+12%) | \$91,239 (+8%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|-------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$27,098 (+33%) | \$27,883 (+3%) | \$28,252 (+1%) | \$26,213 (-7%) | \$23,276 (-11%) |
| 4/1 - 6/30 | \$20,712 (+13%) | \$21,885 (+6%) | \$21,891 (+0%) | \$22,216 (+1%) | \$23,096 (+4%) |
| 7/1 - 9/30 | \$49,522 (+26%) | \$52,838 (+7%) | \$57,002 (+8%) | \$58,690 (+3%) | \$59,290 (+1%) |
| 10/1 -12/31 | \$15,773 (+21%) | \$17,255 (+9%) | \$14,720 (-15%) | \$15,745 (+7%) | \$15,664 (-1%) |
| Total: | \$113,105 (+24%) | \$119,861 (+6%) | \$121,865 (+2%) | \$122,864 (+1%) | \$121,327 (-1%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|------------------------|------------------------|------------------------|------------------------|-------------------------|
| 1/1 - 3/31 | \$23,508 (+1%) | \$25,613 (+9%) | \$24,745 (-3%) | \$20,030 (-19%) | \$23,680 (+18%) |
| 4/1 - 6/30 | \$26,576 (+15%) | \$24,840 (-7%) | \$25,089 (+1%) | \$21,561 (-14%) | \$28,443 (+32%) |
| 7/1 - 9/30 | \$52,078 (-12%) | \$57,884 (+11%) | \$50,022 (-14%) | \$47,861 (-4%) | \$76,350 (+60%) |
| 10/1 -12/31 | \$12,608 (-20%) | \$11,303 (-10%) | \$13,449 (+19%) | \$17,988 (+34%) | \$17,923 (-0%) |
| Total: | \$114,770 (-5%) | \$119,640 (+4%) | \$113,304 (-5%) | \$107,440 (-5%) | \$146,396 (+36%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|-------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$24,956 (+5%) | \$25,919 (+4%) | \$30,295 (+17%) | \$33,192 (+10%) | \$29,427 (-11%) |
| 4/1 - 6/30 | \$33,894 (+19%) | \$28,415 (-16%) | \$31,931 (+12%) | \$29,511 (-8%) | \$24,813 (-16%) |
| 7/1 - 9/30 | \$82,289 (+8%) | \$81,310 (-1%) | \$86,710 (+7%) | \$91,629 (+6%) | \$87,465 (-5%) |
| 10/1 -12/31 | \$21,081 (+18%) | \$25,366 (+20%) | \$20,776 (-18%) | \$21,874 (+5%) | \$24,085 (+10%) |
| Total: | \$162,220 (+11%) | \$161,011 (-1%) | \$169,712 (+5%) | \$176,206 (+4%) | \$165,791 (-6%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|-------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$36,018 (+22%) | \$33,221 (-8%) | \$34,979 (+5%) | \$35,898 (+3%) | \$28,590 (-20%) |
| 4/1 - 6/30 | \$31,992 (+29%) | \$32,310 (+1%) | \$33,077 (+2%) | \$34,911 (+6%) | \$36,837 (+6%) |
| 7/1 - 9/30 | \$91,953 (+5%) | \$92,937 (+1%) | \$85,674 (-8%) | \$96,433 (+13%) | \$96,963 (+1%) |
| 10/1 -12/31 | \$23,408 (-3%) | \$22,423 (-4%) | \$24,916 (+11%) | \$25,735 (+3%) | \$24,895 (-3%) |
| Total: | \$183,370 (+11%) | \$180,891 (-1%) | \$178,646 (-1%) | \$192,976 (+8%) | \$187,285 (-3%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|------------------------|------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$31,240 (+9%) | \$36,548 (+17%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$37,063 (+1%) | \$42,217 (+14%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$93,291 (-4%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$26,628 (+7%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$188,222 (+1%) | \$78,764 (+15%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

CITY OF SIDNEY
Gross Lodging Tax Revenue

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|-------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$0 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|------------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|------------------|------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|------------------|-----------------------|------------------------|------------------------|-----------------------|
| 1/1 - 3/31 | \$0 (+0%) | \$8,863 (+0%) | \$11,062 (+25%) | \$15,747 (+42%) | \$15,349 (-3%) |
| 4/1 - 6/30 | \$0 (+0%) | \$11,827 (+0%) | \$14,456 (+22%) | \$17,436 (+21%) | \$19,259 (+10%) |
| 7/1 - 9/30 | \$0 (+0%) | \$13,698 (+0%) | \$18,284 (+33%) | \$20,163 (+10%) | \$21,207 (+5%) |
| 10/1 -12/31 | \$0 (+0%) | \$11,933 (+0%) | \$17,019 (+43%) | \$18,190 (+7%) | \$19,240 (+6%) |
| Total: | \$0 (+0%) | \$46,321 (+0%) | \$60,821 (+31%) | \$71,536 (+18%) | \$75,054 (+5%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|-----------------------|------------------------|-----------------------|-------------------------|-------------------------|
| 1/1 - 3/31 | \$15,784 (+3%) | \$18,568 (+18%) | \$21,305 (+15%) | \$21,811 (+2%) | \$26,351 (+21%) |
| 4/1 - 6/30 | \$21,810 (+13%) | \$23,054 (+6%) | \$21,062 (-9%) | \$30,190 (+43%) | \$29,317 (-3%) |
| 7/1 - 9/30 | \$20,119 (-5%) | \$28,751 (+43%) | \$24,445 (-15%) | \$28,980 (+19%) | \$33,448 (+15%) |
| 10/1 -12/31 | \$18,139 (-6%) | \$25,893 (+43%) | \$23,274 (-10%) | \$24,249 (+4%) | \$31,691 (+31%) |
| Total: | \$75,852 (+1%) | \$96,266 (+27%) | \$90,087 (-6%) | \$105,231 (+17%) | \$120,808 (+15%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|--------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| 1/1 - 3/31 | \$32,969 (+25%) | \$103,251 (+213%) | \$78,717 (-24%) | \$66,179 (-16%) | \$40,192 (-39%) |
| 4/1 - 6/30 | \$68,596 (+134%) | \$103,099 (+50%) | \$103,110 (+0%) | \$86,419 (-16%) | \$43,093 (-50%) |
| 7/1 - 9/30 | \$116,273 (+248%) | \$110,205 (-5%) | \$120,441 (+9%) | \$84,776 (-30%) | \$47,376 (-44%) |
| 10/1 -12/31 | \$112,460 (+255%) | \$105,683 (-6%) | \$102,149 (-3%) | \$57,326 (-44%) | \$38,248 (-33%) |
| Total: | \$330,298 (+173%) | \$422,239 (+28%) | \$404,416 (-4%) | \$294,701 (-27%) | \$168,910 (-43%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|-------------------------|------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$29,265 (-27%) | \$22,704 (-22%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$43,822 (+2%) | \$39,008 (-11%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$38,709 (-18%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$27,187 (-29%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$138,983 (-18%) | \$61,712 (-16%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

CITY OF WEST YELLOWSTONE

Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | | <u>1988</u> | | <u>1989</u> | | <u>1990</u> | | <u>1991</u> | |
|---------------|------------------|--|------------------|--------------|------------------|---------------|------------------|---------------|------------------|---------------|
| 1/1 - 3/31 | | | \$35,787 | | \$37,983 | (+6%) | \$46,644 | (+23%) | \$53,042 | (+14%) |
| 4/1 - 6/30 | | | \$39,802 | | \$40,048 | (+1%) | \$55,050 | (+37%) | \$61,166 | (+11%) |
| 7/1 - 9/30 | \$105,298 | | \$100,287 | (-5%) | \$116,780 | (+16%) | \$147,255 | (+26%) | \$168,938 | (+15%) |
| 10/1 - 12/31 | \$19,487 | | \$20,840 | (+7%) | \$22,219 | (+7%) | \$23,096 | (+4%) | \$26,918 | (+17%) |
| Total: | \$124,785 | | \$196,716 | (-3%) | \$217,028 | (+10%) | \$272,045 | (+25%) | \$310,064 | (+14%) |

| | <u>1992</u> | | <u>1993</u> | | <u>1994</u> | | <u>1995</u> | | <u>1996</u> | |
|---------------|------------------|---------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|
| 1/1 - 3/31 | \$67,890 | (+28%) | \$81,209 | (+20%) | \$76,579 | (-6%) | \$81,156 | (+6%) | \$76,225 | (-6%) |
| 4/1 - 6/30 | \$76,284 | (+25%) | \$70,852 | (-7%) | \$66,527 | (-6%) | \$86,078 | (+29%) | \$83,428 | (-3%) |
| 7/1 - 9/30 | \$191,878 | (+14%) | \$191,433 | (-0%) | \$210,095 | (+10%) | \$215,247 | (+2%) | \$237,729 | (+10%) |
| 10/1 - 12/31 | \$34,582 | (+28%) | \$33,521 | (-3%) | \$35,256 | (+5%) | \$31,946 | (-9%) | \$27,680 | (-13%) |
| Total: | \$370,634 | (+20%) | \$377,016 | (+2%) | \$388,457 | (+3%) | \$414,427 | (+7%) | \$425,062 | (+3%) |

| | <u>1997</u> | | <u>1998</u> | | <u>1999</u> | | <u>2000</u> | | <u>2001</u> | |
|---------------|------------------|--------------|------------------|---------------|------------------|---------------|------------------|--------------|------------------|--------------|
| 1/1 - 3/31 | \$73,508 | (-4%) | \$77,043 | (+5%) | \$84,805 | (+10%) | \$104,340 | (+23%) | \$101,681 | (-3%) |
| 4/1 - 6/30 | \$79,664 | (-5%) | \$98,250 | (+23%) | \$104,888 | (+7%) | \$122,645 | (+17%) | \$110,826 | (-10%) |
| 7/1 - 9/30 | \$255,851 | (+8%) | \$268,476 | (+5%) | \$316,387 | (+18%) | \$304,814 | (-4%) | \$287,556 | (-6%) |
| 10/1 - 12/31 | \$30,162 | (+9%) | \$37,684 | (+25%) | \$42,794 | (+14%) | \$44,304 | (+4%) | \$40,504 | (-9%) |
| Total: | \$439,185 | (+3%) | \$481,453 | (+10%) | \$548,873 | (+14%) | \$576,103 | (+5%) | \$540,567 | (-6%) |

| | <u>2002</u> | | <u>2003</u> | | <u>2004</u> | | <u>2005</u> | | <u>2006</u> | |
|---------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|---------------|------------------|--------------|
| 1/1 - 3/31 | \$104,932 | (+3%) | \$90,333 | (-14%) | \$69,941 | (-23%) | \$79,207 | (+13%) | \$79,887 | (+1%) |
| 4/1 - 6/30 | \$121,283 | (+9%) | \$124,873 | (+3%) | \$156,491 | (+25%) | \$177,034 | (+13%) | \$182,022 | (+3%) |
| 7/1 - 9/30 | \$314,212 | (+9%) | \$361,227 | (+15%) | \$352,441 | (-2%) | \$408,798 | (+16%) | \$411,078 | (+1%) |
| 10/1 - 12/31 | \$45,313 | (+12%) | \$53,886 | (+19%) | \$47,685 | (-12%) | \$56,848 | (+19%) | \$63,867 | (+12%) |
| Total: | \$585,739 | (+8%) | \$630,318 | (+8%) | \$626,558 | (-1%) | \$721,887 | (+15%) | \$736,853 | (+2%) |

| | <u>2007</u> | | <u>2008</u> | | <u>2009</u> | | <u>2010</u> | | <u>2011</u> | |
|---------------|------------------|---------------|--------------------|---------------|--------------------|--------------|--------------------|---------------|--------------------|--------------|
| 1/1 - 3/31 | \$71,436 | (-11%) | \$79,038 | (+11%) | \$63,575 | (-20%) | \$73,468 | (+16%) | \$76,717 | (+4%) |
| 4/1 - 6/30 | \$197,133 | (+8%) | \$293,683 | (+49%) | \$292,289 | (-0%) | \$363,252 | (+24%) | \$356,383 | (-2%) |
| 7/1 - 9/30 | \$477,408 | (+16%) | \$668,121 | (+40%) | \$738,076 | (+10%) | \$865,032 | (+17%) | \$908,962 | (+5%) |
| 10/1 - 12/31 | \$67,814 | (+6%) | \$73,385 | (+8%) | \$77,993 | (+6%) | \$105,048 | (+35%) | \$97,066 | (-8%) |
| Total: | \$813,791 | (+10%) | \$1,114,227 | (+37%) | \$1,171,933 | (+5%) | \$1,406,800 | (+20%) | \$1,439,127 | (+2%) |

| | <u>2012</u> | | <u>2013</u> | | <u>2014</u> | | <u>2015</u> | | <u>2016</u> | |
|---------------|--------------------|--------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|
| 1/1 - 3/31 | \$82,788 | (+8%) | \$85,095 | (+3%) | \$95,579 | (+12%) | \$96,552 | (+1%) | \$110,837 | (+15%) |
| 4/1 - 6/30 | \$387,574 | (+9%) | \$472,904 | (+22%) | \$538,505 | (+14%) | \$621,597 | (+15%) | \$711,080 | (+14%) |
| 7/1 - 9/30 | \$902,180 | (-1%) | \$1,036,794 | (+15%) | \$1,144,184 | (+10%) | \$1,214,425 | (+6%) | \$1,323,475 | (+9%) |
| 10/1 - 12/31 | \$109,997 | (+13%) | \$84,039 | (-24%) | \$133,622 | (+59%) | \$177,274 | (+33%) | \$192,443 | (+9%) |
| Total: | \$1,482,540 | (+3%) | \$1,678,832 | (+13%) | \$1,911,889 | (+14%) | \$2,109,848 | (+10%) | \$2,337,835 | (+11%) |

| | <u>2017</u> | | <u>2018</u> | | <u>2019</u> | | <u>2020</u> | | <u>2021</u> | |
|---------------|--------------------|--------------|------------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|
| 1/1 - 3/31 | \$126,575 | (+14%) | \$136,118 | (+8%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 4/1 - 6/30 | \$716,118 | (+1%) | \$780,766 | (+9%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 7/1 - 9/30 | \$1,394,635 | (+5%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 10/1 - 12/31 | \$197,004 | (+2%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| Total: | \$2,434,331 | (+4%) | \$916,884 | (+9%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |

CITY OF WHITEFISH
Gross Lodging Tax Revenue

Date of this Run: 10/29/2018

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

| | <u>1987</u> | | <u>1988</u> | | <u>1989</u> | | <u>1990</u> | | <u>1991</u> |
|---------------|-----------------|--|-------------------------|--|-------------------------|--|-------------------------|--|-------------------------|
| 1/1 - 3/31 | | | \$28,234 | | \$37,251 (+32%) | | \$44,337 (+19%) | | \$53,212 (+20%) |
| 4/1 - 6/30 | | | \$27,726 | | \$30,113 (+9%) | | \$40,368 (+34%) | | \$47,111 (+17%) |
| 7/1 - 9/30 | \$44,564 | | \$53,676 (+20%) | | \$64,554 (+20%) | | \$74,869 (+16%) | | \$102,678 (+37%) |
| 10/1 -12/31 | \$16,336 | | \$19,642 (+20%) | | \$24,360 (+24%) | | \$24,215 (-1%) | | \$32,305 (+33%) |
| Total: | \$60,900 | | \$129,278 (+20%) | | \$156,278 (+21%) | | \$183,789 (+18%) | | \$235,306 (+28%) |

| | <u>1992</u> | | <u>1993</u> | | <u>1994</u> | | <u>1995</u> | | <u>1996</u> |
|---------------|-------------------------|--|-------------------------|--|-------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31 | \$56,483 (+6%) | | \$61,585 (+9%) | | \$47,918 (-22%) | | \$47,942 (+0%) | | \$39,672 (-17%) |
| 4/1 - 6/30 | \$57,183 (+21%) | | \$70,053 (+23%) | | \$57,129 (-18%) | | \$53,387 (-7%) | | \$56,711 (+6%) |
| 7/1 - 9/30 | \$131,589 (+28%) | | \$145,085 (+10%) | | \$143,318 (-1%) | | \$163,598 (+14%) | | \$164,475 (+1%) |
| 10/1 -12/31 | \$40,842 (+26%) | | \$39,889 (-2%) | | \$36,032 (-10%) | | \$35,764 (-1%) | | \$32,025 (-10%) |
| Total: | \$286,097 (+22%) | | \$316,611 (+11%) | | \$284,397 (-10%) | | \$300,691 (+6%) | | \$292,883 (-3%) |

| | <u>1997</u> | | <u>1998</u> | | <u>1999</u> | | <u>2000</u> | | <u>2001</u> |
|---------------|------------------------|--|------------------------|--|------------------------|--|------------------------|--|------------------------|
| 1/1 - 3/31 | \$41,635 (+5%) | | \$40,091 (-4%) | | \$42,297 (+6%) | | \$53,239 (+26%) | | \$53,977 (+1%) |
| 4/1 - 6/30 | \$56,732 (+0%) | | \$57,802 (+2%) | | \$63,271 (+9%) | | \$69,131 (+9%) | | \$66,569 (-4%) |
| 7/1 - 9/30 | \$171,642 (+4%) | | \$173,405 (+1%) | | \$181,993 (+5%) | | \$190,565 (+5%) | | \$190,882 (+0%) |
| 10/1 -12/31 | \$35,092 (+10%) | | \$32,300 (-8%) | | \$40,569 (+26%) | | \$41,125 (+1%) | | \$40,962 (-0%) |
| Total: | \$305,101 (+4%) | | \$303,598 (-0%) | | \$328,130 (+8%) | | \$354,060 (+8%) | | \$352,390 (-0%) |

| | <u>2002</u> | | <u>2003</u> | | <u>2004</u> | | <u>2005</u> | | <u>2006</u> |
|---------------|------------------------|--|------------------------|--|-------------------------|--|------------------------|--|-------------------------|
| 1/1 - 3/31 | \$47,874 (-11%) | | \$51,819 (+8%) | | \$53,491 (+3%) | | \$55,015 (+3%) | | \$62,114 (+13%) |
| 4/1 - 6/30 | \$70,145 (+5%) | | \$78,523 (+12%) | | \$83,493 (+6%) | | \$94,634 (+13%) | | \$103,620 (+9%) |
| 7/1 - 9/30 | \$203,793 (+7%) | | \$198,494 (-3%) | | \$228,632 (+15%) | | \$242,482 (+6%) | | \$288,194 (+19%) |
| 10/1 -12/31 | \$40,831 (-0%) | | \$49,397 (+21%) | | \$54,488 (+10%) | | \$59,604 (+9%) | | \$70,722 (+19%) |
| Total: | \$362,642 (+3%) | | \$378,232 (+4%) | | \$420,104 (+11%) | | \$451,734 (+8%) | | \$524,650 (+16%) |

| | <u>2007</u> | | <u>2008</u> | | <u>2009</u> | | <u>2010</u> | | <u>2011</u> |
|---------------|-------------------------|--|------------------------|--|-------------------------|--|-------------------------|--|------------------------|
| 1/1 - 3/31 | \$64,989 (+5%) | | \$78,757 (+21%) | | \$63,046 (-20%) | | \$65,629 (+4%) | | \$75,479 (+15%) |
| 4/1 - 6/30 | \$115,245 (+11%) | | \$112,082 (-3%) | | \$98,104 (-12%) | | \$107,765 (+10%) | | \$104,822 (-3%) |
| 7/1 - 9/30 | \$316,016 (+10%) | | \$330,749 (+5%) | | \$283,003 (-14%) | | \$324,254 (+15%) | | \$360,552 (+11%) |
| 10/1 -12/31 | \$78,487 (+11%) | | \$61,490 (-22%) | | \$55,645 (-10%) | | \$65,377 (+17%) | | \$70,920 (+8%) |
| Total: | \$574,737 (+10%) | | \$583,078 (+1%) | | \$499,798 (-14%) | | \$563,024 (+13%) | | \$611,772 (+9%) |

| | <u>2012</u> | | <u>2013</u> | | <u>2014</u> | | <u>2015</u> | | <u>2016</u> |
|---------------|------------------------|--|-------------------------|--|------------------------|--|------------------------|--|-------------------------|
| 1/1 - 3/31 | \$80,440 (+7%) | | \$104,050 (+29%) | | \$115,683 (+11%) | | \$117,988 (+2%) | | \$111,980 (-5%) |
| 4/1 - 6/30 | \$119,703 (+14%) | | \$142,018 (+19%) | | \$141,492 (-0%) | | \$158,362 (+12%) | | \$177,045 (+12%) |
| 7/1 - 9/30 | \$383,987 (+6%) | | \$431,187 (+12%) | | \$447,030 (+4%) | | \$438,690 (-2%) | | \$551,892 (+26%) |
| 10/1 -12/31 | \$81,416 (+15%) | | \$93,746 (+15%) | | \$104,524 (+11%) | | \$94,311 (-10%) | | \$120,443 (+28%) |
| Total: | \$665,546 (+9%) | | \$771,001 (+16%) | | \$808,729 (+5%) | | \$809,351 (+0%) | | \$961,360 (+19%) |

| | <u>2017</u> | | <u>2018</u> | | <u>2019</u> | | <u>2020</u> | | <u>2021</u> |
|---------------|---------------------------|--|-------------------------|--|------------------|--|------------------|--|------------------|
| 1/1 - 3/31 | \$137,439 (+23%) | | \$162,771 (+18%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| 4/1 - 6/30 | \$209,329 (+18%) | | \$247,284 (+18%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| 7/1 - 9/30 | \$638,782 (+16%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| 10/1 -12/31 | \$129,657 (+8%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |
| Total: | \$1,115,208 (+16%) | | \$410,055 (+18%) | | \$0 (+0%) | | \$0 (+0%) | | \$0 (+0%) |